



# ABC NEWSLETTER

CURRENT EVENTS AND TRENDS IN BLOOD SERVICES

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2019 #23

July 12, 2019

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The U.S. Department of Health and Human Services (HHS) is establishing a Quality Summit, which will consist of a group of federal and private healthcare leaders, tasked with streamlining and improving the agency’s quality program according to a report in *Modern Healthcare*. The Quality Summit comes in the wake of the “[Improving Price and Quality Transparency in American Healthcare to Put Patients First Executive Order](#)” signed by President Trump last month that instructed federal agencies to create a health quality roadmap to align and improve quality measures and data reporting on federal health programs.

Programs from the Centers for Medicare and Medicaid Services (CMS), Agency for Healthcare Research and Quality (AHRQ), Centers for Disease Control and Prevention (CDC), Health Resources and Services Administration (HRSA) and Indian Health Service (IHS) all fall under HHS’s umbrella of quality programs. According to the [release](#), the Summit aims “to create a discussion forum about how HHS can formulate a Health Quality Roadmap that will align and improve reporting on data and quality measures, in keeping with President Trump’s executive order on price and quality transparency in healthcare. The Summit participants, to be comprised of government stakeholders and approximately 15 non-government healthcare industry leaders, will offer critical insight into discussions surrounding the modernization of HHS’s quality programs that will build upon a patient-centered approach that increases competition, quality, and access to care. The Summit participants will also discuss the task of identifying burdensome regulations and the mechanisms needed to improve providers’ abilities to deliver high-quality care to their patients.”

HHS Deputy Secretary Eric Hargan will chair the group along with Peter Pronovost, MD, PhD, chief clinical transformation officer at University Hospitals in Cleveland, Ohio. Nominations for summit participants are being sought until July 31<sup>st</sup> and should include a one-page cover letter with the individual’s qualifications and accompany a resume or CV emailed to [here](#).

“A long-stated goal of the Trump Administration has been to shift our current government healthcare programs from paying for services and procedures to paying for better patient outcomes. We believe the best way to effect this shift is through greater transparency and a focus on quality outcomes for patients,” said Deputy Secretary Hargan in a news release this week. “Over the last decade we have seen efforts by HHS to incentivize the provision of quality care, only to be met with limited success. This is in part because patients have not been empowered with meaningful or actionable information to inform their decision making. At the same

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HHS Quality Summit (continued from page 1)

time, important quality programs across the department have remained uncoordinated among the various agencies and inconsistent in their demands on healthcare providers. We believe the Quality Summit will not only strengthen the protections these programs afford patients, but also improve value by reducing costs and onerous requirements that are placed on providers and ultimately stand between patients and the high-quality care they deserve.”

(Sources: HHS News Release, 7/10/19; *Modern Healthcare*, [HHS launches summit to overhaul federal quality programs](#), 7/9/19) ◆

**ABC Signs on to Letter to ACBSCT**

America’s Blood Centers joined 14 other organizations including AABB in jointly submitting a letter to the Advisory Council on Blood Stem Cell Transplantation (ACBSCT) on the “Operational Challenges Resulting from Implementing the U.S. Food and Drug Administration’s (FDA’s) Zika Screening Guidance.” The letter addressed to the attention of Robert Walsh, designated federal official at the Division of Transplantation at the Health Resources and Services Administration (HRSA) requests that the organizations are added to the agenda for the next ACBSCT meeting to discuss the operational challenges that cord blood banks have experienced in implementing FDA’s guidance, entitled “[Donor Screening Recommendations to Reduce the Risk of Transmission of Zika Virus by Human Cells, Tissues, and Cellular and Tissue-Based Products](#),” which has rendered an estimated 25 percent of cord blood units banked monthly by licensed cord blood banks ineligible due to the requirements that: “[I]iving donors of HCT/Ps should be considered ineligible if they have any of the following risk factors:

1. *Medical diagnosis of ZIKV in the past six months.*
2. *Residence in, or travel to, an area with an increased risk for ZIKV transmission within the past six months.*
3. *Sex within the past 6 months with a person who has either of the risk factors listed in items one or two, above.*

