

2021 #5

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FDA Revises CCP EUA

The U.S. Food and Drug Administration (FDA) [announced](#) on February 4th that the agency revised the [emergency use authorization](#) (EUA) for COVID-19 convalescent plasma (CCP) to limit the authorization to the use of high titer CCP only for the treatment of hospitalized patients with COVID-19 early in the disease course and to those hospitalized patients who have impaired humoral immunity and cannot produce an adequate antibody response.

The use of low titer CCP is no longer authorized under the EUA as additional data from clinical trials, including randomized, controlled trials, have not shown evidence to demonstrate that low titer convalescent plasma may be effective in the treatment of hospitalized patients with COVID-19. The [Fact Sheet for Health Care Providers](#) has been updated to reflect that transfusion of CCP in hospitalized patients late in the course of illness (e.g., following respiratory failure requiring intubation and mechanical ventilation) has not been associated with clinical benefit. A copy of the [Fact Sheet for Patients and Parents/Caregivers](#) has also been updated accordingly.

Nine tests have now been authorized for testing plasma donations for anti-SARS-CoV-2 antibodies as a manufacturing step to determine suitability before release. Peter Marks, MD, PhD, director of the FDA's Center for Biologics Evaluation and Research (CBER), stated in the announcement, “[t]he FDA is issuing a revision of the [EUA] for [CCP] as a result of our evaluation of the most recent information available. Based upon data from new clinical trials analyzed or reported since the original EUA was issued in August 2020, we have revised the EUA to limit the authorization to the use of high titer COVID-19 convalescent plasma for the treatment of hospitalized patients early in the disease course. This and other changes to the EUA represent important updates to the use of convalescent plasma for the treatment of COVID-19 patients. Issuance of, and updates to, EUAs are based on a thorough evaluation of currently available scientific evidence about medical products. In this case, as additional scientific evidence about COVID-19 convalescent plasma emerged, we revised the EUA to reflect the updated evidence. COVID-19 convalescent plasma used according to the revised EUA may have efficacy and its known and potential benefits outweigh its known and potential risks.”

Dr. Marks has also confirmed to America's Blood Centers (ABC) that the enforcement discretion period set forth in the current [CCP guidance](#) remains in effect through May 31, 2021. Thus, centers may continue to collect and distribute CCP as they have been until June 1st. Additionally, the ABC contract with the Biomedical Advanced Research and Development Authority (BARDA) remains in place and reimbursement for CCP collections will continue.

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FDA Revises CCP EUA (continued from page 1)

ABC will continue to work with the FDA and BARDA to identify issues and impacts and will update member blood centers as new information becomes available, including any updates to the CCP guidance.

For questions, please contact ABC Director of Regulatory Affairs [Jill Evans](#).

(Sources: FDA [Announcement](#), 2/4/21; FDA [CCP EUA](#), 2/4/21) 💧

CBER Announces 2021 Guidance Agenda

The U.S. Food and Drug Administration's (FDA) Center for Biologics Evaluation and Research (CBER) has [published](#) its guidance agenda for 2021. The agenda outlines the guidance and draft guidance documents that CBER plans to issue throughout the year. Topics of note that the agency will look to address include:

- Manufacture of Blood Components Using a Pathogen Reduction Device in Blood Establishments: Questions and Answers; Guidance for Industry;
- Blood Pressure and Pulse Donor Eligibility Requirements; Draft Guidance for Industry;
- Alternative Procedures for Cold-Stored Platelets Intended for Transfusion; Draft Guidance for Industry;
- Collection of Platelets by Automated Methods; Guidance for Industry;
- Investigational COVID-19 Convalescent Plasma; Guidance for Industry (*Issued in January*); and
- Revised Recommendations for Reducing Zika Virus Transmission by Blood and Blood Components; Guidance for Industry.

The topics listed for Tissue and Advanced Therapies involved gene therapy and chimeric antigen receptor T cell (CAR-T) therapies as well as:

- Regulation of Human Cells, Tissues, and Cellular and Tissue-Based Products (HCT/Ps) – Small Entity Compliance Guide; Guidance for Industry.

America's Blood Centers will continue to provide updates to member blood centers on its advocacy efforts regarding the CBER guidance agenda as they become available.

A complete listing of the potential guidances is available on the FDA's [website](#).

