



ABC NEWSLETTER

CURRENT EVENTS AND TRENDS IN BLOOD SERVICES

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2021 #36

October 15, 2021

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ACBTSA to Make Recommendations to ASH

The U.S. Department of Health and Human Services (HHS) Advisory Committee on Blood and Tissue Safety and Availability (ACBTSA) recently met to discuss recommendations from working groups that were formed in the wake of their August meeting to further revise, prioritize, and finalize actionable recommendations to be made to the Assistant Secretary for Health (ASH), Rachel Levine, MD. During their most recent September 23rd meeting, the ACBTSA voted to make three recommendations.

1. Supply Chain to Produce Blood and Plasma Derived Products Recommendation: Develop policies and provide funding to strengthen the resiliency of the blood and plasma supply chain to ensure product availability to patients during national emergencies to include:

- Charge an expert task force, to include funding, and develop a comprehensive risk assessment and business continuity plan to make recommendations for ensuring robustness of access to key supplies and devices that are essential to maintain a safe and available blood and plasma supply. The task force should include representation from the blood and plasma industry, regulatory authorities, and manufacturers of plastics, testing reagents, and other critical supplies. The task force should explore options including the potential design of a stockpile as well as regulatory pathways to facilitate rapid approval of alternative manufacturing locations.
- Ensure that blood and plasma donation, processing, and product distribution are designated as critical infrastructure and essential services within the Federal preparedness framework and receive appropriate funding during national public emergencies.
- Ensure blood and plasma center employees are designated essential personnel and are federally recognized with the same designation as critical healthcare workers during national emergencies and have priority access to vaccines, therapeutics, and to supplies that are critical for blood collection and manufacturing including personal protective equipment (PPE).
- Appoint representatives from the blood and plasma industry to federal committees or task forces responsible for allocation of critical supplies and transportation and logistics resources during national emergencies and give priority access to transportation and delivery systems for blood and plasma centers to assure continued operations in situations where infrastructure is disrupted.

(continued on page 2)



ACBTSA Recommendations (continued from page 1)

2. Inventory/Supply Data Infrastructure Recommendation: Establish, implement, and fund comprehensive, sustainable, automated infrastructure that monitors and makes real-time data on blood availability and utilization. Charge an expert task force to:

- Assess development of existing public-private models for real-time blood inventory reporting from blood providers and hospitals based on well-defined common definitions that ensure:
 - improved patient outcomes;
 - data confidentiality, security, and privacy;
 - automated reporting by key stakeholders;
 - full funding be provided;
 - leveraging of existing electronic reporting platforms and codes for blood components; and
 - capturing data from all blood centers and hospitals.
- Assure that participation in data reporting infrastructure is rooted in legislation and/or regulation.
- Define governance and accessibility of data infrastructure by a neutral, coordinated group/agency that would manage and oversee the equitable exchange and use of data for monitoring the safety and availability of the nation's blood supply.

3. Recipient Hemovigilance Recommendation: Building on current infrastructure and gap analysis, develop a plan for hemovigilance and transfusion outcomes system and determine funding mechanism. Charge an expert task force to explore:

- Existing models such as the statewide hemovigilance in the Commonwealth of Massachusetts, the National Healthcare Safety Network (NHSN) at the Centers for Disease Control and Prevention, the Biologics Effectiveness and Safety (BEST) initiative at the Center for Biologics Evaluation and Research (CBER), and other international surveillance models in healthcare and transplantation.
- Recommend public-private partnerships that develop or expand information technology systems so that hemovigilance data:
 - ensures data confidentiality;
 - leverages existing electronic reporting platforms; and
 - captures data from blood centers and hospitals.
- Recommend that the necessity for funding be explored to implement these hemovigilance systems.
- Models of participation that are rooted in legislation and/or regulation to include accreditation by nationally recognized healthcare organizations such as The Joint Commission.

The ACBTSA also decided to table a Blood Donor Data for Public Health Recommendation for further evaluation and formulation by a working group for future discussion by the committee. A letter containing the formal recommendations will be distributed to the ASH in the coming weeks. ♦



AMERICA'S BLOOD CENTERS'
60TH ANNUAL MEETING
MARCH 7-9, 2022

WORD IN WASHINGTON

The U.S. Food and Drug Administration (FDA) Vaccines and Related Biological Products Advisory Committee (VRBPAC) voted in favor of authorizing an additional or “booster” dose of the Moderna COVID-19 vaccine for certain groups. According to a [report](#) from *STAT NEWS*, individuals included within these groups are:

- “people 65 and older;
- those 18 to 64 with risk factors for severe COVID-19; and
- those whose jobs put them at high risk for serious complications of COVID-19, such as health care workers.