*Additionally, donors of umbilical cord blood, placenta, or other gestational tissues should be considered ineligible if the birth mother who seeks to donate gestational tissues has any of the following risk factors:*

4. *Medical diagnosis of ZIKV infection at any point during that pregnancy.*
5. *Residence in, or travel to, an area with an increased risk for ZIKV transmission at any point during that pregnancy.*
6. *Sex at any point during that pregnancy with a person who has either of the risk factors listed in items one or two, above.”*

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ABC advocates for and advances policies that promote the role of independent blood centers in providing life-saving blood products and recognize the continuous need for a safe and robust blood supply. ABC exists to advocate for laws and regulations recognizing the essential role that independent blood centers play in the healthcare system; promote partnerships, policies and programs that increase awareness about the need for blood donation; and serve as a thought-leader in the advancement of evidence-based medical and scientific solutions related to health and safety.

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It's About *Life.*

## INSIDE ABC

*The programs and services described in the Inside ABC section are available to ABC member blood centers and their staff only, unless otherwise specified.*

### **2019 Summer Summit & MD Workshop Agenda Available**

The [agenda](#) for the 2019 America's Blood Centers Summer Summit and Medical Directors Workshop has been released. [Registration](#) remains open for this year's meeting in Denver, Colo. July 30<sup>th</sup> – August 1<sup>st</sup> at the [Grand Hyatt Denver](#). Don't miss an exclusive opportunity to take part in this year's newly designed meeting format that brings together thought leaders throughout the blood community to focus on the future of blood centers and the larger transfusion community. The theme of the Summer Summit is "Defining and Promoting Innovation in the Blood Sector." It will feature leaders from both within and outside the industry, case studies from your blood center peers, and engaging roundtable discussions to promote peer-to-peer collaboration in discussing the latest trends and issues impacting community blood centers. The meeting will also include the Medical Directors Workshop, the Summit Reception, and the Women-Inspiring-Leading-Learning High Tea Luncheon sponsored by Terumo BCT. Member, government, hospital non-member, public, and emeritus registration rates are available [here](#). Contact [Leslie Maundy](#) for available sponsorship opportunities. Click [here](#) for additional meeting information.

### **2019 Financial Ratio Survey**

ABC members are encouraged to participate in the 2019 Financial Ratio Survey. The results provide members with a powerful tool for managing blood programs, benchmarking valuable operational data, and identifying best practices. The survey is now conducted as part of a newly developed schedule to ensure that benchmarking surveys are spread throughout the year and can be planned accordingly. Most of the financial information requested is public information that blood centers already report on IRS Form 990 or is included in annual audited financials. Only participating blood centers receive the final report. Please contact [Ruth Sylvester](#) with any questions or comments. More details are available to ABC members [here](#). Please complete the survey by August 9<sup>th</sup>.

(Source: MCN: [19-050](#))

### **Update: CMS Extends Enforcement Discretion Period Six Months for 14-Day Rule for Advanced Laboratory Tests**

The Centers for Medicare and Medicaid Services (CMS) has extended the [enforcement discretion](#) period with respect to the laboratory date of service exception policy (14-Day Rule for Advanced Laboratory Tests). The enforcement discretion is extended for six months until January 2, 2020.

CMS's [announcement](#) is accompanied by a questions and answers document that addresses the enforcement discretion extension. Laboratories that are able to comply with the rule may begin to bill CMS directly in accordance with the policy. Those that are not yet capable of billing CMS directly, may continue to bill the hospital. Under no circumstance should CMS be billed twice for the same testing.

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INSIDE ABC (continued from page 3)

ABC will continue to advocate for an exemption for testing performed by blood centers for the purposes of identifying the most appropriate blood products for patients. Member blood centers should take the additional six months of enforcement discretion to investigate the issues involved and determine how best to accommodate the rule. Please contact [Diane Calmus](#) with any questions.

