America's Blood Centers
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NEWSLETTER

A weekly chronicle of events and issues impacting the blood community

2026 Issue #30 October 6, 2026

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NHTSA Publishes RFI for Nationwide Implementation of Prehospital Blood Transfusion

The National Highway Traffic Safety Administration (NHTSA), on behalf of the Federal Interagency Committee on Emergency Medical Services (FICEMS), has issued a Request for Information (RFI) titled "Nationwide Implementation of Prehospital Blood Transfusion." According to the notice in the *Federal Register*, the agency is "solicit[ing] comments on strategies, barriers, and solutions to advance prehospital blood transfusion capabilities across state, local, tribal, and territorial emergency medical services (EMS) and 911 systems, and to request responses to specific questions provided below. This notice is an information-gathering inquiry and is neither a request for proposals nor an invitation for bids."

Comments are due before November 5th. FICEMS is, "prioritizing the implementation of prehospital blood transfusion in its strategic planning process [with a goal] to support EMS systems in preventing up to 10,000 deaths annually and achieving a 5 percent reduction in overall mortality from severe bleeding by 2028." Questions that the RFI is specifically seeking feedback on that are of interest to the blood community include, "what are the current impediments to possible solutions:

- for [i]ncreasing the number of EMS agencies nationwide with active prehospital blood transfusion programs to 2,028;
- for [a]dministering a prehospital blood transfusion to 28 percent of pediatric patients with life-threatening bleeding;
- for [a]dministering a prehospital blood transfusion to 16 percent of all patients with life-threatening bleeding;
- for [c]apturing outcomes data in the National EMS Information System (NEMSIS) for 10 percent of all children transfused [in the prehospital setting];
- for [c]apturing outcomes data in NEMSIS for 10 percent of all patients transfused [in the prehospital setting];
- [w]hat role can technology such as Advanced Automatic Crash Notification (AACN) play in improving timely delivery of prehospital blood transfusion to patients injured in crashes;
- [w]hat mechanisms, technical standards, or policy enhancements are needed to advance data integration and linkage across local, state, and national data systems (e.g., NEMSIS, trauma registries) in support of prehospital blood transfusion surveillance and quality measurement;
- [h]ow might improve[d] military and civilian EMS integration advance prehospital blood transfusion practices, logistics, cold-chain management, and clinical training;

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NHTSA Publishes RFI for Nationwide Implementation of Prehospital Blood Transfusion (continued from page 1)

- [w]hat improvements and curriculum enhancements are needed within the EMS education and training system to support transfusion medicine, clinical competency, and other innovative prehospital practices;
- [d]o you have any additional comments regarding the nationwide implementation of prehospital blood transfusion programs?"

America's Blood Centers (ABC) plans to respond to the RFI and would like to incorporate member feedback. Please share your input with us by October 20th which can include:

- your blood center's involvement in prehospital programs (e.g., the number of EMS partners, products supplied such as low titer group O whole blood, program start dates);
- operational challenges including product availability, rotation and wastage, cold chain, cost recovery, reimbursement; and
- successful models or partnerships that others could replicate.

Member blood centers are also encouraged to submit their own comments in direct response to the RFI. ABC will provide updates on our advocacy efforts to ensure both sufficient reimbursement for prehospital blood transfusions and broader adoption of blood transfusions in the prehospital setting. Please contact us with any questions or comments.

(Source: *Federal Register* Notice, 10/6/26)

Blood Center Participation Requested: NBCUS Responses Due October 16th

The U.S. Centers for Disease Control and Prevention (CDC) is reminding blood centers to complete the 2025 National Blood Collection and Utilization Survey (NBCUS). Responses are due by Friday, October 16th. The agency launched the survey on September 10th. According to CDC, the NBCUS solicits, "information from community-based blood collection centers, hospital-based blood collection centers, and transfusing hospitals. Respondents [are] asked to provide information on blood and blood component collections and transfusions in the U.S. during 2025. The NBCUS is an HHS/OASH funded project conducted biennially. Since 2013, in close collaboration with OASH, the NBCUS has been performed by CDC, which has the requisite technical and scientific resources to conduct the survey. The information collected has previously been used to support public health emergencies and inform public policy as well as inform the blood community about the current national blood supply and demand. The response rates for the 2023 NBCUS were 96.2 percent (51/53) for community-based blood collection facilities, 90.3 percent (65/72) for hospital-based blood collection facilities, and 85.7 percent (2,195/2,561) for transfusing hospitals."

