



# A B C N E W S L E T T E R

C U R R E N T E V E N T S A N D T R E N D S I N B L O O D S E R V I C E S

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2026 #4

February 2, 2026

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**Please Note:** The 3<sup>rd</sup> edition of the *U.S. Blood Donation and Public Messaging Guide* is available. We will provide more in-depth coverage of this resource next week.

## ABC Submits National Blood Collection and Utilization Survey (NBCUS) Comments to CDC

America's Blood Centers (ABC) has submitted comments to the Centers for Disease Control and Prevention (CDC) in response to a notice published in the *Federal Register* of “Proposed Data Collection Relating to the 2025 National Blood Collection and Utilization Survey (NBCUS).” The comments propose four recommendations for the agency to consider prior to the release of the next NBCUS.

First, ABC suggested that CDC refrain from adding new questions on, “information about bacterial transfusion-transmitted infections found in blood; length of time any blood shortage lasted; cold storage platelets, [and] pathogen reduced cryoprecipitated units.” Instead, the comments recommended that CDC, “consider an alternative focus for these additional questions [as greater] value may be gained by including questions on whole blood utilization, as well as the utilization of products in the prehospital setting.”

ABC also proposed in the comments that, “the NBCUS include questions addressing the quantity of whole blood transfused and discarded in the hospital setting and the total number of whole blood units converted into packed red blood cells (pRBCs) as a method to reduce wastage.” Specifically, the comments recommended additional questions to determine:

- “[t]he total number of whole blood units transfused in the hospital inpatient setting;
- [t]he total number of whole blood units transfused in the hospital emergency and trauma departments;
- [t]he total number of outdated units of whole blood discarded in the hospital inpatient setting;
- [t]he total number of outdated units of whole blood discarded in the hospital emergency and trauma departments;
- [t]he total number of leukoreduced whole blood units transfused in the hospital inpatient setting versus the total number of non-leukoreduced whole blood units; and
- [t]he total number of whole blood units converted into pRBCs to mitigate wastage.”

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### ABC NBCUS Comments to CDC (continued from page 1)

The comments also recommended that NBCUS recognize the importance, challenges, and increase in pre-hospital blood transfusions. ABC urged CDC to add questions to determine:

- “[t]he total number of whole blood, red blood cells, thawed plasma, and liquid plasma units transfused in the prehospital setting;
- [t]he total number of outdated units of whole blood, red blood cells, thawed plasma, and liquid plasma discarded in the prehospital setting; and,
- [t]he total number of patients received by hospitals who have been transfused in the prehospital setting.”

The final recommendation proposed by ABC in the NBCUS comments advocated for additional fields and data elements in the survey. These included:

- “[a] field for the number of prophylactically supplied antigen-negative or phenotype-matched red blood cell units transfused, such as K-, E-, c-, Fy(a-), Jk(a-);
- [a] data element to capture the number of antigen-negative red blood cell units issued or transfused for therapeutic purposes in patients with existing clinically significant alloantibodies;
- [a] field to report the annual number of platelet units issued and transfused that were HLA-selected (HLA-matched, HLA-compatible, or antigen-negative) or crossmatch compatible; and
- [a] field to report the number of washed red blood cell units and washed platelet units issued and transfused, particularly in light of the sunsetting of the COBE instrument, to better anticipate operational and clinical resource needs.”

ABC will continue to provide updates on our advocacy efforts as they become available.

(Source: [NBCUS Comments](#), 1/30/26) ♡



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ABC advocates for and advances policies that promote the role of independent blood centers in providing life-saving blood products and recognizes the continuous need for a safe and robust blood supply. ABC exists to advocate for laws and regulations recognizing the essential role that independent blood centers play in the health care system; promote partnerships, policies, and programs that increase awareness about the need for blood donation; and serve as a thought leader in the advancement of evidence-based medical and scientific solutions related to health and safety.

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## ABC and the American Medical Technologists Partner

America's Blood Centers (ABC) has announced a new partnership with the [American Medical Technologists](#) (AMT). This collaboration aims to further strengthen workforce development, professional training, and the shared work of both organizations with HOSA—Future Health Professionals. Through this partnership, ABC member blood centers will be able to collaborate with local HOSA chapters to support the HOSA phlebotomy competition sponsored by AMT, offer no-cost training and certification opportunities for staff, and strengthen workforce pipelines by hosting externships for HOSA students and AMT applicants at community blood centers.