(Source: FDA [Announcement](#), 2/2/21) 💧

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ABC advocates for and advances policies that promote the role of independent blood centers in providing life-saving blood products and recognize the continuous need for a safe and robust blood supply. ABC exists to advocate for laws and regulations recognizing the essential role that independent blood centers play in the healthcare system; promote partnerships, policies and programs that increase awareness about the need for blood donation; and serve as a thought-leader in the advancement of evidence-based medical and scientific solutions related to health and safety.

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COVID-19 Convalescent Plasma Updates

Convalescent Plasma: Industry Collections, Distributions & Inventory



RESEARCH IN BRIEF

Adapting to Emerging Trends To Ensure Availability of Antigen Negative Red Blood Cells. Researchers in *Transfusion* note a declining trend in demand for red blood cells (RBCs), while there is a “sustained demand for antigen-negative RBC units...A study [in Québec, Canada was conducted] to identify any underlying trends in the demand of antigen-negative RBC units and to identify the most requested phenotypic combinations.” The researchers also “assess[ed] benefits of [the] most recent targeted recruitment strategies and [the] mass-scale RBC genotyping efforts.” They created a custom database “to facilitate the selection of frequent donors [three or more donations in the past 12 months] to be genotyped...Up to 150 donors other than Caucasian or Black were selected weekly...All Black donors were genotyped.” The authors explained that “a second custom database facilitate[d] use of the genotype-predicted RBC antigen profile, and identif[ied] units and donors of interest for the recruitment team...The data reveals a [21.3 percent] decrease in the number of units between 2009 and 2019.” The study found “an incidental growing proportion of units ordered with one or more negative antigen, [over] 10 percent of all units delivered since 2017...The most requested negative antigen units are for patients with sickle cell disease (SCD)...The majority of these units required combination of Fya-, Fyb-, Jka-, Jkb-, Kpa-, Cw-, Lua, M-, Wra-, M-, and S- in addition to the most requested C- and/or E- and/or K- negative antigens.” The researchers note that for “new donors of Black origin enrolled [there has been] a 39.5 percent increase between 2016 and 2019...[T]his increase [is] mostly [due] to targeted recruitment strategies and marketing campaigns...[A] targeted recruitment strategy for just-in-time, patient-specific donations represent nine percent of the total SCD-related RBC demand...[M]ass-scale RBC genotyping has been a major tool in maintaining an adequate antigen negative supply.” The authors explained that “[b]eyond the data presented, donor education on the impact of their donation is a proven effective retention practice, while the use of social media is an unavoidable platform to leverage.” They concluded by stating that “reference laboratories and blood centers should stay aware of emerging supply strategies and explore demand prediction models to potentially help concentrate efforts in preserving an adequate blood inventory.”

Citation: Trépanier, P., Chevrier, M.C. Yanez, J., et al. [Adapting to supply-and-demand emerging trends for antigen-negative red blood cell units](#). *Transfusion*. 2021.

Contributed by Richard Gammon, MD, Medical Director at OneBlood 💧



America's Blood Centers
It's About *Life.*

INSIDE ABC

The programs and services described in the Inside ABC section are available to ABC member blood centers and their staff only, unless otherwise specified.

Push4Plasma Campaign

[Push4Plasma](#) is a coordinated education and social media campaign to increase COVID-19 convalescent plasma (CCP) donations across the country. Initial efforts are focused on large university and college institutions, several of which are part of the Big Ten Conference. This joint effort includes the University Blood Initiative (UBI), SurvivorCorps, and Michigan State University, along with AABB, America's Blood Centers (ABC), Blood Centers of America, Inc. (BCA), and those blood centers who have relationships with participating universities in the Big Ten. To expand CCP collection and awareness efforts, UBI, which coordinates approximately 30 chapters on various college campuses to help increase participation in blood drives, plans to email their contact list of approximately two million students. If you have additional questions surrounding this campaign, please direct your inquiries to: inquiries@universitybloodinitiative.org.

ABC & ADRP Junior Chamber Partnership

During National Blood Donor Month, ABC and ADRP partnered with the United States [Junior Chamber](#) (JCI U.S./Jaycees) to assist in spreading awareness of the need for ongoing blood donations from young adults. JCI U.S. is a leadership training and civic organization for individuals between the ages of 18-40. Members are committed to creating a positive change in their communities. Theresa Pina, vice president of Operations at Gulf Coast Regional Blood Center and ADRP President-elect, was a guest on a [podcast](#) with JCI U.S. This provided an opportunity to reach more than 200,000 individuals with messaging on the importance of blood donation. We encourage your center to listen to the podcast and use it as a tool to connect with your local JCI U.S. chapter. View the complete list of chapters [here](#).

