

2021 #41

November 19, 2021

Please Note: The ABC Newsletter will not be published on Nov. 26th. We will resume regular publication on Dec. 3rd. Thank you for your continued interest.

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OSHA Suspends ETS Implementation & Enforcement Activities

The U.S. Department of Labor’s (DoL) Occupational Safety and Health Administration (OSHA) has [announced](#) that the agency has suspended implementation and enforcement activities of the November 5th [COVID-19 Vaccination and Testing Emergency Temporary Standard \(ETS\)](#). According to an announcement on OSHA’s website, the decision comes in the wake of a November 12th U.S. Court of Appeals for the Fifth Circuit decision to “[grant] a motion to stay the [ETS].”

OSHA also stated in the announcement that “the court ordered that OSHA ‘take no steps to implement or enforce’ the ETS ‘until further court order.’ While OSHA remains confident in its authority to protect workers in emergencies, OSHA has suspended activities related to the implementation and enforcement of the ETS pending future developments in the litigation.”

America’s Blood Centers (ABC) will continue to provide analysis of the ETS and will share additional information with member blood centers as it becomes available. Please contact ABC’s Senior Director of Federal Government Affairs [Diane Calmus](#) with questions or comments.

[Published](#) in the *Federal Register* on November 5th, the ETS sets forth requirements for employers with 100 employees or more for vaccination or regular COVID testing. It notes that OSHA is requesting public comment on the “administrative capacity” of employers with less than 100 employees to implement similar requirements. The ETS is expected to impact two-thirds of all private-sector employees and preempts any state or local requirements.

The ETS would require affected employers to implement and enforce a COVID-19 vaccination policy but grants an exception for unvaccinated employees who must be tested regularly and will be subject to a face mask requirement.

(Source: OSHA [Announcement](#), 11/17/21) ♦



FDA Expands Eligibility for COVID-19 Vaccine Boosters

The U.S. Food and Drug Administration (FDA) [announced](#) that it has amended the emergency use authorizations (EUAs) for both the Moderna and Pfizer-BioNTech SE COVID-19 vaccines. In the November 19th news release, the agency states that the agency is now, “authorizing use of a single booster dose for all individuals 18 years of age and older after completion of primary vaccination with any FDA-authorized or approved COVID-19 vaccine.” Previously, “a single booster dose of the Moderna and Pfizer-BioNTech COVID-19 vaccines was authorized for administration to:

- individuals 65 years of age and older;
- individuals 18 through 64 years of age at high risk of severe COVID-19; and
- individuals 18 through 64 years of age with frequent institutional or occupational exposure to SARS-CoV-2.”

The agency added in the announcement that “[t]oday’s action expands the use of booster doses of both vaccines to include all individuals 18 years of age and older at least six months after completion of the primary vaccination series of the Moderna COVID-19 Vaccine or Pfizer-BioNTech COVID-19 Vaccine or at least two months after completion of primary vaccination with the Janssen COVID-19 Vaccine.” Peter Marks, MD, PhD, director of the FDA’s Center for Biologics Evaluation and Research (CBER), stated in the news release, “[s]trengthening the eligibility criteria and making booster doses available to all individuals 18 years of age and older will also help to eliminate confusion about who may receive a booster dose and ensure booster doses are available to all who may need one.”

(Source: FDA [News Release](#), 11/19/21) 💧

Dr. Oz Show Discusses Blood Donation & Launches #JUSTMYTYPE Challenge

On November 15th, the Dr. Oz Show featured a segment on blood donation and the nationwide need for more blood donors. During the segment, Dr. Oz interviewed ABC Member New York Blood Center’s Senior Executive Director of Donor Recruitment and Marketing Andrea Cefarelli about the impact of COVID-19 on blood donation. It also included an interview with Dr. Oz’s son, a first-year medical student, discussing the need for more young donors. Dr. Oz also announced and urged individuals to be a part of his #JUSTMYTYPE Challenge and encouraged individuals to recruit a “plus one” to join them in donating. A link to sample social media graphics for the #JUSTMYTYPE Challenge can be found in MCN 21-095. The materials are designed to allow you to customize with your own center logo. Articles targeted at the [safety of blood donation](#) and [first-time donors](#) are posted to the Dr. Oz website directing individuals to visit the America’s Blood Centers website or the American Red Cross to find their local blood donor center. 💧

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ABC advocates for and advances policies that promote the role of independent blood centers in providing life-saving blood products and recognize the continuous need for a safe and robust blood supply. ABC exists to advocate for laws and regulations recognizing the essential role that independent blood centers play in the health care system; promote partnerships, policies and programs that increase awareness about the need for blood donation; and serve as a thought-leader in the advancement of evidence-based medical and scientific solutions related to health and safety.