The partnership expands on ABC's longstanding commitment to support member blood centers through education, certification pathways, and student engagement, while creating new, practical opportunities to develop and retain skilled phlebotomists. An informational webinar introducing the partnership and outlining additional details will take place on Tuesday, February 10<sup>th</sup> at 2 p.m. EST. Registration is open and free to ABC member blood centers and partners. Hear directly from Versiti about their experience supporting the HOSA phlebotomy competition. Please [contact us](#) for more information or additional details about the partnership including a link to registration.

(Source: ABC Announcement, 1/28/26) ♦

## STATE ADVOCACY BRIEFS

**The New Jersey Assembly has [introduced](#) Assembly Bill A4000 titled the “Gary Letizia Pre-Hospital Blood Transfusion Act.”** The legislation would, “authorize advanced life support providers, under medical oversight, to administer blood products to patients in prehospital settings, and establishes certain reimbursement for such providers.”

**The Pennsylvania House has [referred](#) House Bill 2170 to the Finance Committee.** The [proposed legislation](#) would, “[amend] the act of March 4, 1971 (P.L.6, No.2), known as the Tax Reform Code of 1971, in tax credit and tax benefit administration, further providing for definitions; and establishing the employer blood donation tax credit.”

**The Idaho House has [introduced](#) House Bill 528 and referred it to the Health & Welfare Committee.** The proposed bill adds to existing law to [establish provisions](#) regarding transfusions of directed blood donations. It states that a, “health care provider or facility may not prohibit a patient from providing, through a blood establishment complying with all federal requirements for the collection of blood products, the patient’s own blood or the blood product of the patient’s directed donor for any potential transfusion related to such patient’s health care. The provisions [shall not] apply if:

- [t]he donation or transfusion of the blood product would be detrimental to the donor or patient;
- [i]nsufficient time exists to coordinate and arrange for the patient’s provision of the blood product prior to a surgery or medical procedure; or
- [a] surgery or medical procedure is for emergency medical services.

A health care provider or facility operating within the scope of the health care provider or facility’s license shall be immune from liability for injury, damages, or death occurring as a result of using the blood product provided by a patient, [unless] the health care provider or facility’s gross negligence regarding the blood product or transfusion contributed to the injury, damages, or death. Nothing in this section shall be construed to conflict with federal law governing the collection, donation, sale, or use of a blood product.” If passed and signed into law, the legislation would take effect July 1<sup>st</sup>.

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## STATE ADVOCACY BRIEFS (continued from page 3)

**South Dakota has introduced House Bill 1171, “an act to establish provisions related to the disclosure of COVID-19 and mRNA vaccination status and blood donations.”** The proposed bill would require that, “[a]ny person who collects human blood donations for the purpose of providing blood for human blood transfusion shall require a blood donor to disclose whether the donor has ever received a COVID-19 or mRNA vaccination. If a donor indicates that the donor has received a COVID-19 or mRNA vaccination, the person collecting the blood donation must label the blood bag to conspicuously indicate that the donor has received a COVID-19 or mRNA vaccination. Nothing in this section authorizes the disclosure of the donor’s personally identifiable information on the blood bag.” Additionally, it would also allow, “[a]n individual needing a blood transfusion in a nonemergent situation [to] request blood from a donor who has or has not received a COVID-19 or mRNA vaccination. The health care professional performing the transfusion must use the requested blood if the blood is available at the healthcare facility in which the individual is receiving care. No person may deny, restrict, or otherwise interfere with an individual’s care, based on the individual’s request to receive blood from a donor who has or has not received a COVID-19 or mRNA vaccination.”

**The Utah State Legislature has introduced S.J.R. 11, [a] Joint Resolution Recognizing [January as] National Blood Donor Month.** 

## **WORD IN WASHINGTON**

**The Centers for Medicare & Medicaid Services (CMS) has announced an, “Advance Notice of Proposed Rulemaking (ANPRM) seeking public feedback on potential approaches to strengthen the American-made supply chain for personal protective equipment (PPE) and essential medicines.”** The announcement explains that the agency is, “exploring ways to reduce reliance on foreign-made medical supplies and enhance the nation’s readiness for future emergencies [and is seeking comment] on new avenues the agency may consider to promote domestic purchasing by hospitals that participate in the Medicare program, including the potential creation of a new ‘Secure American Medical Supplies’ designation for hospitals committed to American-made purchasing, and streamlined payment approaches to help offset the resource costs of domestic procurement.” CMS Deputy Administrator and Director of the Center for Medicare Chris Klomp noted in the news release, “[w]e want to hear from hospitals, manufacturers, suppliers, and the public on practical ways Medicare can support a stronger, more reliable domestic supply chain. Whether through targeted designations, payment structures, or other approaches, our goal is to develop options that improve preparedness while giving providers workable, flexible policies that strengthen patient care.”

