

2024 #34

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INSIDE:

Interorganizational Task Force on Domestic Disasters and Acts of Terrorism Activates for Hurricane Milton2
 BRIEFLY NOTED.....3
 PEOPLE.....3
 Registration Remains Open for the ABC WELC Rise & Lead Workshop.4
 October *Blood Bulletin* Available.....4
 Save the Date: SMT Journal Club on December 2nd4
 ADRP October Webinar: Recruit, Retain, & Realize the Impact.....5
 RESEARCH IN BRIEF5
 WORD IN WASHINGTON6
 MEMBER NEWS.....6
 GLOBAL NEWS7
 COMPANY NEWS8
 CALENDAR.....9
 POSITIONS.....10

Call for Applicants Opens: ABC Executive Fellows Program

America's Blood Centers (ABC) in partnership with Vanderbilt University's Owen School of Management is now [accepting applications](#) until November 15th for the [Executive Fellows Program \(EFP\)](#). This groundbreaking



new initiative offers industry-specific, best-in-class leadership training to blood community executives, elevating individuals, organizations, and the nation's blood supply.

The program will accept an annual cohort of up to 25 fellows, with the first cohort starting in March 2025. The EFP strives to accept participants from a wide variety of backgrounds and leadership roles. Final selections for the first cohort will occur by December 2024. An independent selection committee is responsible for selecting each year's cohort. Senior leaders from ABC member blood centers, hospital-associate members, affiliate organizations, and industry partners are encouraged to apply.

The Foundation for America's Blood Centers (FABC) is pleased to announce up to \$30,000 in partial scholarships for individuals employed by ABC active member blood centers. Additional information regarding tuition rates is available [here](#).



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Through the EFP, individuals will be uniquely equipped with the business acumen and executive skill set needed to succeed in the blood community's ever-evolving environment. The EFP also features a week-long Leadership Residency at Vanderbilt each fall, three additional in-person learning immersions throughout the year, virtual seminars taught by Vanderbilt faculty, a 360-leadership assessment, individual executive coaching, a capstone project, and more. Key dates for the program include:

- March 12th, 2025: In-person cohort kickoff and learning immersion, Washington, D.C.;
- June 12th, 2025: In-person learning immersion, Washington, D.C.;
- October 6th-10th, 2025: In-person Leadership Residency, Nashville, Tenn.; and
- March 12th, 2026: In-person learning immersion, Tucson, Ariz.

Additional information on the EFP can be found on the program's [website](#). Please [contact us](#) with questions. 💧

Interorganizational Task Force on Domestic Disasters and Acts of Terrorism Activates for Hurricane Milton

The Association for the Advancement of Blood & Biotherapies (AABB) Interorganizational Task Force on Domestic Disasters and Acts of Terrorism, which America's Blood Centers (ABC) is a part of, activated this week ahead of Hurricane Milton. The task force published an October 10th [statement](#) that said, “[t]he supply of blood products that were available before Hurricane Milton made landfall were sufficient to meet all patient needs in Florida during the storm and its immediate aftermath. New donations are needed now and in the coming weeks to ensure the continued adequacy of the blood supply.”

As of today's task force meeting, no new requests for blood products were made. LifeSouth Community Blood Centers has resumed collections, while SunCoast Blood Centers has opened two fixed site locations as they continue to assess future supply needs. OneBlood's blood product needs are being met currently. ABC will continue to provide updates as they become available.

The task force previously issued a [statement](#) ahead of Hurricane Milton on October 9th that urged eligible individuals to schedule appointments where it is safe to do so. “All blood collection facilities throughout the United States are working together to maintain the stability and availability of the blood supply for all patients who need blood,” explained John Hagins, chair of the task force and president and chief executive officer of The Community Blood Center, in the statement. “However, any disruptions in collections or transportation of blood could adversely impact the blood supply and negatively impact patient care. We are asking eligible Americans to donate blood and, especially platelets, in unaffected areas to help ensure that life-saving blood products will always be available for patients who need them.”

(Sources: Task Force Statements, [11/10/24](#); [11/9/24](#)) ♦

Upcoming ABC Webinars & Virtual Events – Don't Miss Out!

- **ADRP Webinar: Recruit, Retain, & Realize the Impact** – Oct. 23rd at 1 p.m. EDT. [Registration](#) is open. More information available [here](#).
- **2024 ADRP International Showcase** – Nov. 23rd. More information is coming soon.
- **ABC Scientific, Medical, and Technical (SMT) Journal Club Webinar** – Dec. 2nd at 4 p.m. EST. More information is coming soon.

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ABC advocates for and advances policies that promote the role of independent blood centers in providing life-saving blood products and recognizes the continuous need for a safe and robust blood supply. ABC exists to advocate for laws and regulations recognizing the essential role that independent blood centers play in the health care system; promote partnerships, policies, and programs that increase awareness about the need for blood donation; and serve as a thought leader in the advancement of evidence-based medical and scientific solutions related to health and safety.