(Source: MCN 20-112, 2/3/21)

Register Today for the ABC Annual Meeting

[Registration](#) is now open for the 59th America's Blood Centers Annual Meeting, which will be a virtual event March 8th–12th. Last year's meeting demonstrated the power of coming together as an industry to collaborate on strategies for the future of the blood industry. It is essential now more than ever, to bring executive, operational, and medical leadership together to focus on key issues which will ultimately impact blood center bottom-lines. The meeting will also feature a virtual Advocacy Day as member blood centers will have the opportunity to let their voices be heard with Congress. The schedule is available [here](#).

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INSIDE ABC (continued from page 4)

ADRP Webinar: Creating a Culture of Resilience

[Register](#) today for the Wednesday, February 10th ADRP webinar titled “Creating a Culture of Resilience.” This [webinar](#) will take place at 1 p.m. EST and will describe how Versiti developed their culture over the years with a focus on resiliency which has been a critical part of improving staff engagement and overall performance. Anne Krueger, director of Organ and Tissue Donation at Versiti will share the foundations of their resiliency culture, specific programs developed along the way, measurable impact, and plans for future expansion of the resiliency program. ADRP subscribers may register for free and non-subscribers can participate for \$25.

(Source: ADRP [Announcement](#), 1/20/21) 💧

BRIEFLY NOTED

The U.S. Food and Drug Administration (FDA) [announced](#) that the Vaccines and Related Biological Products Advisory Committee (VRBPAC) will meet on February 26th to review data submitted for emergency use authorization (EUA) of Janssen Biotech Inc.’s COVID-19 vaccine candidate. “A public discussion by the advisory committee members about the data submitted in support of safety and effectiveness of Janssen Biotech Inc.’s COVID-19 vaccine will help ensure that the public has a clear understanding of the scientific data and information that FDA will evaluate in order to make a decision about whether to authorize this vaccine,” said Acting FDA Commissioner Janet Woodcock, MD in the announcement. “The FDA remains committed to keeping the public informed about our evaluation of the data for COVID-19 vaccines, so that the American public and medical community have trust and confidence in FDA-authorized vaccines.” To date, the FDA has granted the EUA designation to vaccines from Pfizer BioNTech and Moderna following recommendations from the VRBPAC.

(Source: FDA [Announcement](#), 2/4/21)

AABB has announced an extension until Monday, February 8th at 2 pm ET for the call for abstracts to be presented at the 2021 AABB Annual Meeting. AABB encourages individuals to [submit](#) abstracts online to share knowledge with colleagues by completing submissions on or prior to the aforementioned deadline. Acceptance notifications are expected to be distributed in April and May. More information can be found [here](#).

(Source: AABB [Announcement](#), 1/29/21) 💧

WORD IN WASHINGTON

The U.S. Department of Defense (DoD) has [awarded](#) Hackensack Meridian Health with \$5.5 million to continue a COVID-19 convalescent plasma (CCP) treatment phase II clinical trial. According to the news release, “[t]he convalescent plasma program at Hackensack University Medical Center identifies ‘super donors’ – those with the highest levels of neutralizing antibodies – through methodology developed by experts from the [Hackensack Meridian Center for Discovery and Innovation] (CDI). The new funding will support a study of early outpatient treatment with high-titer convalescent plasma for patients with at least one risk factor for severe disease.” David S. Perlin, PhD, the chief scientific officer and senior vice president of the CDI added in the release, “the [DoD] funds will further our efforts to establish the necessary standards for this to be used as successful therapy.”

(Source: Hackensack Meridian Health [News Release](#), 2/4/21) 💧



IN MEMORIAM

Paula Roberts passed away on January 20th. Ms. Roberts was the recipient of the ADRP Ron Franzmeier Lifetime Achievement Award in 2011. During her distinguished blood banking career, she demonstrated the highest level of integrity and professionalism and motivated colleagues with her knowledge and willingness to share ideas. Ms. Roberts will also be remembered as a focused and passionate leader in the blood donor experience space. She started her more than 30-year career as a donor recruitment representative for American Red Cross before taking on the role of corporate director of Donor Recruitment at Blood Systems, Inc. (now Vitalant). Ms. Roberts retired as the Senior Director of Donor Services in 2017. Under her leadership, Blood Systems was honored with the Terumo BCT *Award of Excellence* in Donor Recruitment in 2005 from the Foundation for America's Blood Centers. Additionally, Ms. Roberts spearheaded several initiatives to formalize procedures and effective training systems, championed implementation of online systems and tools, standardized procedures, and created compensation and recognition structures fully integrating donor recruitment into overall operational planning.