(Source: CDC Email Reminder, 9/30/26)

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ABC advocates for and advances policies that promote the role of independent blood centers in providing life-saving blood products and recognizes the continuous need for a safe and robust blood supply. ABC exists to advocate for laws and regulations recognizing the essential role that independent blood centers play in the health care system; promote partnerships, policies, and programs that increase awareness about the need for blood donation; and serve as a thought leader in the advancement of evidence-based medical and scientific solutions related to health and safety.

America's Blood Centers
Chief Executive Officer: Kate Fry
Editor: Mack Benton
Subscriptions Director: Leslie Maundy
Annual Subscription Rate: $420

Send subscription queries to
memberservices@americasblood.org
America's Blood Centers
1717 K St. NW, Suite 900, Washington, DC 20006
Phone: (202) 393-5725
Send news tips to newsletter@americasblood.org.

REGULATORY NEWS

The U.S. Food and Drug Administration (FDA) has published a news release announcing, "a broad, nationwide recruitment effort to expand the range of qualified voices and perspectives on its advisory committees—the independent bodies that inform some of the most consequential decisions in American public health." The agency explained in the communication that, "[a]s part of an effort to broaden and strengthen participation on its advisory committees, the FDA is publishing two *Federal Register* notices: one seeking qualified scientific, technical, and professional voting members across all committees with current or anticipated vacancies, and a companion notice seeking consumer representatives to ensure the public's voice is at the table." The announcement also noted that, "[i]nterested candidates, whether applying as scientific experts or as consumer representatives, are encouraged to begin the process through the centralized FDA Advisory Committee Membership Nomination Application Portal. Nominees for scientific and technical voting member positions must demonstrate subject-matter expertise relevant to one or more FDA advisory committees, the ability to interpret complex scientific and technical information, an understanding of the public health significance of issues before the committee, and the capacity to provide objective, independent advice. Nominees for consumer representative positions should have demonstrated affiliation with or active participation in consumer or community-based organizations, and the ability to analyze technical data, discuss benefits and risks, and evaluate product safety and efficacy from a public perspective. The FDA will consider nominations for current and anticipated near-term vacancies and will accept nominations on a continuing basis. To receive first consideration for current and near-term vacancies, nominations for consumer representative positions should be submitted no later than November 15th, and nominations for scientific, technical, professional, and other voting-member positions should be submitted no later than November 30th. Nominations received after these dates will be considered as later vacancies arise. Self-nominations are accepted. Members are invited to serve for terms of up to four years." FDA Advisory Committees include the Blood Products Advisory Committee (BPAC) and the Cellular, Tissue, and Gene Therapies Advisory Committee.

(Source: FDA News Release, 9/30/26)

WORD IN WASHINGTON

The U.S. Senate has passed the Health Care Cybersecurity and Resilience Act. The bipartisan legislation aims to:

- "[strengthen] cybersecurity in the healthcare sector by providing grants to health entities to improve cyberattack prevention and response;
- [provide] training to health entities on cybersecurity best practices;
- [support] rural communities by providing best practices to rural health clinics and other providers on cybersecurity breach prevention, resilience, and coordination with federal agencies;
- [improve] coordination between the U.S. Department of Health and Human Services (HHS) and Cybersecurity and Infrastructure Security Agency (CISA) to better respond to cyberattacks in the healthcare sector;
- [modernize] current regulations so entities covered under the Health Insurance Portability and Accountability Act (HIPAA) use the best cybersecurity practices; [and]
- [require] the HHS Secretary to develop and implement a cybersecurity incident response plan."

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WORD IN WASHINGTON (continued from page 3)

The grant eligibility section describes entities that fit the criteria to receive a grant as, "(1) a public or nonprofit private health center (including a federally qualified health center (as defined in section 1861(aa)(4) of the Social Security Act));(2) a health facility operated by or pursuant to a contract with the Indian Health Service; (3) a hospital; (4) a cancer center; (5) a rural health clinic; (6) an academic health center; or (7) a nonprofit entity that enters into a partnership or coordinates referrals with an entity described in any of paragraphs (1) through (6)."