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BRIEFLY NOTED

The American Society for Clinical Pathology (ASCP) has [published](#) the findings from the 2023 Wage Survey of Medical Laboratories in the U.S. The data aims to, “inform the pathology and laboratory field of the most recent national wage data. Historically, the results of this biennial survey have served as a basis for additional research on laboratory professional recruitment, retention, education, marketing, certification, and advocacy.” The survey found that, “[c]ompared to 2021, [the] results show that more occupations at the staff level had an increased average hourly wage (pathologists’ assistant, molecular biology technologist, phlebotomist, cytogenetic technologist, and medical laboratory technician [MLT]), after adjusting for inflation. Wages by time in current occupational title are significantly higher in 2023 than in 2021. Histo-technicians, histotechnologists, and MLTs show consistent increases in pay rates for a longer length of time in the laboratory. Over half (52.4 percent) of the respondents feel the pandemic continues to influence their salary and/or well-being.”

Citation: Garcia, E., Kundu, I., and Fong, K. “[The American Society for Clinical Pathology’s 2023 Wage Survey of Medical Laboratories in the U.S.](#)” *American Journal of Clinical Pathology*. 2024.

The ASCP and the ASCP Board of Certification (BOC) have launched the “Medical and Public Health Laboratory Education Financing Study” [survey](#). It seeks, “information about the cost and financing of your laboratory training/education program, as well as information about your role as a laboratory professional and your background. By collecting information on the present state of laboratory education financing and identifying specific areas of need, the outcomes of the study pose implications for strengthening recruitment of prospective students to add to the laboratory workforce and support recruitment and retention of laboratory professionals already working in the field.” The deadline to complete the survey is October 21st at midnight PDT. Participants must meet one of the following criteria:

- “currently employed in the US as a laboratory professional working in a medical laboratory or a public health laboratory on either a full-time or part-time basis;
- currently employed in the US as an educator in a laboratory education/training program, on either a full-time or part-time basis;
- currently enrolled in any type of laboratory education/training program (e.g., a certificate program or a program that offers associate-level degrees, bachelor’s-level degrees, etc.); or
- a laboratory professional who is currently enrolled in any type of non-laboratory education/training program.” 💧

PEOPLE

Soctt Miller has been [appointed](#) as president and chief executive officer of LifeStream. According to an article published by *Imperial Valley Press*, he joined the organization in, “October 2010 and has overseen all finance, purchasing and contracting functions as chief financial officer. In April 2017, he was named LifeStream’s vice president of business development and chief financial officer. Mr. Miller has over 25 years of experience in the healthcare field and has served as chief financial officer for organizations recording up to \$1 billion in annual revenues. He received his bachelor’s degree from Southern Missionary College in Tennessee and his master’s degree from Rollins College in Winter Park, Florida.” Mr. Miller told the news organization, “I’m honored to lead this organization and focus on LifeStream’s core mission, to help save lives by connecting donors and patients through the gift of blood. I am surrounded by an incredibly dedicated team and look forward to working with our community partners to bring health and hope to those in need.”



(Source: *Imperial Valley Press*, “[New CEO of blood bank serving IV hospitals appointed](#), 10/5/24) 💧



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INSIDE ABC

The programs and services described in the Inside ABC section are available to ABC member blood centers and their staffs only, unless otherwise specified.

Registration Remains Open for the ABC WELC Rise & Lead Workshop

[Register](#) for the America's Blood Centers Women's Executive Leadership Community's (WELC) [Rise & Lead Workshop](#). This event will take place November 6th -7th in San Antonio, Texas at the Hyatt Regency Hill Country Resort. The room block at the hotel has been extended until Monday, October 14th. [Book](#) your room to secure the group rate. The full [agenda](#) is available and features speaker Vicki Guy, a strategist, coach, and facilitator with more than two decades of corporate experience in sales, management and leadership development who partners with corporate and non-profit organizations to optimize their talent and create high performing teams. Take advantage of this exclusive opportunity to boost your leadership journey as this workshop will ignite meaningful conversations and cultivate diverse perspectives. This event goes beyond traditional conferences by encouraging dynamic conversations that spark connections and drive personal and professional growth. At the Rise & Lead Workshop, you will delve into topics that matter, participate in interactive networking sessions, and walk away with tangible, real-life strategies to become a more resilient leader in today's ever-evolving world. Elevate your leadership journey with us!

October Blood Bulletin Available

ABC has published the October 2024 edition of the [Blood Bulletin](#) titled "Futility & Potentially Inappropriate Treatment in Massive Transfusion." This issue was written by Daniela Hermelin, MD, Chief Medical Officer at ImpactLife; Kirsten Alcorn, MD, Co-Chief Medical Officer at Bloodworks Northwest; Richard Gammon, MD, Chief Medical Officer at Carter BloodCare; Kip Kuttner, DO, Vice President and Medical Director at Miller-Keystone Blood Center; Louis Katz, MD, Chief Medical Officer Emeritus at ImpactLife; Nanci Fredrich, RN, BSN, MM, Transfusion Safety Officer, Versiti Blood Center of Wisconsin; Courtney Hopkins, DO, Senior Medical Officer at Vitalant; Timothy Pancioli, DO, Associate Medical Director at Versiti, Kevin Ha, MD, Associate Medical Director at Versiti; and Theresa Nester, MD, Co-Chief Medical Officer at Bloodworks Northwest. ABC thanks the following contributors for their expert guidance and insightful contributions to this [Blood Bulletin](#): Jed Gorlin, MD, MBA, Chief Medical Officer of America's Blood Centers; Walter Dzik, MD, Associate Professor of Pathology, Harvard Medical School; Steven M. Frank, MD, Professor, Anesthesiology/Critical Care Medicine, Johns Hopkins Medical Institutions; Diane Calmus, JD, Vice President of Government Affairs of America's Blood Centers; Joel Wu, JD, MPH, MA, HEC, Clinical Ethics Assistant Professor, Center for Bioethics, University of Minnesota; and Debra DeBruin, PhD, Director, Center for Bioethics, University of Minnesota. [Blood Bulletin](#) is a quarterly publication reviewed and edited by ABC's Scientific, Medical, and Technical (SMT) Publications Committee.