(Source: ADRP Announcement, 1/29/21) 💧

Upcoming ABC Webinars – Don't Miss Out!

- **ADRP Webinar: Creating a Culture of Resilience** – February 10th from 1 – 2 p.m. (ET). Registration [open](#).
- **Meeting the Challenges of Implementing the Bacterial Detection Guidance** – February 16th from 3 – 4:30 p.m. (ET). Additional details coming soon.
- **ABC SMT Journal Club Webinar** – March 31st from 1 – 2 p.m. (ET). Additional details coming soon.

ABC Calendar of Events

ABC offers a variety of meetings, workshops and virtual opportunities for education and networking as well as participation in ABC business. The [calendar of events](#) includes annual and summer meetings, board meetings, workshops, and webinars, and details will be updated as confirmed. We look forward to your support and participation!

We Welcome Your Letters

The *ABC Newsletter* welcomes letters from its readers on any blood-related topic that might be of interest to ABC members. Letters should be kept relatively short and to the point, preferably about a topic that has recently been covered in the *ABC Newsletter*. Letters are subject to editing for brevity and good taste and published after editorial review. Please send letters to the Editor at newsletter@americasblood.org or fax them to (202) 899-2621. Please include your correct title and organization as well as your phone number. The deadline for letters is Wednesday to make it into the





CALENDAR

Note to subscribers: Submissions for a free listing in this calendar (published weekly) are welcome. Send information to newsletter@americasblood.org or by fax to (202) 899-2621. (For a more detailed announcement in the weekly "Meetings" section of the newsletter, please include program information.)

2021

Mar 8-12. **ABC Annual Meeting (Virtual)**. Registration now [open](#).

May 21-22. **64th Annual California Blood Bank Society Annual Meeting, Santa Clara, Calif.** More details available [here](#).

Aug. 4. **ABC Medical Directors Workshop, Cleveland, Ohio.** More details coming [soon](#).

Aug. 5-6. **ABC Summer Summit, Cleveland, Ohio.** More details coming [soon](#).

Aug. 17-19. **2021 ADRP Conference, Kansas City, Mo.** More details coming [soon](#).

Sept. 15-17. **4th European Conference on Donor Health and Management, Hamburg, Germany.** More details available [here](#).

Oct. 16-19. **AABB Annual Meeting.** More details available [here](#). 💧

CLASSIFIED ADVERTISING

Classified advertisements, including notices of positions available and wanted, are published free of charge for a maximum of three weeks per position per calendar year for ABC institutional members. There are charges for non-members: \$139 per placement for *ABC Newsletter* subscribers and \$279 for non-subscribers. A six (6) percent processing fee will be applied to all credit card payments. Notices ordinarily are limited to 150 words. To place an ad, e-mail: newsletter@americasblood.org

POSITIONS

Chief Clinical Officer (Central California Blood Center). Looking for a blood banking expert who can successfully navigate the ever-changing health care provider and blood industry landscapes to provide ever-increasing value to our clients. The CCO will provide clinical, scientific, and technical leadership, along with our senior management team, for our innovative and independent community blood center to assure our expanding position as a national industry leader. The CCO will oversee blood component manufacturing, donor testing lab, R&D programs, IRL, donor services and IT departments. The position will be responsible for developing strategies to ensure blood manufacturing operations are running efficiently and growing effectively to meet the needs of our hospitals and clients, with a focus on excellence and compliance. The CCO will build and guide a team of highly competent, high-achieving department leaders who will consistently exceed standards and goals for cGMP, productivity, and customer service. MS, SBB, PhD or MD preferred. Strong and progressive blood industry leadership experience required. Please send inquiries to christiansen@donateblood.org.