The Moderna booster consists of a 50-microgram dose, half the normal dose of the shot.”

(Source: STAT NEWS, [FDA advisory panel unanimously endorses Moderna’s Covid vaccine booster for some groups](#), 10/14/21)

The U.S. Department of Health and Human Services published a [notice](#) in the *Federal Register* on October 7th requesting comments on the [draft](#) of the agency’s strategic plan for fiscal year 2022-2026. Comments are due by November 7th. The draft plan identified five strategic goals:

- Protect and Strengthen Equitable Access to High Quality and Affordable Health Care;
- Safeguard and Improve National and Global Health Conditions and Outcomes;
- Strengthen Social Well-being, Equity, and Economic Resilience;
- Restore Trust and Accelerate Advancements in Science and Research for All; and
- Advance Strategic Management to Build Trust, Transparency, and Accountability.

(Source: *Federal Register* [Notice](#), 10/7/21) ♦

We Welcome Your Letters

The *ABC Newsletter* welcomes letters from its readers on any blood-related topic that might be of interest to ABC members. Letters should be kept relatively short and to the point, preferably about a topic that has recently been covered in the *ABC Newsletter*. Letters are subject to editing for brevity and good taste and published after editorial review. Please send letters to the Editor at newsletter@americasblood.org or fax them to (202) 899-2621. Please include your correct title and organization as well as your phone number. The deadline for letters is Wednesday to make it into the next newsletter.

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ABC advocates for and advances policies that promote the role of independent blood centers in providing life-saving blood products and recognize the continuous need for a safe and robust blood supply. ABC exists to advocate for laws and regulations recognizing the essential role that independent blood centers play in the health care system; promote partnerships, policies and programs that increase awareness about the need for blood donation; and serve as a thought-leader in the advancement of evidence-based medical and scientific solutions related to health and safety.

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RESEARCH IN BRIEF

Blood Trends in U.S. Inpatients 2015-2018. A study in *Blood Advances* “evaluated contemporary national trends in red blood cell (RBC), plasma, platelet, and cryoprecipitate transfusions among inpatient hospitalizations in the United States (U.S.). The National Inpatient Sample (NIS) is the largest all-payer inpatient database representing approximately 94-97 percent of the U.S. population.” The researchers explained that “procedure codes were reported in the NIS, which were used to identify hospitalizations with ≥ 1 RBC, plasma, platelet, and cryoprecipitate transfusions.” “All hospitalizations from 2015 Q4 to the end of 2018 were included in this study...The proportion of hospitalizations with a RBC transfusion decreased from 4.22 percent in 2015 Q4 to 3.79 percent in 2018 Q4. [H]ospitalizations with a plasma transfusion decreased from 0.57 percent in 2015 Q4 to 0.48 percent in 2018 Q4. [While] hospitalizations with cryoprecipitate utilization increased from 0.07 percent in 2015 Q4 to 0.08 percent in 2018 Q4 [and] those with platelet transfusions remained stable at 0.55 percent (2015 Q4) and 0.52 percent (2018 Q4).” The authors noted that “[i]n subgroup analyses, significant quarterly reductions in RBC transfusions were also seen among many-but not all-strata of sexes, race/ethnicity, patient risk-severity, insurance payer types, admission type (elective versus non-elective), and hospital ownerships...[T]here were no significant changes in RBC transfusion for [the] pediatric age-group and [those] 18-49 years...While there was a significant declining trend in RBC transfusions among hospitalizations with Medicare, there were no significant reductions in RBC transfusions for hospitalizations with Medicaid, self, or private insurance payments...[P]rivate investor-owned hospitals had a significant declining trend in RBC transfusions, [however] there were no significant trends for the government hospitals or private non-profit hospitalizations. The authors also explained that “[t]he overall continued decline in RBC and plasma transfusions through 2018 likely suggests an increased adherence to RBC transfusion guidelines and steady incorporation of robust evidence base showing safety of restrictive transfusions into the routine transfusion practice...[A] national increase in cryoprecipitate utilization could stem from the increasing recognition that acquired hypofibrinogenemia contributes to hemorrhage...They noted, “[w]hile patient blood management (PBM) initiatives appear to be effective in restricting RBC and plasma transfusions nationwide, targeted interventions are needed for platelets...A paucity of comparable data pertaining to transfusion thresholds in [pediatric patients] has precluded establishment of evidence-based guidelines or pediatric PBM programs.”

Citation: Goel, R., Zhu, X., Patel, E.U., Crowe, E.P., Ness, P., Katz, L., Bloch, E.M., and Tobian, A. [Blood Transfusion Trends in the United States, National Inpatient Sample, 2015-2018](#). *Blood Adv.* 2021.