(Source: Senate Health, Education, Labor and Pensions Committee News Release, 10/1/26)

The U.S. Department of Health and Human Services (HHS), through the Advanced Research Projects Agency for Health (ARPA-H), has announced the launch of a, "major effort to transform how clinical trials are designed and conducted—using advanced computational models, real-time analysis, shared infrastructure, and automation to evaluate drugs and biologics faster, at lower cost, and with fewer participants." According to the HHS announcement, "[t]he new Simulation-augmented, Real-time Platform Adaptive Seamless Trials (SURPASS) program, together with three complementary projects announced today, aims to remove barriers that slow clinical development and help promising treatments reach patients sooner. [The] program will pursue three coordinated technical areas:

- [b]uild a phaseless design engine for faster trials with fewer patients by integrating digital twins and other predictive models into trial design, simulating clinical and operational outcomes before launch, and developing the evidence needed to support regulatory confidence in these approaches;
- [d]evelop a continuous inference engine for faster decisions by enabling always-valid, real-time, or on-demand analysis, supporting rapid trial adaptations, and reducing the need for large conventional control groups while maintaining rigorous evidence generation;
- [c]reate an agentic operations layer to reduce time and cost by automating key trial startup and operational activities, supporting onboarding of new treatment arms, and speeding data collection, cleaning, and dataset construction."

The news release also noted that in order, "[t]o support this broader transformation of the U.S. clinical trial ecosystem, ARPA-H is also announcing three complementary projects that address critical infrastructure challenges beyond trial design itself:

- STACK will help create more domestic clinical sites and support more efficient trial enrollment. The project aims to use artificial intelligence to accelerate clinical site activation and convert research-naïve sites into clinical trial sites capable of running studies, expanding trial capacity, and helping more patients access research opportunities closer to where they live;
- COMMONS will build the connective tissue for nationwide data infrastructure. The project aims to create a privacy-by-design architecture for consent at national scale and enable access to regulatory-grade data. That data access will be critical for rapid clinical trial enrollment, predictive computational models, and other modernization efforts needed across the U.S. clinical trial ecosystem; [and]
- CINCH will focus on patient empowerment and care navigation. The project aims to help patients contribute their own real-world data and benefit directly from it—supporting continuity of care, better care coordination, and faster identification of clinical trials that may be appropriate for them."

(Source: HHS News Release, 9/30/26)



PEOPLE

Shelley Harkey has joined the LifeShare Blood Center executive leadership team. A news release from LifeShare noted that she is joining the blood center, "following a career that spans more than two decades in the blood industry. Most recently, she served as manager of Blood and Cellular Therapy Services at SunCoast Blood Centers, where she oversaw Clinical Services, Research, and Product Manufacturing operations. Her responsibilities included blood component manufacturing, regulatory readiness, audits and inspections, corrective and preventive actions, quality systems, performance measurement, and cross-functional leadership. Previously, Ms. Harkey served as manager of Clinical Services and Research at SunCoast, leading clinical and research initiatives, developing protocols and standard operating procedures, managing resources, and collaborating with internal and external research partners. She also served as a Quality Assurance Specialist, with responsibilities spanning regulatory compliance, audits, non-conformance investigations, root-cause analysis, CAPA, lot release, traceability, and quality management systems. Earlier in her career, Ms. Harkey held leadership and quality-focused positions with OneBlood and the American Red Cross, including donor services and investigation of process deviations and non-conformances. Ms. Harkey holds a B.S. degree from Trevecca Nazarene University and completed the America's Blood Centers Executive Fellows Program." LifeShare President and Chief Executive Officer Dr. Chad A. Douglas added in the news release, "Shelley brings a depth and breadth of experience that will be highly valuable to LifeShare. Her career has given her experience across virtually every aspect of blood center operations, from donor services and quality assurance to clinical services, research, product manufacturing, and regulatory compliance. We are pleased to welcome her to LifeShare and look forward to the contributions she will make as we continue building for the future."

(Source: LifeShare Blood Center Announcement, 10/1/26)

BRIEFLY NOTED

University of Colorado Anschutz School of Medicine researchers are exploring, "whether drones can deliver freeze-dried plasma to critically injured patients when conventional transportation cannot get them to a hospital quickly enough." A news release explained that, "[the] research, currently underway in Ukraine, has delivered the blood product to medical teams treating severely injured military personnel." The research is using, "freeze-dried plasma, donated by global pharmaceutical company Octapharma, [packaged] for transport, and carried by drone to medical teams operating close to where patients are injured. The broader application could ultimately extend beyond war zones. [The drone] is not intended to replace traditional evacuation. Instead, it could provide another way to get a critical medical resource to a patient while conventional transportation is still trying to reach them. [The first] 26 patients studied were Ukrainian military personnel injured in combat, most with blast-related injuries and significant hemorrhage. Each received at least one unit of freeze-dried plasma. The team observed a significant improvement in the patients' shock index, a measure based on heart rate and blood pressure that can indicate clinical instability, after the plasma was administered. The 24-hour survival rate was 100 percent among the 26 patients studied. Researchers note that these preliminary findings do not establish that the plasma itself caused the improvement. The study is observational and outcomes in severely injured patients are influenced by many factors. The team plans to continue collecting clinical data, with a goal of studying over 100 patients, to better understand which patients and types of trauma are most likely to benefit from early access to freeze-dried plasma. While the current research is taking place in a war zone, the potential applications extend beyond the battlefield."