Save the Date: SMT Journal Club on December 2nd

The next ABC Scientific, Medical, and Technical (SMT) Journal Club Webinar will take place on December 2nd from 4-5 p.m. EST. The webinar is free to all ABC members. An email announcement with a registration link and the articles to be reviewed on the webinar will be available soon. A Continuing Medical Education (CME) credit (1.0) is now offered for all ABC SMT Journal Club webinars.

(continued on page 5)

INSIDE ABC (continued from page 4)

ADRP October Webinar: Recruit, Retain, & Realize the Impact

Join ADRP on Wednesday, October 23rd at 1 p.m. EDT for the [ADRP “Recruit, Retain, & Realize the Impact”](#) webinar. [Registration](#) is open as this event will include a discussion of targeted tactics recently used in the blood community to recruit and retain donors while engaging blood center staff. Speakers include:

- Adam Testa (Strategic Communications Manager at Vitalant);
- John Eben (Manager of Marketing Insights and Operations at Versiti);
- Kelli Rai Smith (Director of Training and Customer Experience at Versiti); and
- Tara Matheson (Director of Donor Recruitment at ImpactLife).

They will share insights into the recruitment and retention of first-time donors, the use of artificial intelligence in donor recruitment, and strategies for fostering employee engagement through creativity. Don't miss out on learning different approaches blood centers can use to address challenges in their employee engagement and donor recruitment and retention efforts. 💧

RESEARCH IN BRIEF

A [study](#) in *Transfusion* “sought to understand the benefits to hospitals providing ABO universal plasma components to aid decision-making about the value of developing ABO universal plasma.” The researchers explained that, “[i]n the first phase, a questionnaire was distributed electronically to all 267 hospitals in England who are supplied blood by NHS Blood and Transplant. The questionnaire was targeted at those individuals directly involved with transfusion within the hospital.” The study grouped the 14 questions into four categories: “current practice, perceived benefits, perceived disadvantages, and additional information.” The authors of the paper explained that, “[p]hase 2 [was] a more detailed electronic survey to gather quantifiable data to inform analysis on wider system benefits that could accrue from provision of universal plasma components [and] was distributed to 80 hospitals selected as high/medium/low plasma users [in addition to being] sent solely to the Transfusion Laboratory Managers who were deemed more likely to be able to give quantifiable answers.” The researchers noted that, “[t]he first survey [had] 127 respondents [as] safety was selected as the top benefit of having ABO universal plasma or cryoprecipitate (95 percent). This was followed by better clinical practice (78 percent) and a reduction in plasma/cryoprecipitate storage requirements (72 percent).” Respondents identified cost, “as the main barrier to adoption of universal plasma or cryoprecipitate (82 percent).” The study found that, “[a]n extremely high proportion of hospitals (95 percent) reported that they would purchase the universal components if the cost stayed within a reasonable level.” For the second survey, “35 different hospitals were asked two questions around the risk of plasma-related wrong blood group transfused ‘never events’ and patient harm as a result of wrong-blood-in-tube (WBIT) incidents. In both cases, a large proportion of respondents indicated that universal plasma or universal cryoprecipitate would remove this risk (94 and 80 percent respectively). Removing the risk of both WBIT and never events would also decrease the amount of time staff spend reporting these incidents to the Serious Hazards of Transfusion scheme.” The authors noted that, “Ninety-one percent of hospitals have indicated that by holding universal plasma instead of ABO group specific, they would see a reduction in their plasma stockholding [and reduce] their freezer requirements by one less freezer.” Additionally, the researchers found that, “[t]he emergency/trauma department was deemed to be the area that would see the greatest benefit followed by intensive care, maternity, and the gastroenterology departments.” The study concluded that, “the feedback from the surveys has been very positive, and the overall support from English hospitals for both universal products, universal plasma and universal cryoprecipitate, is high.”

Citation: Hunter, A., Green, L., Edmondson, D., and Bailey, A. “[Understanding the benefits of universal plasma and cryoprecipitate in hospitals in England.](#)” *Transfusion*. 2024.

Contributed by Richard Gammon, MD, Chief Medical Officer at Carter BloodCare 💧

WORD IN WASHINGTON

The Medical Technology Enterprise Consortium (MTEC) has [issued](#) a Request for Project Information (RPI) for “Platelet and Platelet-like Products State of the Technology Meeting.” The October 7th RPI explained that submissions are due November 1st at 12 p.m. EDT. The meeting will take place in Bethesda, Md. on February 4th-6th. The MTEC stated in the RPI that, “[t]he purpose of this meeting is to inform the U.S. government (USG) and the greater scientific community of innovative research focused on platelet and platelet-like products, in support of current and future military and civilian platelet needs for future large scale combat operations as well as domestic mass casualty and disaster response.” Additionally, the RPI explained that, “MTEC is seeking input from both MTEC members and the general public (non-member companies) that are working in the field of platelet biology and technology development. We seek input to gauge interest in attendance/technology presentations and to frame the agenda on areas of concerns, unmet needs, products/technology advancements and limitations, and regulatory challenges from all interested parties, including but not limited to, healthcare providers, scientists, product developers, regulatory experts, and reimbursement strategists. This RPI contains background material and guidance for the preparation of Project Information Papers to be submitted to MTEC. MTEC membership is not required for submission of Project Information Paper.”