Contributed by Richard Gammon, MD, Medical Director at OneBlood 

ABC Calendar of Events

ABC offers a variety of meetings, workshops and virtual opportunities for education and networking as well as participation in ABC business. The [calendar of events](#) includes annual and summer meetings, board meetings, workshops, and webinars, and details will be updated as confirmed. We look forward to your support and participation!



America's Blood Centers®
It's About *Life*.

INSIDE ABC

The programs and services described in the Inside ABC section are available to ABC member blood centers and their staff only, unless otherwise specified.

2021 Financial Ratio Survey Launches

ABC has launched the 2021 Financial Ratio Survey. ABC members are encouraged to take part as the results provide members with a powerful tool for managing blood programs, benchmarking valuable operational data, and identifying best practices. Most of the financial information requested is public information that blood centers already report on IRS Form 990 or is included in annual audited financials. Only participating blood centers receive the final report. Please complete the survey by the October 22nd deadline. Members may contact [Jill Evans](#), director of Regulatory Affairs at ABC, with any questions or comments. More details are available to ABC members in MCN 21-084.

Recording Available for ABC Webinar: Vaccine Mandates — Federal Guidance and Center Experiences

A recording is now available to ABC members [here](#) of the Vaccine Mandates: Federal Guidance and Center Experience webinar. It featured Theresa Pina, vice president of Operations – Marketing, Recruitment and Mobile Operations at Gulf Coast Regional Blood Center and Eric Eaton, chief financial officer at Gulf Coast Regional Blood Center discussing their blood center's experience, lessons learned, and results in implementing a vaccine mandate, including the impact on operations, communications, legal, and human resources. ABC's Senior Director of Federal Government Affairs Diane Calmus, JD also provided an overview and update on the recent federal guidance related to vaccine mandates and its impact on ABC member centers. She discussed the results from the third member survey on vaccines with attendees. Please contact [ABC Member Services](#) with any trouble accessing the recording.

Registration Is Open for the 60th ABC Annual Meeting

[Register](#) today for the [60th ABC Annual Meeting](#) and 25th Annual Awards of Excellence. These events will take place March 7th-9th at the Ritz-Carlton (Pentagon City) in Arlington, Va. Please secure your hotel [reservation](#) today. This year's meeting will be in-person while [Advocacy Day](#) will be held virtually the following week given continued visitor restrictions on Capitol Hill. This will allow each blood center to bring together multiple colleagues to connect with their members of Congress and their staff. More information will be provided to ABC members as it becomes available. The ABC Annual Meeting brings together blood center executives and national leaders to discuss advocacy and regulatory updates, the latest in science, medicine, and technical affairs, and hot topics facing the blood community. In addition, ABC is excited to share that the final day of this year's meeting will feature two in-depth training workshops focused on building tangible advocacy skills that can immediately benefit your center. The preliminary program-at-a-glance is [available](#). Please contact [ABC Member Services](#) with questions. 💧

Upcoming ABC Webinars – Don't Miss Out!

- **ADRP International Showcase** – Nov. 9th. View program and register [here](#).
- **ABC SMT Journal Club Webinar** – Dec. 13th. More details coming soon.



PEOPLE

Hoxworth Blood Center has announced the appointment of **Caroline Alquist, MD, PhD, F(ACHI)** and **Judith Gonzalez, BS, MT(ASCP), CLT**, to the Cabinet of the blood center management team. Dr. Alquist joined Hoxworth Blood Center last year. She previously served as a Pathologist at Oscher Health. In her new role, she will have oversight of the Therapeutic Apheresis Program and the Transplantation Immunology Division at Hoxworth. Ms. Gonzalez has been at Hoxworth since 2018. Prior to joining Hoxworth, she worked as the director of Laboratory Services at San Diego Blood Bank continuing in that role at Hoxworth. She will now oversee the Donor Services and Donor Recruitment departments. "I am pleased to welcome Dr. Alquist and Ms. Gonzalez to their new roles," said Jose Cancelas, PhD, MD, director of Hoxworth Blood Center in a news release. "These individuals bring a wealth of experience and expertise in their fields and will continue to be a tremendous asset to our blood center as we further our mission of saving lives close to home."



Caroline Alquist, MD, PhD, F(ACHI)



Judith Gonzalez, BS, MT(ASCP), CLT

(Source: Hoxworth Blood Center News Release, 8/1/21) 💧

NEW on CollABORate

COLLABORATE

SHARE STRATEGIC ADVICE | SOLVE CHALLENGES | DEVELOP NEW APPROACHES

Recent discussion topics on the ABC [CollABORate](#) Online Member Community include:

- [On Call Program](#) (HUMAN RESOURCES)
- [CLIA Waived Platelet Count Analyzer](#) (MEDICAL ISSUES)
- [Low Yield LVDS Aph](#) (QUALITY BYTES)

ABC members are encouraged to [login](#) and join the conversations today!