(Source: University of Colorado Anschutz School of Medicine News Release, 9/23/26)

INSIDE ABC

The programs and services described in the Inside ABC section are available to ABC member blood centers and their staff only, unless otherwise specified.

ABC Executive Fellows Program Call for Applicants Is Open

Apply to participate in the 2027-2028 America's Blood Centers (ABC) Executive Fellows Program (EFP) before November 7th. ABC is partnering with Vanderbilt University's Owen School of Management. This groundbreaking initiative offers industry-specific, best-in-class leadership training to blood community executives, elevating individuals, organizations, and the nation's blood supply. The program will accept an annual cohort of up to 25 fellows who will participate in:

- "a week-long leadership residency at Vanderbilt;
- three additional in-person learning immersions;
- virtual seminars taught by Vanderbilt faculty;
- a 360-leadership assessment;
- individual executive coaching; and
- a capstone project presented at the 2028 ABC Annual Meeting."

The EFP strives to accept participants from a wide variety of backgrounds and leadership roles. Final selections for the 2027-2028 cohort will occur by December 2026. An independent selection committee is responsible for choosing each year's cohort. Senior leaders from ABC member blood centers, hospital-associate members, affiliate organizations, and industry partners are encouraged to apply. The Foundation for America's Blood Centers (FABC) is pleased to announce a limited number of partial scholarships available for individuals employed by ABC active member blood centers. Additional information regarding tuition rates is available here.

ABC Executive Compensation Survey Is Open

ABC has launched the Executive Compensation Survey. Authorized individuals from ABC member blood centers have received an email with additional details and instructions for accessing the survey. The deadline to complete a submission is October 30th. The Executive Compensation Survey serves as a resource for blood center chief executive officers (CEOs) and their boards in setting executive salaries/benefits, as well as meeting the Internal Revenue Service (IRS) Form 990 requirements to demonstrate comparability of executive compensation. Please contact us with any questions.

September *Blood Bulletin* Is Available

The latest edition of *Blood Bulletin*, titled "Platelet Products in Clinical Practice: Manufacturing, Dose, and Safety Considerations" has been published. This issue of *Blood Bulletin* was written by: Theresa Nester, MD, Co-Chief Medical Officer at Bloodworks Northwest; Kirsten Alcorn, MD, Co-Chief Medical Officer at Bloodworks Northwest; Roni J. Bollag, MD, PhD, Laboratory Medical Director, National Blood Testing Collaborative and Augusta University Blood Bank; Ruchika Goel, MD, MPH, CABP, Medical Director, Research, Carter BloodCare; Daniela Hermelin, MD, Chief Medical Officer at ImpactLife; Courtney Hopkins, DO, Vice President, Corporate Medical Director, Vitalant; Kathleen Hopping, MS, Senior Director

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Regulatory Affairs, Vitalant; Cyril Jacquot, MD, PhD, Medical Director, Children's National Hospital; and D. Kip Kuttner, DO, Vice President and Medical Director at Miller-Keystone Blood Center. The authors of this publication disclosed no conflicts. *Blood Bulletin* is reviewed and edited by the ABC Scientific, Medical, and Technical Publications Committee.

Registration Is Open for the ABC Quality Regulatory Forum

Register for the Fall 2026 ABC Quality Regulatory Forum. This event will take place on October 13th at 1 p.m. EDT. Join us for this engaging and interactive session that will focus on "Quality Department Challenges Facing Blood Centers Today." Speakers include:

- Megan McShea, Manager of Regulatory at Versiti Blood Health, Inc.; and
- Rebecca L. Thornton, Director of Quality Assurance and Regulatory Affairs at OneBlood.

Take part in discussions that will address:

- key changes in FDA inspections over the last several years and approaches to address unanticipated questions; and
- quality resilience during internal/external business disruptions or major changes.