and motivated? Do you have outstanding customer service skills and the desire to serve your community? If so, you may be the right person for a supervisory role with the Oklahoma Blood Institute, an organization that values integrity and rewards loyalty. This position not only provides dynamic team leadership in our life-saving mission, but also allows you to actively participate and work side-by-side with your team, keeping the phlebotomist motivated and engaged. Medical/healthcare experience is helpful but is not required as a comprehensive training program is provided. Other duties include creating a great experience for our volunteer blood donors, performing phlebotomy, vital signs and determining donor eligibility. Qualifications: High school diploma or GED required; minimum two years supervisor experience; clean driving record; able to lift 50 pounds; must be able to work a varied work schedule to include weekends and holidays and must have great customer service. Salary Range: Competitive pay based on education and/or experience, shift differential, paid-on-the-job training, and excellent benefits package including health, dental, vision, and life insurance, 401(k), paid time off, and holiday pay. How to apply: <http://obi.org/careers/>.

Mobile Phlebotomist Supervisor (Ardmore, Okla.)
Do you have the proven leadership/supervisor ability to work side by side with your team to keep them engaged

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POSITIONS (continued from page 7)

Vice President of Finance and Business Development (SunCoast Blood Centers). Reports to the CEO. Is responsible for all financial and accounting functions for the organization including, but not limited to, oversight of Accounts Payable and Receivable, internal controls, period end financial statement preparation and analysis, cash and investment management, all auditing processes, contract management and annual budget development and analysis. Consults with the CEO to provide financial analysis and strategic direction on project/product development and growth opportunities. Bachelor's degree in accounting, business development or other relevant area. At least five years of progressively responsible finance and/or business development experience. Prefer CPA and blood center experience. Submit resumes to <https://scbb.org/careers.html>.

OneBlood has exciting career opportunities available in the incredible state of Florida! Join our life saving mission in one of the following roles: **Reference Lab Manager (Ft. Lauderdale, FL).** Valid and current Florida Clinical Laboratory Supervisor license in Immunohematology or Blood Banking and SBB certification required. Bachelor's degree in medical technology or related field with five (5) or more years' experience; prior management experience essential. **Compatibility Testing Lab Supervisor (Tallahassee, FL - \$5k Bonus Eligible).** Bachelor's degree in medical technology, biological science, or related field and three plus years in a clinical laboratory, preferably in blood banking. Requires a current Florida Technologist license in Immunohematology or Blood Banking; FL Supervisor License preferred. **Medical Technologist (Tallahassee, FL - \$5k Bonus Eligible).** A valid and current Florida Clinical Laboratory Technologist license in Immunohematology or Blood Banking is required. Prior blood banking experience preferred. Multiple shifts available. **Therapeutics Apheresis RN (Ft. Lauderdale, FL - \$5k Bonus Eligible).** Current and valid Florida RN license, current BLS CPR certification, and a valid and clear driver's license is required. Flexibility in scheduling needed to meet the needs of the department; travel within the tri-county market in the South Florida area is required. OneBlood offers competitive benefits, including **excellent** shift differential pay for night and weekend schedules, Paid Time Off, Student Loan Repayment Program, a **FREE** medical coverage option, 403(b) Retirement Plan, company-paid annual CEU training & CE Broker account and MORE! To apply visit our OneBlood careers website at www.oneblood.org/careers.

Outside Sales Representative/Event Planner (Lawton, Okla.). Account Consultants must develop new partnerships with targeted decision makers in community organizations, educational and religious institutions, and businesses to gain support in meeting the needs for volunteer blood donors. Responsibilities include organizing

and promoting blood donation events; assessing, developing, and implementing strategic/tactical plans to achieve recruitment objective/goals. She/he is expected to develop a customer-focused culture that will result in successful community partnerships and donation awareness. Identify opportunities for growth within current group base, and facilitate a plan to achieve growth percentage for total unit collection within territory. Book recurring blood drives for the following year. Develop and maintain relationships with key accounts. Give presentations in order to promote blood collection. Identify and provide feedback on issues regarding customer needs/requirements, customer issues/concerns and satisfaction, competitor activities/strategies, etc. Interact effectively and professionally with team members and all internal/external contacts. Qualifications: Associate/Bachelor's degree preferred, one to three years sales related experience, public speaking/presentation experience preferred, excellent communication skills, and valid driver's license with access to vehicle. Salary Range: Competitive salary, commission plan, and excellent benefits package including health, dental, vision, and life insurance, 401(k), paid time off, and holiday pay. How to apply: <http://obi.org/careers/>.