MEMBER NEWS



Northern California Community Blood Bank recently achieved a significant milestone of 70 years serving Humboldt and Del Norte Counties. To celebrate the milestone, the community was invited to join staff on October 6th at the blood center. Donors received a commemorative pint glass. The blood center was created in 1948 and incorporated in 1951 by physician members of the Humboldt-Del Norte County Medical Society and with financial support of Elks Lodge 652. The organization has continued to meet the needs of local patients with the support of an extremely generous North Coast Community.

(Source: Northern California Community Blood Bank Announcement, 10/14/21)

Versiti, Inc. [announced](#) “a new test for detecting and characterizing genomic loss of heterozygosity (LOH) in the Human Leukocyte Antigen (HLA) region [that] provides valuable information for patients with post-transplant relapse. According to a Versiti news release, “Under the direction of Jennifer Schiller PhD, D(ABHI), the Versiti Histocompatibility Lab has created a comprehensive evaluation to detect genomic loss of heterozygosity specifically for transplant patients. The assay starts with flow cytometric enrichment of the patient’s cancer cells followed by genomic analysis using two different methods to ensure accurate detection of HLA LOH.” The organization “partnered with HematoLogics, Inc., a Seattle-based diagnostic service laboratory providing industry-leading ΔN :™ ‘difference from normal’ flow cytometry and cell sorting, to identify and isolate the abnormal cells in the relapse specimen.”

(Source: Versiti, Inc. [News Release](#), 10/12/21) 💧

GLOBAL NEWS

Canadian Blood Services [announced](#) this week that it has expanded plasma donation eligibility for the inclusion of some sexually active men who have sex with other men (MSM) at donor centers in **Calgary, Alberta and London, Ontario**. In an October 12 news release, the organization states that the country’s regulatory body, Health Canada, has approved the implementation of a “screening model that includes sexual behav[i]or-based questions for [MSM]. In these donor cent[er]s, gay, bisexual, and other [MSM] are now eligible to donate source plasma if in the last three months they have not had a new sexual partner and if their partner has not had sex with another partner.” Canadian Blood Services also stated that the organization remains committed to taking further steps to move towards an individual risk-based screening model for all donors moving forward, “[w]hile this marks an important step in our journey toward establishing more equitable blood donation policies and screening processes, we recognize these new criteria may pose barriers to donation for some individuals. Our goal remains to remove the current waiting period for men who have sex with men and use sexual behav[i]or-based screening for all donors instead. We intend to make a [submission](#) recommending this change to Health Canada, our regulator, by the end of 2021.”

(Source: Canadian Blood Services [News Release](#), 10/12/21)

A [report](#) from the Associated Press Television News published on Republicworld.com states that the Portuguese parliament has approved four bills aimed at further removing deferral criteria that may be viewed as discriminatory based on sexual orientation. In March, “Portuguese health authorities issued a new norm stating very clearly that people should not be turned away based solely on their sexual orientation, the bills approved today aim at providing a clear legal backdrop to reinforce it. The main bill, which

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GLOBAL NEWS (continued from page 7)

will now come into force, says health services "cannot discriminate between donors based on their gender identity or sexual orientation. [The] three other bills stated the same, but with additional details such as donor campaigns and rewards for donors." The report also stated that "[t]he Portuguese Constitution forbids discrimination based on a person's sexual orientation, and discrimination in blood donations has been specifically prohibited in Portugal since 2010. But some health workers allegedly have refused to accept [MSM] as donors, saying their sexual behav[i]or is a high risk for transmissible diseases."

(Source: RepublicWorld.com, [Portugal parliament passes blood donation laws](#), 10/9/21)

Health officials in the United Kingdom (UK) have [announced](#) that prospective blood donors will no longer be asked "[a] question on sexual activity of partners in areas where HIV is widespread, including Sub-Saharan Africa, [on the] donor safety check form." The policy change is based on "research conducted by the FAIR (For Assessment of Individuali[z]ed Risk) steering group and supported by the Advisory Committee on the Safety of Blood, Tissues, and Organs (SaBTO), who both agreed that the question can safely be removed" without having any impact on the safety on the UK blood supply. "This is another progressive step forward, focusing on individual behav[i]ors, rather than blanket deferrals, and reducing limitations for people to donate blood," said. Health and Social Care Secretary Sajid Javid in the news release. "This will make it easier for Black donors in particular to donate blood, ultimately saving lives. We are creating a fairer system for blood donation. And as we recover from this pandemic, we are committed to levelling up society, which includes improving access to services for everyone." NHS Blood and Transplant (NHSBT) also issued a [news release](#) in which Su Brailsford, interim associate medical director at NHSBT and chair of FAIR stated, "[w]e are proud to have one of the safest blood supplies in the world and I'm pleased that the latest evidence-based advice on donor eligibility has been accepted in full, creating an even more equitable, better experience for all donors. Coming into effect by the end of 2021, we hope this change will also remove the unease long-felt by some donors about this – in particular the Black African community whose needs we are working hard to listen to and better address, those of African heritage, and their partners, who are all disproportionately affected."