(Source: MCN [19-047](#))

AMERICA'S BLOOD CENTERS'  
**2019 ABC SUMMER SUMMIT**  
**Empower. Influence. Advance.**  
 July 30 - August 1, 2019 | Denver, CO

This year's newly-designed ABC Summer Meeting, now known as the "Summer Summit," will convene thought leaders from across the industry to focus on the future of blood centers and the transfusion medicine community. This year's theme "Defining and Promoting Innovation in the Blood Sector" will feature leaders from outside the industry, case studies from your peers, and interactive peer roundtable discussions. Please join us for this one-of-a-kind experience to be inspired!

**2019 SUMMER SUMMIT INCLUDES:**

- ABC Board Meeting
- Medical Directors Workshop
- Members Meeting

**Networking Events:**

- General Reception
- Women-Inspiring-Leading-Learning High Tea Luncheon



**America's Blood Centers'**  
It's About *Life.*



**For registration and hotel information, visit**  
[http://bit.ly/2019\\_summer\\_summit](http://bit.ly/2019_summer_summit)

For sponsorship opportunities, please contact  
 Leslie Maundy at [lmaundy@americasblood.org](mailto:lmaundy@americasblood.org).



ACBSCT Letter (continued from page 2)

The letter states, “Our collective organizations support the respective roles of the FDA and the CDC in protecting the public’s health. We share the FDA’s goal of ensuring that cord blood and other biological products are safe, effective and available to patients who need them. In addition, we appreciate CDC’s significant surveillance effort, which is intended to inform prospective travelers on ZIKV risks throughout the world... We are concerned that the FDA’s guidance is having an unintended negative effect on the availability and use of a significant number of unrelated cord blood units. The assignment of ‘ineligible donor’ discourages physicians from using them (only under ‘Urgent Medical Need’). Additionally, these cord blood units cannot be licensed by the FDA or included in the National Cord Blood Inventory and be funded.”

The full letter is available [here](#).

(Source: ACBSCT [Letter](#), 7/10/19) ♦

**CALL FOR GRANT PROPOSALS**

Commonwealth Transfusion Foundation (CTF) is a private foundation that inspires and champions research and education that optimizes clinical outcomes in transfusion medicine and assures a safe and sustainable blood supply for the U.S. **Our current funding priorities are:** Patient Centric approach to transfusion medicine decision making. Responsible, evidence-based regulatory constructs. Timely, safe, and reliable access to blood products for all patients. Appropriate attention to donor safety measures. Better understanding of the supply chain and economics underpinning the blood industry. Interested parties should visit CTF’s website ([www.CTF.life](http://www.CTF.life)) to learn more about our grants process and/or to begin the application process. Please pay special attention to what CTF does not fund. Prior to submitting an application, applicants must submit a Letter of Inquiry (LOI) that briefly describes the proposal. If approved, applicants may proceed to the application form. The deadline for applications for the current grant cycle is **(July 26, 2019)**. With this in mind, we encourage applicants to begin the process as soon as possible so that applications may be received by the deadline. For more information, feel free to contact us at [info@CTF.life](mailto:info@CTF.life).



**ABC 2019 Meetings & Workshops**

Meeting/Workshop	Dates	Location	Hotel/Hotel Rate	Registration Dates & Fees
Medical Directors Workshop	July 30 (precedes Summer Mtg)	Denver, CO	Grand Hyatt, \$239/night	<a href="#">Register</a> today!
Summer Summit	July 31-August 1	Denver, CO	Grand Hyatt, \$239/night	<a href="#">Register</a> today!

**Notes:**

For the most up-to-date information on all events, members of ABC may check the [calendar](#) on ABC’s Member Site.

Non-members may attend all events; information will be updated on ABC’s [Public Site](#).



## Letter to the Editor – Response to First Nationally Representative Study Finds Iron Deficiency in Female Adolescents and Adults - Calls for Policy Change

Dear Editor,

We have read Dr. Richard Gammon's contribution to the *ABC Newsletter* [Issue #17](#) on May 24<sup>th</sup>, "First Nationally Representative Study Finds Iron Deficiency in Female Adolescents and Adults - Calls for Policy Change." We agree that the study cited<sup>1</sup> suggests that iron loss of blood donors presents a real challenge to the field of transfusion medicine, especially in adolescent female donors. The data highlights the need for greater care to preserve the health of donors, who generously support our blood centers and selflessly supply patients with blood products. Our donors should expect that their personal health and hemoglobin recovery are of the highest priority when donating blood at our blood centers.