(Source: CMS [Announcement](#), 1/26/26)

**A report from Politico’s AgencyIQ FDA Today publication stated that the, “U.S. Food and Drug Administration (FDA) [has] sent a finished draft guidance document on ‘Responding to FDA Form 483 Observations at the Conclusion of a Drug CGMP Inspection’ to the White House’s Office of Information and Regulatory Affairs for its review.”** The publication reported that, “[b]ased on the title of the guidance, it seems intended to help clarify how sponsors should respond to the FDA after regulators raise observations about manufacturing conditions at a facility following an inspection. The title refers to CGMP inspections, which are current Good Manufacturing Practice inspections for approved products.”

(Source: *FDA Today*, 1/29/26)

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## WORD IN WASHINGTON (continued from page 4)

The Federal Bureau of Investigations (FBI) has [launched](#) “Operation Winter SHIELD (Securing Homeland Infrastructure by Enhancing Layered Defense)”, which distills the FBI’s 10 most impactful actions organizations can take to improve resilience against cyber intrusions.” According to the agency, “[t]hese recommendations were developed with domestic and international partners and draw on recent investigations to reflect adversary behavior and defensive gaps. [Winter SHIELD] provides industry with a practical roadmap to better secure information technology (IT) and operational technology (OT) environments, hardening the nation’s digital infrastructure and reducing the attack surface.” The FBI explained in the announcement that it aims to, “move the needle on resilience across industry by helping organizations understand where adversaries are focused and what concrete steps they can take now (and build toward in the future) to make exploitation harder.”

(Source: FBI [Announcement](#), 1/29/26) ♦

## PEOPLE

**Danny Youssef** has been named vice president of Marketing at Miller-Keystone Blood Center. According to the blood center announcement, Mr. Youssef will, “lead the Marketing and Donor Relations teams for HCSC’s Miller-Keystone Blood Center division, as well as provide marketing support for the organization’s Linen Services and Solutions divisions. [He] brings to the organization more than 25 years of experience in leadership, business development, and client relations, with expertise in advertising, sales and marketing, B2B marketing, website development and design, interactive and social media, brand development, and multi-channel communications. Mr. Youssef holds a Bachelor of Science degree in Business Administration from West Chester University. Prior to joining HCSC, he served as founder and president of DAY Vision Marketing, Inc.”



(Source Miller-Keystone Blood Center Announcement, 1/28/26) ♦

## MEMBER NEWS

**Vitalant** has [partnered](#) with the creators of the [film Iron Lung](#) to [raise awareness](#) of the need for blood in conjunction with the film’s recent release. Other members of America’s Blood Centers who are collaborating on blood drives with the film’s release include **South Texas Blood & Tissue**, and **Blood Bank of Delmarva, Memorial Blood Centers, Rhode Island Blood Center**, all divisions of **New York Blood Center Enterprises**. *Iron Lung* is, “set in a post-apocalyptic future where an event known as ‘the quiet rapture’ caused all known stars and habitable planets in the universe to disappear. A convict is sent to search an ocean of blood discovered on a desolate moon, using a small submarine nicknamed the ‘Iron Lung.’”

(Source: Vitalant [Announcement](#), 1/30/26) ♦





**America's Blood Centers®**  
It's About *Life.*

## INSIDE ABC

*The programs and services described in the Inside ABC section are available to ABC member blood centers and their staffs only, unless otherwise specified.*

### 2026 ABC Annual Meeting Registration is Open

Register and join us in Tucson, Ariz. for the [2026 America's Blood Centers \(ABC\) Annual Meeting](#)! Don't miss out on being part of the conversation at this premier gathering March 9<sup>th</sup>-12<sup>th</sup> at the Loews Ventana Canyon Resort. Be sure to [book your hotel reservation](#) early to secure the group rate before Friday, February 13<sup>th</sup>. View the [program](#) as the ABC Annual Meeting unites leaders from blood centers, industry, and government, fostering connections and exploring the latest in advocacy, operations, science, medicine, quality, regulatory, and more. New in 2026, we are pleased to announce a Quality and Regulatory track, replacing the previous standalone ABC Quality and Technical Workshop. This series of sessions, developed for quality and regulatory professionals, will provide attendees with actionable insights and the opportunity to collaborate with peers facing similar challenges.