(Sources: UK Department of Health and Social [News Release](#), 10/11/21; NHSBT [News Release](#), 10/11/21)



COMPANY NEWS

Terumo Blood and Cell Technologies is "[collaborating](#)" with **BioCentriq** "to accelerate the adoption of automated manufacturing" of new gene and cell therapies. According to a news release, the partnership will "support [Terumo's] expansion into the [gene and cell therapies] market in North America." BioCentriq Senior Vice President and General Manager Haro Hartounian stated in the news release, "[t]he use of automated manufacturing processes is critical for the cell and gene therapy industry as it moves toward commercialization in wider indications with larger patient populations. Terumo's international presence will help broaden BioCentriq's potential market and provide a range of additional technology to enhance our equipment portfolio." Delara Motlagh, general manager of Cell Therapy Technologies at Terumo Blood and Cell Technologies added, "[a]cross the cell and gene therapy sector, collaborations are key to accelerating process improvements and commercialization of life-saving therapies...Our automated solutions and services coupled with BioCentriq's capabilities will meet our customers where they are in their product development pathway and enable a scalable strategy for the future."

(Source: Terumo Blood and Cell Technologies and BioCentriq Joint [News Release](#), 10/7/21)

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COMPANY NEWS (continued from page 8)

The Plasma Protein Therapeutics Association (PPTA) recently [urged](#) the European Union (EU) to increase plasma donations. In a statement issued during International Plasma Awareness Week celebrated Oct. 4th-8th, the organization stated, [c]onsidering the revision of the European blood and tissues, and cells legislation, PPTA calls on policymakers and regulators throughout Europe to strengthen its legal framework to benefit plasma donations for plasma-derived medicines and encourage new approaches that increase the collection of plasma across the European Union.” Maarten Van Baelen, executive director of PPTA Europe added in the statement, “300,000 patients across Europe rely on plasma-derived medicinal products (PDMPs), which can only be made out of human plasma. However, the EU still relies for 30 percent of its plasma on the United States. It is up to policymakers to remove barriers that limit opportunities for committed and healthy adults to donate their plasma and to address Europe’s reliance on plasma from third countries. We should all work together towards a broader European plasma donation ecosystem.”

(Source: PPTA [Statement](#), 10/4/21)

Sanofi recently [announced](#) “positive” interim results from a study assessing the coadministration of the company’s influenza vaccine with a “booster” dose of the Moderna vaccine in adults aged 65 years and older. According to a company news release, the “[i]nterim results from the first co-administration descriptive study of Sanofi’s Fluzone® High-Dose Quadrivalent vaccine with Moderna’s COVID-19 messenger RNA (mRNA) investigational booster dose show that the administration of the vaccines at the same visit had similar immunogenicity responses and a similar safety and tolerability profile compared to each vaccine administered individually.” North America Medical Head for Vaccines at Sanofi Dr. Michael Greenberg added in the news release, “[t]his is the first study to provide supportive evidence for vaccinating against influenza at the same time as a COVID-19 mRNA booster in seniors. These positive results could facilitate the implementation of Northern Hemisphere influenza and COVID-19 booster vaccination campaigns, especially in this high-risk population.”

(Source: Sanofi [News Release](#), 10/7/21) ◆

CALENDAR

***Note to subscribers:** Submissions for a free listing in this calendar (published weekly) are welcome. Send information to newsletter@americasblood.org or by fax to (202) 899-2621. (For a more detailed announcement in the weekly “Meetings” section of the newsletter, please include program information.)*

2021

Oct. 17-19. **AABB Annual Meeting (Virtual)**. Registration is [open](#).

Nov. 3-4. **The Biomedical Advanced Research and Development Authority (BARDA) Industry Day (Virtual)**. More details available [here](#).

Nov. 4. **U.S. Food and Drug Administration (FDA) Blood Products Advisory Committee Meeting (Virtual)**. More information available [here](#).

Dec. 6-8. **American Association of Tissue Banks (AATB) Annual Meeting (Virtual)**. Registration is [open](#).