Attendees will also have the opportunity to ask questions, share perspectives, and join the discussion in a collaborative setting. This forum is designed to be both informative and interactive as the second part of the session is dedicated to open discussion and audience-driven topics. Don't miss this opportunity to gain practical knowledge, connect with your peers, and be part of the conversation! Please contact us with any questions.

Registration Is Open for the Rise & Lead Workshop

Register for the ABC Women's Executive Leadership Community (WELC) Rise & Lead Workshop taking place in San Antonio, Texas November 5th-6th at The Westin Riverwalk, San Antonio. Join blood community professionals and industry partners for a dynamic leadership experience focused on Executive Presence and Personal Brand to develop the skills needed to increase your visibility, strengthen your influence, and confidently communicate your value while building meaningful connections with peers and industry leaders. For chief executive officers (CEOs) seeking a more intimate leadership experience, an optional CEO Retreat on November 4th offers a dedicated opportunity to connect with fellow executives, discuss shared challenges, and engage in meaningful peer-to-peer conversations before the workshop begins. WELC empowers leaders throughout the blood community through networking and professional development. Whether you are an emerging leader, experienced manager, or seasoned executive, the workshop creates space for meaningful conversations, shared learning, and the development of lasting professional relationships. Please contact us with any questions.

Register for the October ADRP Webinar: "Double Your Donor Frequency for Less Than $30/Donor/Year"

Using San Diego Blood Bank's "Guardians Circle" program as a case study, this virtual event taking place on October 21st at 1 p.m. EDT will explore a mission-aligned alternative to transactional donor incentive programs—one that leverages identity, commitment, and appreciation rather than accumulation of points or financial rewards.

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INSIDE ABC (continued from page 7)

Speakers include:

- Nicole Acedo, Blood Donor Experience Manager at San Diego Blood Bank, a Vitalant Organization; and
- Julien Brown, Chief of Staff at San Diego Blood Bank, a Vitalant Organization.

Launched in 2021 to replace a long-standing points program, the Guardians Circle program reframed donor loyalty around a simple behavioral commitment: pledge to donate regularly. In return, Guardians receive ongoing opportunities for recognition and appreciation beyond traditional onsite donor incentives including choice rewards, monthly raffles, opportunities to give back, Holiday Wishes, and other meaningful experiences. Since implementation, San Diego Blood Bank has seen increases in donor frequency (red blood cells (RBCs) and platelets), retention, and appointment conversion—all while maintaining a controlled and predictable budget of less than $30 per donor annually. This program has more than 14,000 members and RBC frequency is 3.58 and platelets is 6.47. This webinar will specifically examine the program from two complementary perspectives:

- the operational strategies that drive donor participation and engagement; and
- the leadership support required to build the business case, secure organizational buy-in, maintain financial discipline, and sustain the program over time.

Attendees will leave with an understanding of not only how to focus on an individual's identity as a blood donor, but more specifically as a Guardian. Take part in this webinar and gain practical ideas for designing or strengthening donor loyalty programs, measuring and communicating their value, and engaging executive leadership and boards as active partners in donor retention and appreciation! ADRP members can contact us to receive a link to registration or with any questions.

Join us for the 2026 ADRP International Showcase on November 4th



Registration is open and complimentary for the 2026 ADRP International Showcase taking place on November 4th from 1 to 2:30 p.m. EST! This year's theme is "Extreme Weather and Disruption: Building a Climate-Resilient Donor Program." The 2026 ADRP International Showcase will provide lessons in resilience from blood centers around the world. Hear how extreme heat, floods, storms, wildfires, severe winter weather, transportation challenges, or other climate-related events affected donor recruitment, collection operations, and how the responses were evaluated. While these challenges vary by region, the lessons learned are applicable and can be shared. Discover how peers from ADRP's global community prepared, adapted, and recovered which can help you strengthen your preparedness and respond more effectively when disruption occurs. Please contact us with any questions.



MEMBER NEWS

Versiti has announced a collaboration with Vitrafy Life Sciences Ltd., "to evaluate Vitrafy's next-generation cryopreservation technology for blood products, beginning with an initial focus on platelets." According to the news release, the organizations intend to, "conduct proof-of-concept and work designed to evaluate how the technology could be incorporated into blood product workflows and support future clinical and regulatory development. [Vitrafy] has developed an integrated cryopreservation ecosystem that combines controlled freezing technology with software designed to support the preservation and management of biological materials. The Versiti collaboration builds on Vitrafy's ongoing work evaluating the technology for blood components and will initially focus on assessing its application to platelet preservation. Based on the results of the initial work, the organizations may consider further development activities and evaluation of the technology for additional blood-derived products." Carlos Villa, MD, PhD, a clinician-investigator at Versiti Blood Research Institute, stated in the news release, "[o]ur responsibility is to patients who depend on a safe and reliable blood supply today, while continuing to explore ways to strengthen that supply for the future. This collaboration gives us an opportunity to bring our scientific and blood banking expertise to the careful evaluation of a new approach to platelet preservation. We want to understand what the technology can do and whether it can ultimately help blood centers better serve patients."