Hear our keynote speaker [Lisa Goldstein](#), managing director of [Kaufman Hall](#), discuss "Navigating Disruption: How Hospital Industry Shifts Reshape Blood Center Strategy." She will explore:

- the key financial challenges hospitals are facing;
- lessons learned from recent industry disruptions; and
- how hospital pressures are reshaping reimbursement, partnerships, and expectations for blood centers.

Please [contact us](#) with any questions.

### Call for 2026 ADRP Award Nominations Deadline Approaching

Recognize the work of individuals on your staff, donors, and organizations who go above and beyond with their exceptional service and leadership in support of blood donation by [submitting a nomination](#) for the 2026 ADRP Awards. This year's awards include:

- Franzmeier Lifetime Achievement Award;
- Ronald O. Gilcher, MD Award;
- Donor Experience Professional of the Year Award;
- Rolf Kovenetsky Leader of the Year Award;
- ADRP Volunteer of the Year Award;
- Media Partner Award;
- Blood Drive Partner of the Year Award; and
- School Partner of the Year Award.

Award winners will be honored during the [2026 ADRP Annual Conference](#) in Minneapolis, Minn. and receive a complimentary conference registration. Descriptions of each award are [available](#) and a listing of the [2025 award winners](#). Complete your nominations by Friday, February 13th.

Please [contact us](#) with questions.

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### **Register for the ADRP 3-Part Webinar Series on Planning, Supplementing, and Maximizing Staffing and Production**

Registration is open for the next set of ADRP webinars titled “Doing More with Less: A 3-Part Series on Planning, Supplementing, & Maximizing Staffing and Production!” Part two will take place on February 18<sup>th</sup> at 1 p.m. EST and is titled “Maximizing Use of Volunteers for Scalability and Donor Experience to Supplement Staffing Resources.” Speakers include:

- Susan Alexander-Wilson (We Are Blood)
- Sundee Busby, (Our Blood Institute); and
- Tara Scott (Our Blood Institute).

Session three will take place on March 18th at 1 p.m. EDT and is titled “Production Planning and Readiness: Aligning DR and DS for Efficient Use of Resources.” Speakers include:

- Kaila DiNallo (Versiti); and
- Julie Eaton (Vitalant).

A recording of the webinar will be available for all registrants. Please [contact us](#) with questions.

### **Register for the 2026 ADRP Annual Conference**

ADRP encourages you to register now for the 2026 ADRP Annual Conference in Minneapolis, Minn., May 12<sup>th</sup>-14<sup>th</sup>, at the Hyatt Regency Minneapolis. Remember to book your hotel room by April 10<sup>th</sup> for the discounted rate. This conference offers a chance to learn about industry trends, share ideas, and connect with other donor recruitment, donor services, collections, marketing, and communications professionals.

Join more than 300 of your peers by participating in pre-conference workshops, attending compelling educational sessions, engaging in roundtable discussions, and exploring an expansive exhibit hall filled with innovative solutions. Seize this extraordinary opportunity to learn, share, and grow within the blood community.

Please [contact us](#) with any questions as we look forward to seeing you!

### **ADRP Trends in Donor Relations Study Is Now Open**

ADRP is pleased to announce the launch of the *ADRP Trends in Donor Relations Study*. This survey is a strategic tool for blood centers to use in evaluating the performance of collection and recruitment operations and marketing strategies in comparison to your domestic and international colleagues. ADRP has partnered with a third-party company, Dynamic Benchmarking, to improve the data collection and reporting experience. As always, our top priority is the confidentiality of your data. The information in this report will only be reported in aggregate and in accordance with anti-trust regulations.

A key feature of the reporting platform is the ability to view how your operations compare to others using a variety of dynamic filters, including blood center location, collection levels, and employee count. Only centers that participate in the survey will have access to this information. [Complete the survey](#) by April 1<sup>st</sup> and only submit one response per blood center, so please coordinate your responses accordingly. [Contact us](#) with any questions.

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## Executive Compensation Survey Results Are Available

The results of the Executive Compensation Survey are in! Authorized individuals from participating blood centers received an email on December 3<sup>rd</sup> from [benchmarking@americasblood.org](mailto:benchmarking@americasblood.org) with instructions to access the survey data. If you participated and did not receive the results email, please [contact us](#). Non-participants can purchase the results by clicking [here](#). The Executive Compensation Survey serves as a resource for blood center chief executive officers (CEOs) and their boards in setting executive salaries/benefits, as well as meeting the Internal Revenue Service (IRS) Form 990 requirements to demonstrate comparability of executive compensation. ♦