2022

Mar. 7-10. **ABC Annual Meeting, Washington, D.C.** [Registration](#) is open. More information available [here](#).

May 10-12. **2022 ADRP Conference, Phoenix, Ariz.** Additional details coming [soon](#). ◆

CLASSIFIED ADVERTISING

Classified advertisements, including notices of positions available and wanted, are published free of charge for a maximum of three weeks per position per calendar year for ABC institutional members. There are charges for non-members: \$139 per placement for ABC Newsletter subscribers and \$279 for non-subscribers. A six (6) percent processing fee will be applied to all credit card payments. Notices ordinarily are limited to 150 words. To place an ad, e-mail: newsletter@americasblood.org

POSITIONS

MT / MLS (Carter BloodCare – Fort Worth, Texas). Principal Accountability: The Medical Technologist 1 (MT 1) will report to the Manager or designee of Reference & Transfusion (R&T) Services at John Peter Smith (JPS) located in Fort Worth, TX. The incumbent will participate in all activities in the R&T Services to include but not limited to: Support Carter BloodCare's (CBC) vision, mission, and core values. Maintain compliance with the CBC's attendance policies and department schedules as outlined in the CBC Employee Handbook. Perform testing and services associated with assigned departmental duties. These duties are in the scope of complexity according to accrediting agencies. Participation in competency, proficiency, and educational opportunities. Education: Bachelor's Degree required. Medical Technologist: MT (ASCP), BB (ASCP), MT (AMT) or equivalent certification required. Experience: Recent graduate from an accredited Clinical Laboratory Sciences (CLS) program within the last five years and currently board eligible. NOTE: Must successfully obtain, maintain board certification (i.e., MLS (ASCP) or equivalent) and provided board certification documentation to the CBC Human Resources department within 12 months of hire date. Equal Opportunity Employer: Disability/Veteran. Apply at www.carterbloodcare.org, click Careers & search Req # 26791 or 26430.

MT / MLS (Carter BloodCare – Bedford, Texas). Principal Accountability: The Medical Technologist 1 (MT 1) will report to the Manager or designee of Reference & Transfusion (R&T) Services in Bedford, Texas. The incumbent will participate in all activities in the R&T Services to include but not limited to: (1) Support Carter BloodCare's (CBC) vision, mission, and core values. (2) Maintain compliance with the CBC's attendance policies and department schedules as outlined in the CBC Employee Handbook. (3) Perform testing and services associated with assigned departmental duties. These duties are in the scope of complexity according to accrediting agencies. (4) Participation in competency, proficiency, and educational opportunities. Education: Bachelor's Degree required. Medical Technologist: MT (ASCP), BB (ASCP), MT (AMT) or equivalent certification required. Experience: Recent graduate from an accredited Clinical Laboratory Sciences (CLS) program within the last five years and currently board eligible. NOTE: Must successfully obtain, maintain board certification (i.e., MLS (ASCP) or equivalent) and provide board certification documentation to the CBC Human Resources department within 12 months of hire date. Equal Opportunity Employer: Disability/Veteran. Apply

at www.carterbloodcare.org, click Careers & search Req # 29048 or 28777.

Clinical Apheresis RN (Carter BloodCare). Principal Accountability: The Clinical Apheresis Registered Nurse (CARN) collects leukocytes and performs therapeutic apheresis procedures for Carter BloodCare (CBC) clients in and around the Dallas/ Fort Worth area. The CARN follows CBC Standard Operating Procedures (SOP) assesses and monitors patient/donor while receiving an apheresis treatment; contacts patient physicians or a CBC Medical Director as situation warrants for medical consults for clarification of orders, transfusion reactions and/or emergency situations; and ensures that excellent customer service is provided to CBC customers at all times. Regular full-time attendance is required during office hours. Education: RN with active unencumbered licensure in the State of Texas. CPR Certification. Experience: Minimum one (1) year nursing experience in a hospital setting, oncology unit, or clinic. Intensive care unit, dialysis, ER, oncology, and/or pediatric experience preferred. Apheresis experience preferred. Equal Opportunity Employer: Disability/Veteran. Apply at www.carterbloodcare.org, click Careers & search Req # 26045 or 25152.