(Source: [MTEC RPI](#), 10/7/24) 💧

MEMBER NEWS

Vitalant recently [announced](#) that blood drive coordinator Barbara Parrish, a human anatomy and physiology teacher at Centennial High School (Arizona) is the winner of a 2024 Volkswagen Jetta from Valley Volkswagen dealers. According to Vitalant, Ms. Parrish’s name, “was randomly drawn, from among the 516 volunteer coordinators who achieved their blood drive goal May 24th–September 6th, [as] one of the [10 finalist](#) categories in the Vitalant “Summer Drive to Save Lives” Volkswagen raffle. She garnered her spot in the drawing after the Centennial High School blood drive brought in 48 donations, achieving 102 percent of their goal. The [10 finalists](#) gathered on Oct. 9th for the grand prize ceremony at Vitalant’s Southwest Division headquarters in Tempe, with portions airing live on [CW7 Arizona](#), proud media partner for the Volkswagen raffle. In a *Deal or No Deal* game show format, case nine turned out to be Ms. Parrish’s lucky number at the grand prize ceremony.” She is also the, “faculty advisor for HOSA [a national [partner](#) of America’s Blood Centers], an organization that empowers students to become leaders in the medical community...Last school year, she guided the student committee to organize three successful drives that brought in 160 donations and helped the students earn a bronze award in the Vitalant High School Blood Drive Challenge. Barbara has been a blood donor since she was 18 years old.”



(Source: Vitalant [Announcement](#), 10/9/24) 💧



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GLOBAL NEWS

The European Cent[er] for Disease Prevention and Control (ECDC) [published](#) an [assessment](#) that examines the, “transmission risks of the tick-borne encephalitis virus (TBEV) through substances of human origin (SoHO) such as blood, organs, tissues, and cells.” The report explained that, “[w]hile TBEV transmission through SoHO is documented, [such] occurrences are exceedingly rare. Notably, two cases were reported via blood transfusion from a single donor and three through organ transplantation, also from a single donor. While the risk of TBE virus transmission through blood transfusion cannot be assessed, the likelihood of TBE virus transmission through blood transfusion leading to symptomatic disease is considered very low. The risk of TBE virus transmission through organ transplantation is considered low. In the absence of reported cases, the risk of TBE virus transmission through tissue and cell transplantation cannot be assessed.” The agency further noted that, “while preventive measures can be considered during TBE virus transmission periods, uncertainties remain due to considerable research gaps. Recommendations include deferring blood donors who report recent tick bites for 28 days and conducting serological and molecular tests for TBE virus in organ, tissue, and cell donors who may have been exposed. Additionally, enhancing vaccination rates in highly endemic areas could bolster overall safety concerning TBEV transmission through SoHO.”

(Source: ECDC [Assessment](#), 10/2/24)

The Australian National Health and Medical Research Council (NHMRC) has [awarded](#) a \$5 million Synergy Grant, “to expand the work of an established transfusion research program within the School of Public Health and Preventive Medicine” at Monash University. The [Blood Synergy](#) research team includes, “researchers from the University of Queensland, University of Sydney, University of Oxford (UK), Australian Red Cross Lifeblood, Gold Coast University Hospital, Malaghan Institute of Medical Research (New Zealand), Queen’s University at Kingston (Canada) and Griffith University.” According to a news release, “[t]he new funding will allow the ‘Blood Synergy 2.0’ program to further expand the national transfusion dataset and to establish a new Australian Transfusion Trials Group and trials methodology cent[er] to support innovative clinical trials of novel blood products and approaches. The program will also focus on models that deliver more personali[z]ed care, including transfusion at home for patients with blood disorders, and using ‘wearables’ to monitor transfusion safety.” Prior accomplishments of the Blood Synergy researchers through previous funding include, “establish[ing] a comprehensive program of research that includes clinical studies, trials, and patient registries. The Rational and Rationali[z]e trials are exploring the most appropriate use of costly immunoglobulin to prevent infection in cancer patients. The FEISTY II trial is exploring the utility of fibrinogen concentrate vs cryoprecipitate to better control bleeding in patients with critical bleeding after trauma injuries. They’ve also launched Australia’s first registry-based transfusion clinical trial: a trial of h[e]moglobin triggers for red cell transfusions in patients supported by extracorporeal membrane oxygenation (ECMO) in partnership with the EXCEL Registry. [Creating a] new national transfusion dataset that harnesses AI and new surveillance systems to better monitor blood stock use and safety from donation to transfusion and leverages important stakeholder partnerships to unlock ‘missing’ data pertaining to blood stock use. The work also incorporates health economic analyses, which are vital to guide best management given the uniquely precious status of donated blood supplies.”