## COMPANY NEWS

The **American Hospital Association (AHA)** has [published](#) a blog attributed to president and chief executive officer Rick Pollack titled “Amid Severe Blood Shortages, Nearly All of Us Can Offer the Gift of Life.” The January 30<sup>th</sup> blog post references the joint statement issued by the national blood community ahead of disruptions in blood collections caused by winter weather. Mr. Pollack noted in the blog that, “Blood donations are true ‘lifelines’ for countless patients, but the number of donors has dwindled alarmingly. [In January — National Blood Donor Month — the American Red Cross, the Association for the Advancement of Blood & Biotherapies, and America’s Blood Centers [jointly](#) announced an emergency blood shortage, urging Americans to donate blood or platelets to alleviate the shortage and ensure that lifesaving medical procedures proceed without delay. Platelet shortages are especially concerning. With a ‘must use’ window of just five days and essential application for cancer patients, accident victims, organ transplantation and other uses, platelet donors are strongly urged [to] help meet the need. Harsh winter weather like the current deep freeze locked in over much of the nation also can force the cancellation of blood drives, limit donor access, delay transportation of blood products and interrupt deliveries to hospitals, sometimes for days. Blood components have a short shelf life, and the blood supply needs to be constantly replenished. [If you] are able, please contact [your local blood center] to schedule an appointment to donate.”

(Source: [AHA Blog](#), 1/30/26) ♦

## CALENDAR

**Note to subscribers:** Submissions for a free listing in this calendar (published weekly) are welcome. Send information to [newsletter@americasblood.org](mailto:newsletter@americasblood.org). (For a more detailed announcement in the weekly “Meetings” section of the newsletter, please include program information.)

### 2026

Feb. 11-12. **4<sup>th</sup> Biennial International Plasma and Fractionation Association (IPFA) & EBA Symposium on Plasma Collection and Supply.** Leuven, Belgium. [Registration](#) is open. More information is available [here](#).

Feb. 18. **ADRP “Doing More with Less: A 3-Part Series on Planning, Supplementing, & Maximizing Staffing and Production” Webinar Series Part II: Maximizing Use of Volunteers for Scalability and Donor Experience to Supplement Staffing Resources.** [Registration](#) is open. More information is available [here](#).

Feb. 23. **U.S. Food and Drug Administration (FDA) Public Meeting: FDA Rare Disease Day 2026 (Virtual).** [Registration](#) is open. More information is available [here](#).

Mar. 9-12. **2026 ABC Annual Meeting.** Tucson, Ariz. [Registration](#) is open. More information available [here](#).

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## CALENDAR (continued from 8)

Mar. 18. **ADRP “Doing More with Less: A 3-Part Series on Planning, Supplementing, & Maximizing Staffing and Production” Webinar Series Part III: Production Planning and Readiness: Aligning DR and DS for Efficient Use of Resources.** [Registration](#) is open. More information is available [here](#).

May 12-14. **2026 ADRP Annual Conference. Minneapolis, Minn.** [Registration](#) is open. More information is available [here](#).

May 20-21. **IPFA/Paul-Ehrlich Institut[e] (PEI) 32<sup>nd</sup> International Workshop on Surveillance and Screening of Blood-borne Pathogens. Bilbao, Spain.** [Registration](#) is open. More information available [here](#).

June 8-9. **2026 ABC Advocacy Workshop. Washington, D.C.** More information is coming soon.

June 20-24. **International Society of Blood Transfusion (ISBT) 39<sup>th</sup> International Congress. Kuala Lumpur, Malaysia.** [Registration](#) is open. More information available [here](#).

Oct. 4-7. **Association for Advancing Tissue and Biologics (AATB) Annual Meeting. San Francisco, Calif.** More information available [here](#).

Oct. 17-19. **Association for the Advancement of Blood & Biotherapies (AABB) Annual Meeting. Atlanta, Ga.** More information is coming soon.

Nov. 17-20. **American Society for Clinical Pathology (ASCP) and Canadian Association of Pathologists- Association Canadienne des Pathologistes (CAP-ACP) Joint Annual Meeting. Montreal, QC.** [Registration](#) is open. More information available [here](#). ♦

## **CLASSIFIED ADVERTISING**

Classified advertisements, including notices of positions available and wanted, are published free of charge for a maximum of three weeks per position per calendar year for ABC members. There are charges for non-members: \$139 per placement for *ABC Newsletter* subscribers and \$279 for non-subscribers. A six (6) percent processing fee will be applied to all credit card payments. Notices ordinarily are limited to 150 words. To place an ad, e-mail: [newsletter@americasblood.org](mailto:newsletter@americasblood.org)