Clinical Apheresis Manager (Carter BloodCare). Principal Accountability: The Manager of Clinical Apheresis Services is responsible for meeting Carter BloodCare and departmental objectives. The Manager is responsible for ensuring excellent customer service and managing issues. The Manager provides oversight for a team of nurses and apheresis collection technicians who perform therapeutic procedures on hospitalized patients for treatment of disease, or collection of cells from donor or patient peripheral blood for various cell therapy treatments or research projects. The Manager is responsible for managing daily operations, business activities, and quality patient care. The position is responsible for staffing field assignments, and performing procedures in the field to assist in training or as staffing indicates. Also, the Manager is responsible for maintaining statistics and quality indicators of procedures and records of preventative or responsive maintenance along with quality control of supplies and equipment. Regular full-time attendance is required during office hours. Education: Bachelor of Science in Nursing. RN active licensure in the State of Texas, preferably with Hemapheresis Practitioner (HP)

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POSITIONS (continued from page 10)

or Qualification in Apheresis (QIA) credentialing. Experience: At least five years' apheresis experience of which three years should be in therapeutic/PBSC apheresis. Two years' management experience required. Equal Opportunity Employer: Disability/Veteran. Apply at www.carterbloodcare.org, click Careers & search Req # 27905.

Assistant Manager of Contact Center (Carter BloodCare). Principal Accountability: The Assistant Manager will be responsible to the Manager of Donor Communications, for managing motivating, and mentoring Donor Communications personnel toward achieving assigned production goals for Carter BloodCare. This individual will be responsible for the creation of call lists and preparation of performance reports by collecting, analyzing, and summarizing data and trends and meet with manager to present findings and solutions. All duties and responsibilities must be performed in compliance with Standard Operating Procedures and organizational policies. Regular full-time attendance is required during office hours. Position will require early morning, late evening, weekend, and Holiday hours. Education: High School Diploma or GED equivalent required. Four-year college degree preferred. Experience: Two or more years of direct supervisory experience preferred in a highly customer service-oriented environment. One to two years of database experience required. Two or more years of call center experience a plus. Equal Opportunity Employer: Disability/Veteran. Apply at www.carterbloodcare.org, click Careers & search Req # 29054.

Outside Sales Representative/Event Planner (Little Rock, Ark.). Outside sales representatives must develop new partnerships with targeted decision makers in community organizations, educational & religious institutions, and businesses to gain support in meeting the needs for volunteer blood donors. Responsibilities include organizing & promoting blood donation events; assessing, developing, and implementing strategic/tactical plans to achieve recruitment objective/goals. She/he is expected to develop a customer-focused culture that will result in successful community partnerships and donation awareness. Identify opportunities for growth within current group base and facilitate a plan to achieve growth percentage for total unit collection within territory. Book recurring blood drives for the following year. Develop and maintain relationships with key accounts. Give presentations to promote blood collection. Identify and provide feedback on issues regarding customer needs/requirements, customer issues/concerns and satisfaction, competitor activities/strategies, etc. Interact effectively and professionally with team members and all internal/external contacts. Qualifications: Associate/Bachelor's degree preferred, one to three years sales

related experience, public speaking/presentation experience preferred, excellent communication skills, and valid driver's license with access to vehicle. Salary Range: Competitive salary, commission plan, and excellent benefits package including health, dental, vision, and life insurance, 401(k), paid time off, and holiday pay. How to apply: <http://arkbi.org/careers/>.

Donor Services Phlebotomy Trainer (North Charleston, SC). At The Blood Connection, every role plays a part in saving lives. Join our team and help make an impact in your community today! We offer a generous benefits package including a great 401k match, tuition reimbursement, yearly increases, company bonus, and 24 days PTO! Position Overview: A Donor Services Trainer provides and documents training for apheresis, special donations and when required, whole blood collections procedures. Training is performed in accordance with departmental procedures, processes, policies along with FDA and AABB regulations/standards and training records are maintained in a method that ensures completeness and accuracy. This role conducts departmental audits to ensure staff are performing tasks correctly and promptly takes action to correct any unapproved deviations. This role assists Donor Services management with various departmental tasks and projects. The Donor Services Trainer sets an exceptional example for excellent customer service and technical performance. This role provides on floor collection staff duties when required. Minimum Qualifications: High School Diploma or GED; CPR Instructor's Certification (preferred); Two years of blood collection experience; General knowledge of Hematology; and Valid Driver's License with no major infractions and dependable transportation. Applicants should apply here: <https://us60.dayforcehcm.com/CandidatePortal/enUS/tbc/Posting/View/1486>. Equal Opportunity Employer Veterans/Disabled

Outside Sales Representative/Event Planner (Fort Smith, Ark.). Outside sales representatives must develop new partnerships with targeted decision makers in community organizations, educational & religious institutions, and businesses to gain support in meeting the needs for volunteer blood donors. Responsibilities include organizing & promoting blood donation events; assessing, developing, and implementing strategic/tactical plans to achieve recruitment objective/goals. She/he is expected to develop a customer-focused culture that will result in successful community partnerships and donation awareness. Identify opportunities for growth within current group base and facilitate a plan to achieve growth percentage for total unit collection within territory. Book recurring blood drives for the following year. Develop and maintain relationships with key accounts. Give presentations to promote blood collection. Identify and provide feedback on issues regarding customer