Operations Coordinator of Mobile Staging. Carter BloodCare is hiring an Operations Coordinator of Mobile Staging to our team in Bedford, Texas. You will be responsible for overseeing all aspects of Bedford/Waco Mobile Staging and Centralized Scheduling. This includes development and implementation of all operational activities with emphasis on continuous process and improvement. Responsible for overseeing the preparation of payroll, supplies, equipment, vans, coaches, and finalization of mobile drive schedules needed for daily mobile operations. Responsible for overall management of mobile staging and scheduling technicians. If you have at least three years of Management experience and want to be a part of making a difference, please click [here](#) to apply on our company website! Carter BloodCare is an EEO/Affirmative Action employer. Carter BloodCare provides equal employment opportunities (EEO) to all employees and applicants and will not discriminate in its employment practices due to an employee's or applicant's race, color, religion, sex, sexual orientation, gender identity, age, national origin, genetic, and veteran or disability status. In addition to federal law requirements, Carter BloodCare complies with applicable state and local laws governing nondiscrimination in employment in every location in which the company has facilities. Carter BloodCare is a Pro Disabled & Veteran Employer. We maintain a drug-free workplace and perform pre-employment substance abuse testing.

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POSITIONS (continued from page 8)

Outside Sales Representative/Event Planner (Enid, Okla.). Account Consultants must develop new partnerships with targeted decision makers in community organizations, educational and religious institutions, and businesses to gain support in meeting the needs for volunteer blood donors. Responsibilities include organizing and promoting blood donation events; assessing, developing, and implementing strategic/tactical plans to achieve recruitment objective/goals. She/he is expected to develop a customer-focused culture that will result in successful community partnerships and donation awareness. Identify opportunities for growth within current group base, and facilitate a plan to achieve growth percentage for total unit collection within territory. Book recurring blood drives for the following year. Develop and maintain relationships with key accounts. Give presentations in order to promote blood collection. Identify and provide feedback on issues regarding customer needs/requirements, customer issues/concerns and satisfaction, competitor activities/strategies, etc. Interact effectively and professionally with team members and all internal/external contacts. Qualifications: Associate/Bachelor's degree preferred, one to three years sales related experience, public speaking/presentation experience preferred, excellent communication skills, and valid driver's license with access to vehicle. Salary Range: Competitive salary, commission plan, and excellent benefits package including health, dental, vision, and life insurance, 401(k), paid time off, and holiday pay. How to apply: <http://obi.org/careers/>.

Assistant Manager of Component Production (Carter BloodCare). Functions: The Assistant Manager of Component Production will assist the Manager in all aspects of coordination of Component Production manufacturing functions. You will oversee daily operations, direct supervision of the production team, interviews, adhere to the fiscal budget, and any task to ensure efficient workflow with strong judgment and decisiveness. You will also collaborate with other blood centers on projects and corporate initiatives. Education: MLT ASCP or equivalent. Experience: Two years' supervisory experience in blood banking production, OR 5 years' supervisory experience in a government-regulated production environment, OR combination of education and experience. Two years' experience with computer blood banking/inventory management software. Carter BloodCare is an EEO/Affirmative Action employer. Carter BloodCare provides equal employment opportunities (EEO) to all employees and applicants and will not discriminate in its employment practices due to an employee's or applicant's race, color, religion, sex, sexual orientation, gender identity, age, national origin, genetic, and veteran or disability status. In addition to federal law requirements, Carter BloodCare complies with applicable state and local laws governing nondiscrimination in employment in every location in which the

company has facilities. Carter BloodCare is a Pro Disabled & Veteran Employer. We maintain a drug-free workplace and perform pre-employment substance abuse testing. Click [here](#) to apply.

Director of Technical Services (Morrisville, NC (Raleigh, NC Area)). At The Blood Connection, our mission is to support our healthcare partners with adequate, safe, cost-effective blood supplies and services. We desire to be the community blood provider of choice. Position Overview: The Director of Technical Services (ENC) is responsible for supervising and directing the daily operations of the Technical departments in the ENC division: Hospital Services, Component Manufacturing (Biologics Processing), Immunohematology Reference Laboratory, as well as the HS couriers. Duties include: Developing and maintaining procedures. Supervising Reference Laboratory staff. Supervising Hospital Services staff. Supervising Component Manufacturing/Biologics Processing staff. Performing bench work as needed. Interfacing with hospital customers. This position requires general laboratory knowledge and skills as well as specialty (SBB) skills and is expected to perform tasks and well as supervise the performance of laboratory and other staff. Education Requirements: MT (ASCP) or equivalent. SBB strongly preferred. Licensure/Certification Requirements: Valid Driver's License. Experience Requirements: Previous supervisory experience required. Complete applications on <https://thebloodconnection.org/about-us/careers/> for consideration.