(Source: Versiti News Release, 10/6/26)

GLOBAL NEWS

The Pan American Health Organization (PAHO) has announced the approval of, "a common regional framework aimed at strengthening surveillance, prevention, preparedness and integrated response to dengue and other arboviral diseases across the Americas over the next decade." According to the communication from the organization, "[t]he document, adopted during PAHO's 63rd Directing Council, establishes a regional roadmap to help countries address an increasingly complex epidemiological landscape characterized by larger outbreaks, the simultaneous circulation of multiple arboviruses, and the geographic expansion of disease vectors. Its adoption follows a decade marked by increasingly frequent and widespread epidemics. In 2024, the Region of the Americas recorded more than 13 million dengue cases and over 8,400 deaths, the largest epidemic on record. In recent years, the region has also faced major chikungunya outbreaks, the spread of Oropouche virus disease beyond its traditional transmission areas, and an increase in yellow fever cases in new geographic locations. The strategy establishes four priority areas for action:

- strengthening integrated arboviral disease management;
- enhancing epidemiological, entomological, and virological surveillance;
- improving health system capacity for early detection, diagnosis, and clinical management; and
- modernizing integrated vector management through more sustainable and innovative approaches.

A key objective is to help countries move from predominantly reactive responses to more anticipatory, risk-based approaches. To achieve this, the strategy promotes the integration of epidemiological, entomological, virological and laboratory data to strengthen early warning systems, improve risk assessment and support more timely decision-making during outbreaks and epidemics. [The strategy] also incorporates innovative vector-control technologies, including the use of Wolbachia-infected mosquitoes, which have a reduced capacity to transmit viruses, and the release of irradiated mosquitoes. It further strengthens collaborative surveillance, the use of digital tools, and the One Health approach, which recognizes the interconnection between human, animal, and environmental health. [Technical] implementation will be guided by the Integrated Management Strategy for the Prevention and Control of Arboviral Diseases (EGI-Arbovirus) 2026–2035, which serves as the Organization's technical and methodological reference framework."

(Source: PAHO Announcement, 10/1/26)

CALENDAR

Note to subscribers: *Submissions for a free listing in this calendar (published weekly) are welcome. Send information to newsletter@americasblood.org. (For a more detailed announcement in the weekly "Meetings" section of the newsletter, please include program information.)*

2026

October 13. **Fall 2026 America's Blood Centers (ABC) Quality Regulatory Forum (Virtual).** A link to registration and additional information are available to ABC members here.

October 14-15. **Biomedical Excellence for Safer Transfusion (BEST) Collaborative Member Meeting. Atlanta, Ga.** More information is available here.

October 17-19. **Association for the Advancement of Blood & Biotherapies (AABB) Annual Meeting. Atlanta, Ga.** More information is available here.

October 20. **NHTSA Office of EMS Paying for Your Prehospital Blood Program Webinar (Virtual).** Registration is open. More information is available here.

October 21. **ADRP Webinar: "Double Your Donor Frequency for Less Than $30/Donor/Year" (Virtual).** ADRP members may contact us for additional information including a link to registration.

November 3-4. **Plasma Protein Therapeutics Association (PPTA) Plasma Protein Forum Alexandria, Va.** Registration is open. More information is available here.

November 4. **2026 ADRP International Showcase (Virtual).** Registration is open. More information is available here.

November 5-6. **2026 ABC Women's Executive Leadership Community (WELC) *Rise &* Lead Workshop. San Antonio, Texas.** Registration is open. More information is available here.

November 17. **NHTSA Office of EMS Prehospital Blood Transfusion Policies, Protocols Guidelines & Training Webinar (Virtual).** Registration is open. More information is available here.

November. 17-20. **American Society for Clinical Pathology (ASCP) and Canadian Association of Pathologists- Association Canadienne des Pathologistes (CAP-ACP) Joint Annual Meeting. Montreal, QC.** Registration is open. More information available here.

December 15. **NHTSA Office of EMS Prehospital Blood Transfusion: Tracking Success & Improvement Webinar (Virtual).** Registration is open. More information is available here.