In addition to iron supplements, which may ameliorate donation-related iron loss, it is equally advisable to more stringently prevent donations from donors with low hemoglobin by more accurately determining their actual hemoglobin levels before donation. This would ensure that only donors with sufficient hemoglobin levels are permitted to donate and will allow the healthy donor to fully restore their iron levels before their next donation.


As I am sure you are aware, some of the methods used today to determine hemoglobin levels are not very accurate or precise, and often permit a donor to proceed with a donation by overestimating their actual hemoglobin level. While this may benefit a blood center in the short term, it is not in the best interest of a blood donor who wishes to donate without possible deleterious health effects. We believe that stricter regulations, namely the increase in minimum hemoglobin levels for male donors, as mandated by the FDA in 2016, was because of known inaccuracies with devices currently on the market.

Blood centers should carefully evaluate the technologies available today and focus not only on technologies that promise low deferral rates in the short term, but also consider long term, health consequences to the donor pool highlighted in the aforementioned paper; only healthy donors who have the best chance of recovery will return for another donation.

Before new regulations further restrict donor eligibility, we feel that blood centers should apply the most accurate technology available today to determine donor eligibility and maintain their donor pool. This is especially important near the minimum threshold of hemoglobin concentrations, where more accuracy is needed to protect our donors.

[Axel G. Stover, PhD](#)

Director, Global Scientific Affairs  
Fresenius Kabi USA, LLC

<sup>1</sup>**Citation:** Patel, E.U., White, J.L., Bloch, E.M., et al. Association of blood donation with iron deficiency among adolescent and adult females in the United States: a nationally representative study. *Transfusion*, 2019.; Doi:[10.1111/trf.15179](https://doi.org/10.1111/trf.15179). 

### We Welcome Your Letters

The *ABC Newsletter* welcomes letters from its readers on any blood-related topic that might be of interest to ABC members. Letters should be kept relatively short and to the point, preferably about a topic that has recently been covered in the *ABC Newsletter*. Letters are subject to editing for brevity and good taste and published after editorial review. Please send letters to the Editor at [newsletter@americasblood.org](mailto:newsletter@americasblood.org) or fax them to (202) 899-2621. Please include your correct title and organization as well as your phone number. The deadline for letters is Wednesday to make it into the next newsletter.



## MEMBER NEWS

**Stanford Blood Center** recently celebrated a milestone blood donation for David Polnaszek. He reached his 600<sup>th</sup> donation having first become a blood more than 50 years ago while in college. “It’s something simple you can do, that’s really beneficial,” said Mr. Polnaszek to NBC Bay Area – KNTV. “I’m a highly competitive person and so it’s like, ‘Okay, I’m going to get on that board.’” His 16-year-old granddaughter Ava joined him by making her first donation. “Here was something I could do and be of benefit to other people, and at the same time I could get something more out of it,” she said to NBC Bay Area – KNTV. “I do think I’m going to do it again,” she said. “I wanted to try it at least once just to have the experience of doing it and see if it was something I’d want to continue because it’s very important to you.”

(Source: NBC Bay Area – KNTV, [600th blood donation special for longtime donor, in more ways than one](#), 7/9/19)

**Vitalant’s** Blood Science Foundation received a \$350K grant from the Richard King Mellon Foundation. The grant will be used for purchase of a bloodmobile and a donor recruitment campaign in the Pittsburgh area. “Blood donations in our region have dropped by more than half over the past decade, and a continued decline could require hospitals to postpone treatments or surgeries,” [said](#) Mark Giaquinto, president and chief financial officer for Blood Science Foundation to the *Pittsburgh Business Times*. “This generous grant from the Richard King Mellon Foundation helps to ensure that Vitalant will have additional resources to combat what can only be described as a community-wide health crisis in the making.”