(Source: Monash University [News Release](#), 10/3/24) 💧

COMPANY NEWS

Healthcare-ID, Inc. and Delcon have [partnered](#) on a new integration. According to a joint news release from the companies, the integration of Healthcare ID's Donor-ID system and Delcon's Milano whole blood mixer aims to, "boost efficiency and effectiveness of the donor collection process by streamlining data sharing between various devices and systems. This integration supports a paperless collection process and enhances quality through elimination of manual documentation during collection." Healthcare-ID Executive Vice President and Chief Operating Officer Bryan Sadorf stated in the news release, "[w]e're excited to integrate the Milano collection records into our donation system, marking an important step in enhancing our data capabilities." Barbara Sala, chief executive officer at Delcon, added, "Our mission is to make it as easy as possible for blood centers to use data to streamline operations and build stronger, more positive relationships with their donors. Collaborating with major organizations like Healthcare-ID is key to ensuring our technology brings real benefits to the work of operators."

(Source: Healthcare-ID and Delcon [News Release](#), 10/9/24)

Terumo Blood and Cell Technologies (Terumo BCT) recently [announced](#) a 10-year partnership with Sanquin Blood Supply Foundation, the Netherlands national blood supplier. Through this agreement Sanquin will use Terumo BCT's Reveos™ Automated Blood Processing System as part of their transition, "from buffy coat to this advanced automation technology to produce more blood components, such as platelets and plasma, without needing to increase donations," explained a Terumo BCT news release. "Implementing Terumo BCT's technology will have a tremendous impact on our nation's blood supply," said Peter Verheggen, director of Blood Supply at Sanquin in the news release. "Blood donors provide an invaluable gift, and we have a duty to maximize its patient impact. Transitioning to the Reveos technology will help us ensure we can continue to meet patient demand with increased efficiency, consistent quality, and a smaller production footprint."

(Source: Terumo BCT [News Release](#), 10/3/24)

The International Council for Commonality in Blood Banking Automation (ICCBBA) has [named](#) the recipients of its 2024 "Enterprise Grant Awards." The grants seek to, "support initiatives that enhance the safety and efficiency of transfusion and transplantation systems for Medical Products of Human Origin (MPHO), particularly in resource-constrained settings." This year's recipients are:

- "The Safe Blood for Africa Foundation to install a blood safety informatics system and to start the implementation of a quality management system" (\$20,000);
- "Ethiopian Blood and Tissue Bank Service [to] expand its Blood Safety Information System to the regional blood banks providing full traceability of all blood collections and transfusions to enhance patient safety" (\$38,683.04); and
- "Uganda UK Health Alliance [to develop] a digital Blood Alarm System. (\$20,000)"

ICCBBA is, "an international non-profit organization that develops, manages, and licenses ISBT 128, the global information standard for the terminology, coding, and labeling of MPHO."

(Source: ICCBBA [News Release](#), 10/10/24) 💧

CALENDAR

Note to subscribers: Submissions for a free listing in this calendar (published weekly) are welcome. Send information to newsletter@americasblood.org. (For a more detailed announcement in the weekly "Meetings" section of the newsletter, please include program information.)

2024

Oct 16. **FDA Advancing Rare Disease Therapies Through an FDA Rare Disease Innovation Hub (Hybrid)**. Silver Spring, Md. [Registration](#) is open. More information available [here](#).

Oct. 16-17. **Biomedical Excellence for Safer Transfusion (BEST) Fall Meeting**. Galveston, Texas. More information available [here](#).

Oct. 19-22. **Association for the Advancement of Blood & Biotherapies (AABB) Annual Meeting**. Houston, Texas. More information available [here](#).

Oct. 23. **ADRP, the Association for Blood Donor Professionals Webinar: Recruit, Retain, & Realized the Impact**. [Registration](#) is open. More available [here](#).

Oct 24. **U.S. Department of Health and Human Services (HHS) Office of Infectious Disease and HIV/AIDS Policy (OIDP) Tick-borne Diseases and Associated Illnesses and Conditions (TBDAIC) Community Engagement Session (Virtual)**. [Registration](#) is open. More information available [here](#).

Oct. 28. **U.S. Centers for Disease Control and Prevention (CDC) Sickle Cell Data Collection Summit (Virtual)**. [Registration](#) is open. More information available [here](#).

Oct. 23-26. **Sickle Cell Disease Association of America (SCDAA) Annual National Convention**. Atlanta, Ga. [Registration](#) is open. More information available [here](#).

Oct. 28. **Centers for Disease Control & Prevention (CDC) Sickle Cell Data Collection (SCDC) Summit 2024 (Virtual)**. [Registration](#) is open. More information available [here](#).

Oct. 30. **FDA Patient Engagement Advisory Committee Meeting on Patient-Centered Informed Consent in Clinical Study (Virtual)**. More information available [here](#).

Nov. 6-7. **America's Blood Centers Women's Executive Leadership Community (WELC) Workshop**. San Antonio, Texas. [Registration](#) is open. More information is available [here](#).

Nov. 6-7. **Centers for Disease Control and Prevention (CDC) Clinical Laboratory Improvement Advisory Committee (CLIAC) Meeting (Virtual)**. More [information](#) is available [here](#).

Nov. 13. **2024 ADRP International Showcase**. More information coming soon.