2027

March 2-4. **Eugene Springfield Fire "Pacific Northwest Whole Blood Summit."** Eugene, Ore. Col. More information is available here.

March 8-11. **2027 ABC Annual Meeting. Atlanta, Ga.** More information is coming soon.

April 20-21. **PPTA International Plasma Protein Congress (IPPC). Barcelona, Spain.** More information is available here.

May 11-13. **2027 ADRP: The Association for Blood Donor Professionals Annual Conference. Columbus, Ohio.** More information is coming soon.

September 15-16. **2027 ADRP: The Association for Blood Donor Professionals Master Class (Virtual).** More information is coming soon.

CLASSIFIED ADVERTISING

Classified advertisements, including notices of positions available and wanted, are published free of charge for a maximum of three weeks per position per calendar year for ABC members. There are charges for non-members: $139 per placement for *ABC Newsletter* subscribers and $279 for non-subscribers. A six (6) percent processing fee will be applied to all credit card payments. Notices ordinarily are limited to 150 words. To place an ad, e-mail: newsletter@americasblood.org

POSITIONS

Blood Services Medical Director (Milwaukee, WI - Hybrid). Versiti is seeking a physician leader to serve as **Blood Services Medical Director**, providing medical oversight and strategic leadership for blood collection, manufacturing, testing, distribution, and transfusion medicine services across Wisconsin and the broader Versiti network. This role offers the opportunity to influence patient care, donor safety, regulatory excellence, and innovation within one of the nation's leading blood health organizations. Working closely with physicians, laboratory teams, operational leaders, hospital partners, and community stakeholders, you will support quality systems, regulatory compliance, donor eligibility programs, adverse event management, investigations, product lookbacks, and public health reporting. You will also provide transfusion medicine consultation to hospital clients, support Special Patient Services, participate in physician on-call coverage, and collaborate across the organization to advance standardized practices, education, research, and continuous improvement initiatives. **Qualifications:** M.D. or D.O. degree. Board certified or board eligible in Blood Banking/Transfusion Medicine. Board certification or eligibility in Pathology, Internal Medicine, or Pediatrics with transfusion medicine specialization. Eligibility for Wisconsin medical licensure and multi-state licensure within Versiti's service area. Qualifications to serve as a CLIA Laboratory Director. Join Versiti's nonprofit organization and help advance blood health through trusted medical leadership. This hybrid role requires onsite presence three days per week, **while supporting innovation, collaboration, and operational excellence.** Click **here** to apply.

Chief Operating Officer. National Blood Testing Cooperative (NBTC) is seeking a strategic **Chief Operating Officer (COO)** to lead and scale the operations of our blood testing laboratory services, located in Stone Mountain, Georgia. The COO is a senior executive responsible for overseeing laboratory operations and operational support functions, providing service to 20 blood centers. The COO ensures the organization consistently delivers accurate, timely, and reliable testing services while advancing NBTC's mission to provide exceptional value to its member blood centers. The COO partners with senior leadership to translate the organization's strategic goals into reliable, compliant, efficient, day-to-day execution across laboratory operations, quality systems, personnel, technology, client interactions, facilities, and financial performance. The COO is responsible for defining, monitoring, and reporting key performance indicators (KPIs) to drive accountability, operational efficiency, and continuous improvement across laboratory functions. **Qualifications:** Bachelor's degree in clinical laboratory science or related life science required. MLS/ASCP, MT/ASCP, or equivalent certification required. Minimum five years of senior management experience and 10 years of progressive leadership experience within clinical laboratory setting, transfusion medicine or diagnostic testing operations required. Must have demonstrated success leading complex, high-volume, regulated laboratory operations. Experience managing multiple operational departments and cross-functional teams. Proven record of driving operational excellence and organizational performance improvements. Strong capability to lead organizational change and with extensive knowledge of laboratory operations, quality systems, and regulatory compliance. Experience with FDA-regulated laboratory operations is required; CAP and CLIA expertise is preferred. Click here to apply.