## **POSITIONS**

**Component Production Tech I.** Gulf Coast Blood is seeking a dedicated **Component Production Tech I** to support our mission of providing safe, high-quality blood components to hospitals and patients across the Texas Gulf Coast region. The Component Production Technician plays a vital role in producing and labeling blood components in a highly regulated environment. This position performs detailed, sequential tasks following strict standard operating procedures to ensure accuracy, safety, and quality with the blood products. Daily responsibilities include organizing and documenting component production, weighing and loading products for centrifugation, applying labels, and storing components with complete precision. Success in this position requires comfort with repetitive tasks, long periods of standing, and strict adherence to safety and regulatory requirements. **Qualifications:** We are looking for someone who has a High School Diploma or GED. Experience in a regulated or laboratory environment is a plus. We are looking for someone who has strong attention to detail, is reliable, and has integrity. **Why join us?** We offer a **competitive compensation and benefits package**, free parking at the Texas Medical Center, opportunities for

career growth, and a supportive workplace focused on excellence and mission. This role has a great impact on saving lives! [Apply Today!](#)

**Medical Apheresis Nurse.** Gulf Coast Blood is seeking a dedicated **Medical Apheresis Nurse** to support our mission of providing safe, high-quality blood components to hospitals and patients across the Texas Gulf Coast region. As an Apheresis Nurse, you will provide donor and patient care through apheresis and leukapheresis procedures. This role includes phlebotomy, peripheral IV and central line care, medication administration and monitoring the donors receiving mobilizing agents. The nurse will monitor patients throughout the procedure. The nurse ensures documentation meets regulatory standards and maintains compliance with AABB, FDA, FACT and internal policies. **Qualifications:** We're looking for someone who has graduated from an accredited nursing program and has a current RN license (Texas or compact) with at least 3 years of recent direct patient care experience. Apheresis or dialysis experience is preferred. BLS or ACLS certification is required. This role

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## POSITIONS (continued from 9)

is mainly based out of the Houston Medical Center with occasional travel to The Woodlands facility. **Why join us?** We offer a **competitive compensation and benefits package**, free parking at the Texas Medical Center, opportunities for career growth, and a supportive workplace focused on excellence and mission. [Apply Today!](#)

**Medical Apheresis LVN.** Gulf Coast Blood is seeking a dedicated **Medical Apheresis LVN** to support our mission of providing safe, high-quality blood components to hospitals and patients across the Texas Gulf Coast region. As an Apheresis Nurse, you will provide donor and patient care through apheresis and leukapheresis procedures. This role includes phlebotomy, peripheral IV and central line care, medication administration and monitoring the donors receiving mobilizing agents. The nurse will monitor patients throughout the procedure. The nurse ensures documentation meets regulatory standards and maintains compliance with AABB, FDA, FACT and internal policies. **Qualifications:** We're looking for someone who has graduated from an accredited vocational or nursing program with a current LVN license. Request at least three (3) years of recent direct patient care experience, preferably in acute care with strong peripheral IV skills. Apheresis or dialysis experience is strongly preferred. Must hold BLS or ACLS certification and have reliable transportation for travel to donor and group sites. **Why join us?** We offer a **competitive compensation and benefits package**, free parking at the Texas Medical Center, opportunities for career growth, and a supportive workplace focused on excellence and mission. [Apply Today!](#)

**Director, Operations Logistics & Data Analytics.** ImpactLife is seeking a talented, passionate individual to join our leadership team as the **Director, Operations Logistics & Data Analytics**. The Director is responsible for the leadership of a team that will ensure efficiency within the Operations Division of ImpactLife. Logistics oversight includes streamlining a structure and processes to provide optimal scheduling of both human and capital resources across the Donor Outreach and Collections functions. The Director will also be responsible for analysis of data to create actionable plans and support projects and process improvement initiatives. Qualifications include bachelor's degree with preference given to candidates with a graduate degree and minimum five (5) years leadership experience in Supply Chain, Logistics, and/or Operations experience are required, blood center experience is helpful. This position will be located at one of ImpactLife's main hubs: Davenport, IA; Springfield or Urbana, IL; Earth City, MO; or Madison, WI. Candidates should expect some travel both within the ImpactLife geography as well as nationally. ImpactLife keeps our mission, vision, and values at the forefront. As a leader you will lead, inspire, and mentor with clear communication leading to collaboration within your team and across

the organization remaining focused on achieving goals and fulfilling strategic initiatives. For more information including benefits and compensation, click here: [Join Us!](#)