Nov. 19-20. **Trauma Hemostasis & Oxygenation Research (THOR) Network Emergency Transfusion in Females with Childbearing Potential: Mitigating the Risks of Hemolytic Disease of the Fetus and Newborn Meeting**. Bethesda, Md. [Registration](#) is open. More information available [here](#).

Nov. 19-20. **Plasma Protein Forum**. Washington, D.C. More information available [here](#).

Dec. 2. **ABC Scientific, Medical, and Technical (SMT) Journal Club Fall Webinar**. More information coming soon.

2025

Mar. 10-12. **ABC Annual Meeting**. Arlington, Va. More information available [here](#).

May 6-8. **2025 ADRP Annual Conference**. Oklahoma City, Okla. More information available [here](#).

(continued on page 10)

CALENDAR (continued from page 9)

May 14-15. **International Plasma and Fractionation Association (IPFA)/Paul-Ehrlich Institut[e] (PEI) 30th International Workshop on Surveillance and Screening of Blood-borne Pathogens. Heidelberg, Germany.** [Registration](#) is open. More information available [here](#).

May 20-21. **International Plasma Protein Congress. Warsaw, Poland.** More information is coming soon.

June 25-26. **HHS ODP TBDAIC Community Engagement Meeting (Hybrid). Portland, Maine.** More information coming soon.

Oct. 12-15. **American Association of Tissue Banks (AATB) Annual Meeting, Atlanta, Ga.** More information is coming soon.

Oct. 25-28. **AABB Annual Meeting. San Diego, Calif.** More information is coming soon.

Nov. 17-20. **American Society for Clinical Pathology (ASCP) Annual Meeting. Atlanta, Ga.** More information coming soon. 💧

CLASSIFIED ADVERTISING

Classified advertisements, including notices of positions available and wanted, are published free of charge for a maximum of three weeks per position per calendar year for ABC members. There are charges for non-members: \$139 per placement for ABC Newsletter subscribers and \$279 for non-subscribers. A six (6) percent processing fee will be applied to all credit card payments. Notices ordinarily are limited to 150 words. To place an ad, e-mail: newsletter@americasblood.org

POSITIONS

Laboratory Supervisor, Blood Services. ARUP Laboratories is looking for a motivated candidate to work along the other departmental Supervisors to lead our department. ARUP is a national nonprofit and academic reference laboratory at the forefront of diagnostic medicine. We are a CAP, ISO 15189, and CLIA-certified diagnostic lab with 40 years of experience supporting clients through unparalleled quality and service. This is an opportunity that will provide leadership and direction over the day-to-day aspects of whole blood and platelet collections, and component processing and distribution. This position will contribute to the department by supporting the staff in the department, writing departmental procedures, and ensuring that the department complies with regulatory requirements. Incumbent should have strong leadership skills, be experienced in a blood center, and demonstrate a passion for commitment to organizational goals. We offer exceptional benefits, competitive pay, and beautiful facilities to work in. Prospective candidates may be eligible for applicable relocation assistance. Interested candidates can apply at www.aruplab.com/careers.

LAN Administrator II. Join Gulf Coast Regional Blood Center's team of heroes as a **LAN Administrator II!** We are seeking a detail-oriented professional responsible for planning and deploying major service upgrades and providing enterprise-level support for hardware, software, operating systems, and network infrastructure. In this role, you will oversee Windows Server management, file and print sharing, and network support. You'll also serve as the technical lead for projects, ensuring seamless

network infrastructure installation and support for key systems like Exchange, Virtualization, and Active Directory. Additional responsibilities include maintaining system documentation, assisting with Wide Area Network (WAN) management, and providing backup support for MS back-office services and the organizational Help Desk. Ideal candidates will have a Bachelor's Degree in Computer Science or a related field and at least five years of experience in enterprise-level server and network support. Proficiency in Windows Active Directory, TCP/IP, and Microsoft Office is essential, and certifications such as MCSE, MCSA, or VCP are highly preferred. This role offers exciting career advancement opportunities, a competitive compensation package, and the chance to make a real difference in a mission-driven organization. If you're a problem-solver with great interpersonal skills and a passion for IT, [apply now!](#)

Regional Consultation Lab Services Tech III. Join our team of heroes! Gulf Coast Regional Blood Center is seeking a **Regional Consultation Lab Services Tech III** in Nacogdoches, TX! This unique role combines laboratory services, phlebotomy, and community engagement. You'll prepare special blood components, perform patient testing, and serve as hospital services support. Additionally, you'll participate in blood collection during facility and mobile operations, ensuring a high level of customer service with both hospital staff and donors. Key responsibilities include performing serological testing,

(continued on page 11)

POSITIONS (continued from page 10)

interpreting complex antibody identification, and preparing consultation reports. You'll also rotate on-call duties to provide after-hours consultation and support hospital services. In donor collections, you'll handle pre-donation screening, venipuncture, and post-donation care, with all necessary training provided. The ideal candidate will have a certification as an MLT or MLS, with blood bank and immunohematology experience preferred. A valid Texas Driver's License and reliable commute to the Nacogdoches facility are required. This position offers career growth, a competitive compensation and benefits package, and the rewarding opportunity to save lives. If you're precise, astute, and passionate about using your talents to support the community, this is the perfect role for you! Training in donor collections is provided for those without phlebotomy experience. What are you waiting for? [Apply Now!](#)