(Source: *Pittsburgh Business Times*, [Blood Science Foundation secures \\$350K grant](#), 5/16/19) 💧

## COMPANY NEWS

**Blood Centers of America (BCA)** recently announced the launch of a digital hub named “[blood4me](#)” this week. It is designed to educate and empower individuals potentially undergoing transfusions, in addition to their families and friends, with access to information in the form of online resources. “Transfusions play a vital role in saving lives, improving recovery time, providing hope and caring for patients across the U.S.,” said John Armitage, MD, Chief Executive Officer of Oklahoma Blood Institute and past chairman of BCA in a news [release](#). “Doctors rely on transfusions to treat both acute and chronic conditions — from disease to injury to surgery to chemotherapy. For these patients, transfusions can help make a meaningful difference in overall care and health outcomes.” The site will be managed by the Foundation for Blood Centers of America with financial support from a Commonwealth Transfusion Foundation Grant. It features facts about blood transfusion, frequently asked questions, patient testimonials, and ways for individuals to get involved in advocating for a safe and available blood supply. “Hope is in our blood,” added BCA President and CEO in the news release. “blood4me’s goal is to ensure patients have the opportunity to research, ask questions and participate in decisions about the care they receive. blood4me offers support to patients to help make each transfusion as smooth and effective as possible.”

(Source: BCA News [Release](#), 7/11/19) 💧

### ABC Calendar of Events

ABC offers a variety of meetings, workshops and virtual opportunities for education and networking as well as participation in ABC business. The [calendar of events](#) includes annual and summer meetings, board meetings, workshops, and webinars, and details will be updated as confirmed. We look forward to your support and participation!





## GLOBAL NEWS

**NHS Blood and Transplant (NHSBT) issued a statement on July 5<sup>th</sup> regarding the 3-month deferral policy for men who have sex with other men (MSM) in England, Scotland, and Wales.** It follows heightened scrutiny of the MSM deferral in the wake of a *BBC News* [article](#) on whether the deferral is discriminatory, which featured quotes from men who claimed to disregard the deferral period. The NHSBT [statement](#) says, “[t]he deferrals are based on expert clinical and scientific advice to protect donors and the patients who are given the blood. The safety of the seriously ill people who receive blood is our number one priority. There are guidelines for good reasons. Anyone can acquire a blood-borne infection or a sexually transmitted disease, but some people have an increased risk of exposure. At a population level, men who have sex with men have a higher risk. Different forms of sexual intercourse have different transmission risks. Using protection like a condom or pre-exposure prophylaxis can reduce this risk, but may not eliminate it. We have to consider not only the donor but also the potential risks of their partner. NHSBT appreciates that any deferral is disappointing when you want to save lives by giving blood. We want as many people as possible to be able to donate safely. We’re currently working with a range of stakeholders including LGBT+ groups to explore and collect evidence to inform our work on a more individualised risk assessment approach to donor selection policy and we hope to report our findings towards the end of 2020.”

(Source: NHSBT [Statement](#), 7/5/19)

**Health Canada has [requested](#) that several clinics across the country stop offering controversial stem cell therapies and platelet rich-plasma treatments.** In an email communication to *CBC News* the agency stated that, “[g]enerally, products using stem cells to cure or treat disease remain at the investigational stage of development. This means that Health Canada has not yet seen enough evidence that they are safe and effective.” Critics of the controversial treatments cite safety concerns and the potential harm that patients could unknowingly be subjecting themselves to in such cases. “What these people are doing is essentially illegal,” said Michael Rudnicki, PhD to *CBC News*. “Stem cells are classified as drugs by Health Canada and you cannot just give people drugs that are not approved by Health Canada.” The U.S. Food and Drug Administration (FDA) is also attempting to bring added regulation to unlicensed stem cell treatments in America following several reports of adverse outcomes associated with such treatments.