**Quality Supervisor, Transfusion (ARUP Laboratories, Salt Lake City, UT).** ARUP Laboratories is seeking a results-driven Quality Supervisor to lead quality initiatives and provide regulatory expertise within our Donor Services. As a national nonprofit and academic reference laboratory, ARUP is at the forefront of diagnostic medicine. We are FDA, CAP-, CLIA-, and ISO 15189certified, with over 40 years of experience delivering exceptional quality and service. This is a unique opportunity to oversee and enhance quality systems in transfusion medicine. The Quality Supervisor will drive implementation of quality processes, standardization efforts, and best practices across the division. Key Responsibilities: Lead and coordinate quality initiatives for Donor Services and Transfusion Services. Support internal and external audits, risk assessments, and continuous improvement efforts. Serve as a liaison between ARUP and University of Utah staff to address quality issues and lead CAPA (Corrective and Preventive Actions). Oversee staff development, performance management, and promotions. What We're Looking For: Strong leadership and communication skills. Experience in donor services and/or transfusion services. A passion for quality and a commitment to organizational excellence.

Interested candidates  
<https://www.aruplab.com/careers>.

**Consultation & Reference RDP Specialist.** Gulf Coast Blood is seeking a **Consultation & Reference RDP Specialist** to join our mission-driven team in Houston. In this important laboratory role, you will help prepare special blood components and support patient testing that directly impacts lifesaving transfusions. This position requires good judgment, diplomacy, and strong communication with both internal and external partners. In this role, you will evaluate and process special component requests per established guidelines, communicate with external customers regarding patient and rare donor needs, and provide technical support to Collections, Marketing, and Recruitment teams. You will also collaborate with Hospital Services and Business Development to optimize the utilization of antigen-typed inventory and support effective clinical outcomes. We offer a **competitive compensation and benefits package**, a Texas Medical Center location with free parking, opportunities for career advancement, and mentoring toward Specialist certification (SBB). You'll work alongside dedicated professionals committed to saving and sustaining lives. If you embody **Integrity, Commitment, and Respect**, and are ready to make a meaningful impact every day, we encourage you to apply now and help us support patients, donors, and healthcare partners throughout our region. [Apply Now!](#)

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## POSITIONS (continued from 10)

**Consultation & Reference Tech III.** Gulf Coast Blood is seeking a skilled **Consultation & Reference Tech III** to join our mission-driven laboratory team in Houston. In this critical role, you will prepare special blood components and perform advanced immunohematology testing on both patient and donor samples. Your work will support over **170 hospitals and service partners** across the Texas Gulf Coast, directly contributing to lifesaving transfusion decisions and patient care. We're looking for professionals who work with precision, are naturally curious, and value quality. You'll demonstrate competency in core Tech II functions and perform moderately complex antibody identification, compatibility testing, and donor serological testing under the guidance of Specialists. You will also prepare consultation reports, evaluate and process sample requests, monitor blood component inventory, perform quality control and preventative maintenance, and follow all departmental SOPs and regulations. **Qualifications:** MT/MLS/SBB certification (ASCP or equivalent) required at time of hire. New graduates are encouraged to apply. Recent Blood banking experience within an immunohematology reference laboratory (IRL) highly preferred. **Why join us?** We offer competitive pay and benefits, free parking at the Texas Medical Center, and opportunities for growth and advancement — all while making meaningful community impact every day. If you embody **Integrity, Commitment, and Respect**, apply now and help save lives with us! [Apply Now!](#)

**Hematology – QC Specialist.** Gulf Coast Blood is seeking a dedicated **Hematology – QC Specialist** to support our mission of providing safe, high-quality blood components to hospitals and patients across the Texas Gulf Coast region. This critical role operates within our Quality Control Laboratory and plays an essential part in ensuring blood products meet rigorous quality standards. As a Hematology – QC Specialist, you will prepare and test blood component samples, track and trend quality control results, and manage daily QC lab operations in the absence of supervisory staff. You'll communicate professionally with internal and external customers, especially during critical situations such as positive bacterial cultures, and initiate recall procedures when needed. You will also serve as a lead trainer and competency assessor, help coordinate workflow, and recommend process improvements to enhance efficiency and quality. **Qualifications:** We're looking for someone with **MT/MLS certification (ASCP or equivalent)** and **at least 2 years of hematology experience**. Strong organizational, communication, and team collaboration skills are essential, and experience with flow cytometry is a plus. **Why join us?** We offer a **competitive compensation and benefits package**, free parking at the Texas Medical Center, opportunities for career growth, and a supportive workplace focused on excellence and mission. [Apply Today!](#)