Business Development Manager. Join Gulf Coast Regional Blood Center's team of heroes as a **Business Development Manager!** We're seeking an energetic self-starter passionate about making a difference through outstanding client service and business growth. In this role, you'll initiate new client onboarding, prospecting, and account management for our diverse product lines, including biotech/research, laboratory testing, and cellular therapy products and services. You'll be responsible for identifying top prospects, strategizing sales and marketing approaches, and managing CRM processes. This in-office position collaborates with the marketing team which is key to developing engaging materials for B2B and online campaigns. We offer a competitive compensation package, career advancement opportunities, and the chance to work in a dynamic, mission-driven environment that saves lives. Ideal candidates will have a Bachelor's degree or five years of related experience. Industry sales experience or a background in life science is preferred. Candidates must have a valid Texas driver's license and reliable transportation. This position also offers mileage reimbursement and free parking near NRG Stadium. If you're adaptable, driven, and passionate about helping others, this role is for you. Join us in embodying our core values of Commitment, Integrity, and Respect while creating life-saving experiences every day. [Apply Now!](#)

Consultation Lab Specialist. Join Gulf Coast Regional Blood Center as a **Consultation Lab Specialist!** This life-saving role performs complex and routine serological investigations and testing, requiring precision, attention to detail, and the ability to work diplomatically with both internal and external customers. You'll be responsible for resolving serological problems, interpreting complex antibody cases, and preparing consultation reports among additional intricate laboratory services. If you take pride in delivering high-quality service and are passionate about making a difference in the community, this is the

perfect role for you. We offer a competitive compensation package, career advancement and technical development opportunities. Talent in this department has the chance to work in a dynamic, mission-driven and patient-first environment. Ideal candidates will have a Bachelor's degree in a laboratory science field with an ASCP MT, MLS or SBB certification and recent immunohematology, reference lab experience. Sign-on bonus and relocation packages available. If you're precise, astute, and passionate about using your talents to support the community, this is the perfect role for you! What are you waiting for? [Apply Now!](#)

Consultation & Reference Laboratory Assistant Manager. Gulf Coast Regional Blood Center is seeking a **Consultation & Reference Laboratory Assistant Manager!** This pivotal role involves overseeing laboratory operations, supervising staff, and ensuring compliance with all policies, procedures, and quality control standards. Reporting to the Consultation & Reference Manager, the Assistant Manager will be instrumental in maintaining effective relations with both internal and external departments and customers. This opportunity is perfect for individuals who value precision, enjoy problem-solving, and are dedicated to delivering high-quality service to the community. You will assist with budget management, monitor lab performance, and contribute to the development and revision of department SOPs. Additionally, the role requires regular communication with the Medical Director and participation in internal and external assessments. **Why join us?** You'll enjoy a competitive compensation package, free parking at the Texas Medical Center, and opportunities for career growth—all while contributing to life-saving work. Sign-on bonus and relocation opportunities available. **Qualifications** include an SBB Certification (ASCP), 6+ years of recent blood banking experience, 3+ years in an Immunohematology Reference Lab, and at least 2 years of management experience. If you embody integrity, commitment, and respect, we encourage you to [apply now](#) and help make a difference!

Quality Assurance Director. Gulf Coast Regional Blood Center is seeking an experienced **Quality Assurance Director** to lead and oversee all aspects of Quality Assurance and Compliance. Reporting to the Associate Vice President of Quality Services, this pivotal role ensures that the blood center maintains the highest standards of safety and quality in alignment with FDA regulations, AABB standards, and other key accrediting bodies. As the Quality Assurance Director, you will be responsible for implementing and monitoring quality systems, leading audits, ensuring compliance with international and domestic regulations, and fostering a culture of continuous improvement. This role is ideal for individuals with strong leadership and problem-solving skills, and a deep understanding of quality management

(continued on page 12)

POSITIONS (continued from page 11)

principles like Lean and Six Sigma. You will develop quality training programs, oversee incident reports, and serve as the FDA designee for the organization, ensuring that all processes meet regulatory standards. **Qualifications** include a Bachelor's degree (Graduate degree preferred) and at least 7 years of progressive management experience in a regulated industry. Preferred certifications include ASCP, ASQ, and Six Sigma Green Belt or better. If you are ready to make a lasting impact in a mission-driven organization, we encourage you to [apply today!](#)

VP, Regional Operations. Reporting to the Chief Operating Officer (COO), the position is responsible for executing the New York Blood Center Enterprises (NYBCe) strategy for the Mid-Atlantic Region (BBD and RIBC). The role will coordinate regional efforts with the centralized enterprise functions to attain objectives and KPIs for the region. The VP, Regional Operations will support NYBCe stature as "best in class" by achieving strategic goals and driving tangible, measurable outcomes. The candidate will join the Senior Leadership Team and be the enterprise ambassador for NYBCe in the Mid-Atlantic region, represent the enterprise at official events and meetings with community leaders. The home site is RIBC (Providence, RI) or BBD (Newark, DE). Minimum one week on site presence required monthly at the non-home site. Education: Bachelor's degree in STEM, economics, business administration, or health administration. MBA preferred. Experience: 15 + years of previous operations management experience in a healthcare, hospitality, or service sector. Travel: Ability to travel 25-30% including overnight stays. For applicants who will perform this position in Rhode Island the annual salary is \$285,000.00p/yr. to \$290,000.00p/yr. salary reflects local market rate and be commensurate with the applicant's skills, job-related knowledge, and experience. Please click [here](#) to apply.