(Source: *CBC News*, [Crackdown on unproven stem cell therapies long overdue, Ottawa scientist says](#), 7/10/19)

## CALENDAR

*Note to subscribers: Submissions for a free listing in this calendar (published in the last issue of each month) are welcome. Send information to Leslie Maundy by e-mail ([lmaundy@americasblood.org](mailto:lmaundy@americasblood.org)) or by fax to (202) 393-1282. (For a more detailed announcement in the weekly “Meetings” section of the newsletter, please include program information.)*

### 2019

July 15-16. **FDA Perspectives on In Vitro Diagnostic Devices Regulated by the Office of Blood Research and Review Workshop, Silver Spring, Md.** More details available [here](#).

July 30-Aug. 1. **2019 ABC Summer Summit & Medical Directors Workshop, Denver, Colo.** More details available [here](#).

Sept. 23-25. **The MedTech Conference, powered by AdvaMed, Boston, Mass.** More details available [here](#).

### 2020

Mar. 9-11. **2020 ABC Annual Meeting, Washington, DC.** More details coming soon.

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## CALENDAR (continued from page 8)

May 13-14. **IPFA/PEI 27th International Workshop on “Surveillance and Screening of Blood-Borne Pathogens, Porto, Portugal.** More details available [here](#).

May 19-21. **2020 ADRP Conference, Phoenix, Ariz.** More details coming soon. 💧

## CLASSIFIED ADVERTISING

Classified advertisements, including notices of positions available and wanted, are published free of charge for a maximum of three weeks per position per calendar year for ABC institutional members. There are charges for non-members: \$139 per placement for *ABC Newsletter* subscribers and \$279 for non-subscribers. A six (6) percent processing fee will be applied to all credit card payments. Notices ordinarily are limited to 150 words. To place an ad, contact Leslie Maundy at the ABC office. Phone: (202) 654-2917; fax: (202) 899-2621; e-mail: [lmaundy@americasblood.org](mailto:lmaundy@americasblood.org).

## POSITIONS

**Chief Medical Officer.** The Chief Medical Officer is responsible for the following: Build and leverage cross functional collaborative relationships to achieve shared company goals. Support donor recruitment through presentation to key decision makers in clients and prospects. Participate in senior management business and clinical strategy development and implementation. Participate as a staff representative to the Board of Directors. Is encouraged to conduct research in areas related to hematology and blood banking. Obtain support, funding and grants. Review research efforts with the CEO. Review and approve all controlled documents. Develop and recommend departmental policies, procedures and programs to ensure departmental adherence to Quality Program. Provide leadership and direction for management and employees. Establishes performance goals, allocates resources and assesses policies for department directors. Recommend and develop new services and programs. Review processes with the intent of improving efficiency and reducing costs. Involved with medical aspects of new product development and preparation of articles and abstracts for presentation and publication. With VP, Quality and Regulatory Affairs review blood collection quality control issues and policies. Develop and implement strategic goals related to the quality improvement, management programs and accreditation standards. Assist with the accreditation process and maintaining the San Diego Blood Bank standards for both blood collection and processing. Click [here](#) to view the full job description and to apply.

**Registered Nurse (\*\$3,000 SIGN-ON BONUS\*).** Essential Functions: Ensures compliance with relevant CBC, FDA, AABB and OSHA regulations. Performs therapeutic Apheresis procedures on patients at CBC and area hospitals. Performs quality control on apheresis instruments and related equipment. Assists with training and competency assessment, as needed. Communicates with staff, CBC Medical Director and outside facilities/physicians to ensure optimal patient care and efficient use of resources. Communicates confidently and interprets intermediate information in English to all members of the

public and CBC staff. Ensures billing for department services are current. Meets all credentialing requirements of any hospital CBC serves. Administers injectable vaccines, ex: Hepatitis B and Filgrastim. Reports all traffic tickets or license suspension to the Manager. Education: Minimum of ADN or BSN – must provide copy of transcript. Current RN license in Missouri & Kansas – must provide copy of license. Experience: Minimum of two (2) years’ experience in critical care, therapeutic apheresis or dialysis. Must maintain a valid KS or MO driver’s license and clean driving record. To apply: Please visit [www.savealifenow.org](http://www.savealifenow.org).