**Assistant Manager for the Research and Recovered Product Laboratory.** Gulf Coast Blood is seeking a dedicated **Assistant Manager for the Research and Recovered Product Laboratory (RRPL)** to help lead operations in our component production area. This impactful role supports the delivery of high-quality blood components and services used for research and manufacturing. In this role, you'll supervise laboratory staff, maintain policies and procedures, and oversee quality control practices. You will coordinate client requirements, manage product processing, packaging, distribution, and accurate documentation of manifests, tests, and billing records. Key responsibilities include resolving production challenges, ensuring compliance with cGMP and SOP requirements, administering staff training, supporting process improvements, and collaborating with information systems for tools and reporting. **Qualifications:** We welcome professionals with a degree in biology, chemistry, or related science, at least three years of recent laboratory or blood component manufacturing experience, and two or more years of supervisory experience. Familiarity with quality concepts, regulatory standards (cGMP, AABB, FDA), and workflow leadership is essential. **Why join us?** We offer competitive compensation and benefits, career advancement opportunities, and the chance to meaningfully support patient care and scientific progress. If you embody **Integrity, Commitment, and Respect**, apply now and help make a difference at Gulf Coast Blood. [Apply Today!](#)

**Donor Recruitment Manager.** Blood Assurance is seeking a **Donor Recruitment Manager** to lead field recruitment efforts that build new and existing business in our North Georgia, Northeast Alabama, and Western North Carolina region. Primary responsibilities include direct leadership of Account Managers in expanding blood drive activity on mobiles primarily, and in facilities as needed, based on growth strategy in a specific type of blood product recruitment and collection. Assist in developing long-term community business partnerships and coordinating internally with all leadership levels to support or expand Blood Assurance recruitment efforts. Work closely with Donor Services leadership to ensure recruitment and collection teams are working together toward meeting overall product collection goals. Qualified applicants will have: a Bachelor's degree, preferably in business, marketing, or a related field. Seven to 10 years of sales experience, preferably in blood banking. Three to 5 years of sales staff management. Advanced communication skills. Public presentation and networking skills. Advanced organizational, customer service, and teamwork skills. We offer many benefits including: Health/Dental/Vision Insurance, Flexible Spending Account, Employee Assistance Program for you and your family, Company Paid Time Off, 401K with Company Match, Wellness Program, and Relocation Assistance.

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## POSITIONS (continued from 11)

Please visit [Careers — Blood Assurance](#) to view the full job description and apply.

**Laboratory Services Manager.** The Blood Bank of Alaska is looking for a Laboratory Services Manager. Under the general direction of the Director of Laboratory Services, this person is responsible for oversight of daily laboratory operations, ensuring that laboratory product QC and donor test results meet CLIA, AABB, and FDA compliance standards/regulations for the manufacture of blood products. The Laboratory Services Manager is also responsible for oversight of laboratory personnel. This position is full-time exempt. The Blood Bank of Alaska offers competitive wages and an exceptional benefits plan. We offer medical, dental, vision, life, and short/long-term disability programs to qualified employees. Educational assistance, paid annual leave and holidays, and a 401 (k) program are also available. The Blood Bank is an equal opportunity employer. Qualified applicants are considered for employment without regard to race, color, religion, national origin, age, disability, marital/veteran status, or any other legally protected status. Interested candidates, please apply online at: <https://bloodbankofalaska.apscareerportal.com>. A complete job description can be found there as well.

**Quality Systems and Software Specialist.** The Blood Bank of Alaska (BBA) is looking for a Quality Systems and Software Specialist. The person in this role is responsible for promoting organizational compliance with accrediting agency, state, and federal regulations. Managing the Blood Bank of Alaska's occurrence program, which includes performing investigations for occurrences. The Quality Systems and Software Specialist manages and performs internal audits, as well as facilitates changes to BBA's Standard Operating Procedures (SOPs). Acts as administrator for BBA's Blood Establishment Computer System (BECS) and any other applicable software programs. Also provides customer service to BBA's software users and manages as well as performs software upgrades and validations. The Blood Bank of Alaska offers competitive wages and an exceptional benefits plan. We offer medical, dental, vision, life, and short/long-term disability programs to qualified employees. Educational assistance, paid annual leave and holidays, and a 401 (k) program are also available. The Blood Bank is an equal opportunity employer. Qualified applicants are considered for employment without regard to race, color, religion, national origin, age, disability, marital/veteran status, or any other legally protected status. Interested candidates, please apply online at <https://bloodbankofalaska.apscareerportal.com>. A complete job description can be found there as well. 