Executive Director, Comprehensive Client Relations. Reporting to the B&LO Vice President of Strategy and Business Operations, the *Executive Director, Comprehensive Client Relations* (ED-CCR) will act as the leading executive responsible for driving the commercial strategy and execution of B&LO products and services. The ED-CCR is responsible for the end-to-end design and management of the interface with commercial customers, with the goal of maximizing current accounts and acquiring new ones. The ED-CCR will develop, plan, and execute the overall customer sales strategy for B&LO. The mandate of the ED-CCR includes prospecting, market development, value proposition formulation, pricing/volume/product mix optimization, RFI/RFQ/RFP preparation, negotiations, contracting, customer service, and service recovery. The ED-CCR is responsible for leading, motivating, coaching, developing, and retaining

a diverse team of individuals. **Education:** BS/MS in marketing, sales, business, economics, STEM, or applied social sciences. MBA would be an advantage. **Experience:** 12 or more years of sales experience, including 57 to years of commercial leadership experience or corporate account management experience in BioPharma, medical devices, and/or related healthcare field. Hospital sales experience is required. **Travel:** Ability to travel 25 percent with occasional overnight stays. **Unless otherwise specified, all posted opportunities are in the New York or Greater Tri-State office locations. Click [here](#) to apply.**

Marketing Executive. LifeSouth Community Blood Centers is looking for a highly skilled leader with a solid understanding of marketing principles and techniques, a data-driven approach, and a passion for innovation, to join the team as Marketing Executive in Gainesville, FL. This position is responsible for the overall marketing strategy across the organization. This position requires active communication with executive leadership and department directors within the organization to ensure adequate planning and execution of strategic marketing plans. This position is dedicated to advancing the organization's objectives in blood donation, cord blood services, cellular therapy, new business development, and meeting patient needs. Join our team and help us continue our dedication to making sure the blood is there when you or your family is in need. Visit our careers page to learn more about this position, and apply [here!](#)

Immunohematology Reference Lab Medical Technologist. LifeSouth Community Blood Centers is looking for an experienced Laboratory Medical Technologist, with a passion for making a difference, to join our Immunohematology Reference Laboratory team in Atlanta, GA. The position is responsible for following established policies and procedures, identifying problems that may adversely affect test performance or reporting of test results, and either correct the problems or immediately notify a supervisor, manager, or director. The IRL Medical Technologist will resolve immunohematology and compatibility problems to provide the safest donor blood for the patients in our community. We focus on providing the best possible customer service. Join our team and help us continue our dedication to making sure the blood is there when you or your family is in need. Visit our careers page to learn more about this position, and apply [here!](#)

Immunohematology Reference Lab Medical Technologist. LifeSouth Community Blood Centers is looking for an experienced Laboratory Medical Technologist, with a passion for making a difference, to join our Immunohematology Reference Laboratory team in Jacksonville, FL. The position is responsible for following established policies and procedures, identifying problems that may

(continued on page 13)

POSITIONS (continued from page 12)

adversely affect test performance or reporting of test results, and either correct the problems or immediately notify a supervisor, manager, or director. This individual will resolve complex immunohematology and compatibility problems to provide the safest donor blood for the patients in our community. We focus on providing the best possible customer service. Join our team and help us continue our dedication to making sure the blood is there when you or your family is in need. Visit our careers page to learn more about this position, and [apply here!](#)



Assistant/Associate Director, Blood Transfusion Service (Massachusetts General Hospital; Boston, Massachusetts). The Department of Pathology at the Massachusetts General Hospital (MGH), a founding hospital of Mass General Brigham, and a major teaching affiliate of the Harvard Medical School, seeks a full-time, early- or mid-career, academically oriented transfusion medicine physician. The successful candidate will combine clinical and teaching activities with a research program in a field relevant to transfusion medicine, hematology, or hemostasis. The Blood Transfusion Service at MGH encompasses an FDA-licensed donor center, therapeutic apheresis, an outpatient transfusion/infusion clinic, a transfusion service, and progenitor cell collection and processing. We collaborate closely with colleagues in bone marrow and solid organ transplantation, CAR-T cell therapy, cardiac surgery, trauma and critical care, neurology, and pediatrics. Our faculty also works closely with transfusion medicine faculty within the MGB network. Service and teaching responsibilities will be shared with two full- and several part-time staff physicians. Candidates must be BC/BE in Transfusion Medicine, with primary training in either Pathology or Hematology/Oncology (adult or pediatric). Academic rank as Associate Professor, Assistant Professor or Instructor and salary will be commensurate with experience and accomplishments. Interested candidates should send a personal statement with research interest, three potential referees and Curriculum Vitae to: Dr. Robert Makar; Director, Blood Transfusion Service; Department of Pathology; Massachusetts General Hospital; 55 Fruit Street, GRJ 148; Boston, MA 02114. Email: rmakar@mgh.harvard.edu C/O Diane Savickas dsavickas@mgb.org. We are an equal opportunity employer, and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability status, protected veteran status, gender identity, sexual orientation, pregnancy, and pregnancy-related conditions, or any other characteristic protected by law.



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