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POSITIONS (continued from page 11)

needs/requirements, customer issues/concerns and satisfaction, competitor activities/strategies, etc. Interact effectively and professionally with team members and all internal/external contacts. Qualifications: Associate/Bachelor's degree preferred, one to three years sales related experience, public speaking/presentation experience preferred, excellent communication skills, and valid driver's license with access to vehicle. Salary Range: Competitive salary, commission plan, and excellent benefits package including health, dental, vision, and life insurance, 401(k), paid time off, and holiday pay. How to apply: <http://arkbi.org/careers/>.

Manager, Donor Operations Training. LifeStream, a local nonprofit organization providing blood services for more than 80 hospitals in Southern California, is searching for a Manager, Donor Operations Training. This position is responsible for the effective development and implementation of all training materials and programs for the staff in Donor Operations. Responsible also for New Hire Orientation and ensures new employees receive proper training on LifeStream policies and procedures. Monitors the effectiveness of training materials, trainers, and curriculum to ensure successful training outcomes. Responsible for the management and documentation of all training records and annual competencies in accordance with regulatory standards. Bachelor's Degree (BS or BA) or equivalent. Will accept Blood Bank experience in lieu of degree. Four plus years of experience in training/education in a mid-large size company. Experience in adult learning a must. Three to four years of supervisory experience. Experience with supervising people and processes; managing and prioritizing multiple assignments requiring a high level of problem-solving and organizational skills. Apply online: www.LStream.org. Or send cover letter, and resume to LifeStream: Human Resources, 384 W. Orange Show Rd. San Bernardino, CA 92408. E-mail: recruitment@lstream.org. EOE.

Chief Medical Officer (Oklahoma City, Okla.). The Oklahoma Blood Institute, a large, successful blood center servicing Oklahoma, Arkansas, Texas and beyond, seeks qualified candidates for the position of **Chief Medical Officer (CMO)**. Successful applicants should be **board certified/board eligible physicians** with significant experience in **hematology, transfusion medicine, cellular therapy, laboratory medicine** or a related field. This position is ideal for a visionary, collaborative leader who thrives in a fast-paced, results-oriented environment and who wants to innovate within a rewarding, entrepreneurial business framework. The CMO leads other physicians and a large clinical staff. He or she guides multiple departments, including a **donor screening lab, immunohematology labs (providing hospital transfusion services), therapeutic apheresis, cellular therapies, cord blood bank, and bioresearch**. Some additional arenas for impact are software development,

community health projects, and worldwide transfusion progress. If you are a doctor looking both to deliver excellence patient and donor care via multifaceted transfusion medicine organization and to reimagine the mission of blood banking in meeting community needs for connectivity, compassion, altruism, and healing, please visit www.obi.org. Salary Range: Competitive salary with excellent benefits package including health, dental, vision, and life insurance, 401(k), paid time off, and holiday pay. How to apply: <http://obi.org/careers>.

Cord Blood Operations Manager. LifeSouth Community Blood Centers is currently seeking an individual to join our team as a Cord Blood Operations Manager in Gainesville, FL. This position oversees all Cord Blood processing operations, including assessment, record review, processing, long-term storage, and shipment/distribution of cord blood and cellular manufacturing operations. Applicants should apply here: <https://lifesouth.csod.com/ux/ats/careersite/5/home/requisition/2203?c=lifesouth>.

Donor Testing Laboratory Director. The National Blood Testing Cooperative (NBTC) and LifeSouth Community Blood Centers is currently seeking a skilled individual for the Donor Testing Laboratory Director position in our Donor Testing Laboratory in Stone Mountain, GA. This position is responsible for the strategic planning, development, organization, coordination, management, and daily oversight of all activities associated with a blood testing laboratory. This position will also ensure the laboratory performs in accordance with all regulatory requirements and will possess the oversight and responsibility of all standard operating procedures (SOPs) within the lab. Applicants should apply here: <https://lifesouth.csod.com/ux/ats/careersite/5/home/requisition/2241?c=lifesouth>.

Donor Testing Manager. LifeSouth Community Blood Centers is currently seeking a skilled individual for the Donor Testing Manager position in our Donor Testing Laboratory in Stone Mountain, GA. This position is responsible for providing management and oversight of assigned laboratory departments and staff. Applicants should apply here: <https://lifesouth.csod.com/ux/ats/careersite/5/home/requisition/2240?c=lifesouth>. ♦