Executive Director. The Board of Directors of ICCBBA are seeking to appoint an Executive Director to take on the position on the retirement of the current post-holder. The position is being advertised internationally and relocation to the USA is not required. It is anticipated that the successful candidate will be appointed in mid-2021. Click here for more information. Applicants must hold a minimum of a master's degree, be fluent in English, and have a minimum of five years leadership experience, preferably in the non-profit healthcare field. Knowledge of general trends in biotherapeutics and informatics, together with familiarity with ISBT 128 is desirable. Experience of working internationally across a wide range of cultures would be an advantage. Personality assessment may be required for qualifications. For any questions regarding the position please email: EDapplication@isbt128.org. Applications, including a cover letter and resume to be submitted to EDapplication@isbt128.org by the end of March 2021.

Regional Operations Director (Baton Rouge, LA). LifeShare Blood Center is seeking an enthusiastic Operations Director to oversee regional blood collection and donor recruitment operations. Responsibilities include develop and implement strategic and tactical plans for operations within the donation center and community-based

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POSITIONS (continued from page 9)

activities; direct, develop and coach teams for achievement of established goals and KPI's; develop relationships with community leaders and groups to promote our mission and business needs; ensure operations adhere to standards and regulations governing the blood banking industry, including FDA, AABB, cGMP, and OSHA; and model LifeShare's mission and values, integrating them into daily decisions, behaviors, and actions. The ideal candidate has a bachelor's degree or equivalent experience and background in healthcare administration, business, or operations management, including supervisory experience in the direction and coaching of other employees. S/he champions teamwork, communication and continuous improvement and has a passion for service to our community. Come be a part of the LifeShare team, "connecting donors and the lives they impact!" LifeShare offers a competitive salary, incentive bonus opportunities and a generous benefits package, including employer-paid medical, life and disability insurance; 401k with employer contributions and PTO. Click [here](#) to apply.

Director of Human Resources. The Blood Bank of Alaska is seeking a Director of Human Resources that will report to the CEO. The Director of Human Resources is responsible for the development and implementation of employee policies and procedures, benefit administration, and research related legal issues as requested by management. This person works closely with the leadership team to effectively plan and implement operational goals and objectives as assigned. Must be able to support the professional growth and development of employees across all levels of the organization. Candidate must be a strong leader with innovative ideas and deep experience to support the organization. The Director of Human Resources also serves in the capacity of Safety Officer; coordinating safety training as required including OSHA/cGMP, and other relevant annual required training(s). The incumbent for this role must possess excellent conceptual, communication, and analytical skills. Must understand general workflow processes. Must have excellent interactive skills necessary in communicating with co-workers. The Blood Bank is an equal opportunity

employer. Qualified applicants are considered for employment without regard to race, color, religion, national origin, age, disability, marital/veteran status, or any other legally protected status. Interested candidates please apply via our website at <https://www.bloodbankofalaska.org/current-openings/>.

Medical Director. Gulf Coast Regional Blood Center in Houston, TX seeks a Medical Director to provide medical and scientific direction in all areas of blood center operations, including an active program in cellular therapy. The Medical Director will work with the Chief Medical Officer to oversee medical aspects of blood donor qualification and collection, apheresis and other cellular therapy activities, an Immunohematology Reference Laboratory, and a donor testing laboratory that serves national clients. Consultation and communication with transfusion medicine physicians and other clinicians locally will be expected, and participation in national activities as appropriate. The candidate should hold an MD, DO, or equivalent degree and have or be eligible to acquire a Texas medical license. Qualification as a Clinical Pathologist with subspecialty qualification in Blood Banking and Transfusion Medicine or equivalent training would be expected. Experience in cellular therapy activities and blood center operations is desirable. As one of the largest community blood centers in the United States, we serve 26 counties across the Texas Gulf Coast, Brazos Valley and East Texas, and more than 170 hospitals and health care institutions. Gulf Coast Regional Blood Center is a non-profit organization and part of the Texas Medical Center, a large consortium of medical and research institutions. To apply, please visit <https://jobs.giveblood.org/>. 💧