Manager, Immunohematology Reference Lab (Gulf Coast Blood). Take your laboratory leadership career to the next level with Gulf Coast Blood, one of the nation's largest community blood centers serving more than 170 hospitals across Texas. In this impactful role, you'll lead the daily operations of the Immunohematology Reference Lab, ensuring the delivery of safe, accurate, and timely laboratory services while overseeing quality, regulatory compliance, staff development, and continuous improvement initiatives. This opportunity is ideal for experienced blood banking and transfusion medicine professionals who are passionate about mentoring teams, solving complex immunohematology challenges, and collaborating with hospitals, physicians, and laboratory leaders to support lifesaving patient care. **Required Qualifications:** Bachelor's degree in Medical Laboratory Science, Clinical Laboratory Science, Biomedical Science, Biology, or a related scientific/healthcare field. Six to 10 years of progressive laboratory experience, preferably in blood banking, transfusion services, reference laboratories, or similar regulated environments. Demonstrated leadership or supervisory experience managing laboratory operations and personnel. Strong knowledge of laboratory quality systems, regulatory compliance, and accreditation standards. Current certification as a Specialist in Blood Banking (SBB) or international equivalent. Join a mission driven organization where your expertise directly contributes to saving and sustaining lives! Apply Now: Manager, Immunohematology Reference Lab - Gulf Coast Blood.

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POSITIONS (continued from page 12)

Donor Services Collections Operations Manager (Ada, OK). Our Blood Institute is looking for a Donor Services Collections Operations Manager. This position will play a vital role in ensuring successful blood collection operations throughout our mobile blood drive program. In this leadership position, you'll guide and support supervisors and donor services staff while helping us achieve our collection, quality, financial, compliance, and customer service goals. This is an exciting opportunity for an experienced leader who enjoys working with people, using data to drive improvement, and creating efficient, high-performing teams-all while contributing to a mission that saves lives. This position requires a minimum of three (3) years of supervisory or management experience; blood banking experience preferred. **Salary Range:** Competitive compensation and comprehensive benefits package, including Health, Dental and Vision insurance, Life Insurance, Long-Term Disability, Flexible Spending Plan, 401(k) retirement plan, Paid Time Off, Holiday Pay, and Tuition Reimbursement along with tenure bonuses ($500 bonus after 6 months, $1,000 bonus after 1 year, and $1,500 bonus after 3 years). **How to apply:** https://ourbloodinstitute.org/about/careers/

Process Optimization Program Manager (Orlando, FL). OneBlood is seeking a Process Optimization Program Manager to lead initiatives that enhance efficiency, improve donor experience, and strengthen blood supply operations. In this highly visible role, you will partner with teams across Collections, Recruitment, Manufacturing, and Quality to identify opportunities, implement solutions, and drive measurable operational improvements. The ideal candidate is a strategic problem solver with expertise in process improvement, data analysis, and change management. You will lead cross-functional projects focused on reducing product waste, minimizing donor deferrals, improving collection accuracy, and aligning blood collections with organizational demand. Qualified candidates should have a bachelor's degree and relevant experience in business operations, industrial engineering, or process improvement, with knowledge of Lean Six Sigma and continuous improvement methodologies preferred. This is a hybrid position offering the opportunity to make a meaningful impact on OneBlood's mission to save lives. Apply Here.

Director of Quality Assurance. National Blood Testing Cooperative (NBTC) is seeking an experienced Director of Quality Assurance to lead the Quality Management System supporting testing services for more than 20 blood centers at **Stone Mountain, Georgia** laboratory. The Director of Quality Assurance is responsible for overseeing all quality management activities to ensure compliance with applicable FDA, CLIA, AABB, 21 CFR, OSHA, and other regulatory and accreditation requirements. This position provides strategic leadership for quality assurance, validation, auditing, document control, supplier qualification, occurrence management, CAPA, continuous process improvement, and inspection readiness. Working closely with onsite laboratory leadership, the Director develops, implements, and maintains quality policies and programs; supports operational excellence; and promotes a culture of quality and regulatory compliance. The position partners with laboratory managers on performance improvement, employee development, and strategic initiatives to ensure the laboratory consistently delivers safe, accurate, reliable, and timely testing services. **Qualifications:** Demonstrated experience in a blood center, blood banking, transfusion medicine, or related healthcare laboratory environment required. Bachelor's degree in science or an allied science discipline. Minimum five (5) years of Quality Assurance management experience. Medical Laboratory Scientist (MLS/ASCP) or Specialist in Blood Banking (SBB/ASCP) certification preferred. CMQ/OE or CQA certification through the American Society for Quality (ASQ) preferred. Strong leadership, communication, organizational, analytical, and problem-solving skills. Demonstrated ability to lead cross-functional quality initiatives and drive sustainable process improvement. This is an outstanding opportunity for a collaborative and strategic quality leader who is passionate about regulatory excellence, continuous improvement, and advancing the safety and reliability of the nation's blood supply. Click here to apply.