**Medical Technologist I.** Essential Functions: Prepares laboratory reagents and chemicals; performs laboratory quality control tasks; performs equipment maintenance and quality control; performs tasks associated with red cell and platelet antibody detection and identification; antigen typing of red cells and platelets; antibody ID, ABO/Rh, DAT testing; platelet antibody testing; problem solving; identifies, tests, and provides specialty typed red cell components based on client requests; provides consultation and reference services to clients; performs patient antibody identification/problem solving; provides communication with hospitals transfusion service staff; reports and bills for patient test results; and provides excellent customer service and communication to internal and external clients. Requirements: B.S. Degree in Clinical Laboratory Science or other applicable science required. MLS (ASCP), MT (ASCP) or equivalent certification required. One to three years blood bank laboratory experience preferred. Skills and Knowledge: Must be able to effectively communicate using verbal and written skills; confidently read, write, speak, and understand English; knowledge of Immunohematology/Transfusion Medicine; attention to detail; stress management skills; ability to solve problems and work independently within the scope of the tasks;

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**POSITIONS** (continued from page 9)

ability to work with others in a team environment and individually; and excellent organizational and time management skills. To apply please visit [www.savealifenow.org](http://www.savealifenow.org).

**Medical Director.** If you have a passion to join a team that is providing cutting-edge medical expertise in the areas of blood banking, transfusion medicine, immunohematology reference laboratories, therapeutic apheresis, cellular therapy and research, consider joining OneBlood as a Medical Director. Qualified candidates should possess a minimum of three years' experience and a M.D. or D.O. degree with board certification in Clinical Pathology, Internal Medicine or Hematology and subspecialty board certified in Blood Banking/Transfusion Medicine by a Board Registry recognized by the American Board of Medical Specialties. Appropriate state licenses will be required as needed. Must meet the eligibility requirements to obtain appointments at hospitals served by OneBlood. This position includes the option of free medical coverage with a competitive benefit package, 403(b) retirement plan with company contribution PLUS a company match, company vehicle lease/allowance, paid holidays, and much more. We have two openings; one based out of the Jacksonville, Florida area and the other based out of the Ft. Lauderdale area, both locations have some of the most gorgeous beaches in the nation! If you want to join our life saving mission and team of dedicated employees, visit our *Careers* page at [www.oneblood.org](http://www.oneblood.org) to learn more. OneBlood, Inc., a proven leader in blood banking, is an Equal Opportunity Employer/Vet/Disability.

**Medical Director.** Provide transfusion medicine (TM) clinical care at Heartland Blood Center (HBC) and its associated hospitals in the scope noted below, as well as effort in leadership of the Immunohematology Reference Laboratory (IRL) as Medical Director at HBC/Versiti. Key components of this position would comprise TM consultation and oversight of blood management at HBC and Versiti partner hospitals, as well as participation in educational initiatives and clinical/applied research within both Versiti blood centers and their affiliated health systems. Primary Responsibilities: Oversees blood donor center collections in the Chicagoland and various areas of Indiana. Provides medical direction, including compliance with local, state, and federal regulations and accreditation agencies, for blood center and transfusion services at Versiti affiliated hospitals in Illinois and Indiana. IRL Medical Director for HBC, providing oversight of IRL laboratory staff technical duties and working with Versiti and HBC laboratory management to provide education and skill advancement. Education and Licenses: M.D. or D.O. Degree. Board certified in pathology (AP/CP or CP only), internal medicine, or pediatrics (with subspecialty boards in hematology). Board certified/board eligible in Blood Banking/Transfusion Medicine (American Board of Pathology—ABP). Current or eligible for medical licenses in Illinois, Wisconsin, Indiana, Michigan and Ohio. Experience/Certifications: Demonstrated experience in both 1) pathology/laboratory medicine or hematology and 2) transfusion medicine. Ability to write lectures and articles using original or innovative techniques or styles; excellent presentation skills with capacity to present to varied audiences. Click [here](#) to view the full job description and to apply. ♦