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RESEARCH IN BRIEF

Use of Machine Learning and Statistical Modelling to Optimize Inventory. A study in *Transfusion* discussed concerns that “[i]n current practice, overstocking at hospital blood banks leads to high wastage rates and imprecise planning at Canadian Blood Services (CBS).” The authors explained that “[t]his problem is compounded by relying heavily on experience-based decisions for blood inventory management.” They stated that “over 10,000 units of red blood cells (RBCs) and platelets were wasted in each of the last three years in Ontario, at \$4.6 million per year...Aiming to reduce over-ordering and excess inventory while ensuring sufficient supply, [the authors] describe[d] a novel approach for data-driven demand forecasting and inventory management integrating machine learning, statistical modeling, and inventory optimization using electronic medical record data.” They noted that “[t]his was a quality improvement study using retrospective data from four teaching hospitals in Hamilton, Canada from 2012–2018...The hybrid model was used to generate daily RBC demand predictions...A secondary semi-weekly ordering strategy was developed to handle last-mile split delivery problem for blood suppliers, characterized by multi-deliveries to the same location multiple times during a short period.” The researchers stated that “[t]he study identified 227,944 RBC transfusions for 40,787 patients...The mean (standard deviation-SD) of the daily ordering quantity was 103.71 (69.49) units, which was significantly higher than the actual daily demand (p-value <0.001)...The mean (SD) of monthly expired units was 21.14 (7.69) units, representing an average cost of \$8,921.08 per month...During the period from April 1, 2012 to May 31, 2015, CBS reported 391 (38.6 percent) days had same-day urgent orders...The difference in means between the actual and predicted daily demands, -0.34 (p-value = 0.163), was not significant.” The authors explained that “[t]he proposed daily ordering quantity, reduced by on average 11.27 units (p-value <0.001)...The proposed daily ordering policy resulted in a relative cost reduction of 43.0 percent over current practice...The proportion of days with orders was reduced by 62.6 percent by using the proposed semi-weekly ordering strategy.” This strategy “resulted in a relative cost reduction of 45.2 percent over current practice.” The authors concluded that “[u]sing data-driven demand forecasting and inventory management, the proposed ordering quantity was close to the actual demand...A significant cost saving was achieved, mainly through leaner inventory.”

Citation: Li, N., Arnold, D.M., Down, D.G., Barty, R., Blake, J., Chiang, F., *et al.* [From demand forecasting to inventory ordering decisions for red blood cells through integrating machine learning, statistical modeling, and inventory optimization.](#) *Transfusion*. 2021.

Contributed by Richard Gammon, MD, Medical Director at OneBlood 💧

WORD IN WASHINGTON

President Biden [signed](#) H.R. 3684 ([Infrastructure Investment and Jobs Act](#)) into law on Monday, November 15th. The bill states that “[t]he public authority may allow blood transport vehicles that are transporting blood between a collection point and a hospital or storage center to use the HOV facility if the public authority establishes requirements for clearly identifying such vehicles.” America’s Blood Centers (ABC), the Association for the Advancement of Blood & Biotherapies (AABB), and American Red Cross (ARC) worked together with Congress to ensure the bipartisan, non-controversial provision to allow blood transportation to use HOV lanes was included in the bill.

(Source: White House [Announcement](#), 11/15/21) 💧

We Welcome Your Letters

The *ABC Newsletter* welcomes letters from its readers on any blood-related topic that might be of interest to ABC members. Letters should be kept relatively short and to the point, preferably about a topic that has recently been covered in the *ABC Newsletter*. Letters are subject to editing for brevity and good taste and published after editorial review. Please send letters to the Editor at newsletter@americasblood.org or fax them to (202) 899-2621. Please include your correct title and organization as well as your phone number. The deadline for letters is Wednesday to make it into the next newsletter.



REGULATORY NEWS

A notice has been [published](#) in the *Federal Register* announcing the December meeting of the U.S. Department of Health and Human Services (HHS) Advisory Committee on Blood and Tissue Safety and Availability (ACBTSA). The meeting will take place virtually on Wednesday, December 1st from 11 am – 3 pm EST and the committee “will discuss and vote on a recommendation pertaining to a proposed update to the 2020 Public Health Service (PHS) Guideline for Assessing Solid Organ Donors and Monitoring Transplant Recipients for Human Immunodeficiency Virus, Hepatitis B Virus, and Hepatitis C Virus Infection.” The committee “will be posed [the question]: “[d]oes the available data support exempting solid organ transplant candidates who are ≤ 10 years of age at the time of transplant (and who have received postnatal infectious disease testing) from the recommendation for HIV, Hepatitis B virus, and Hepatitis C virus testing during the hospital admission for transplant but prior to anastomosis of the first organ?” Additional details including an agenda will be posted on the HHS [website](#) prior to the meeting.

(Source: *Federal Register* [Meeting Notice](#), 11/16/21) ♦

Upcoming ABC Webinars – Don’t Miss Out!

- **ABC SMT Journal Club Webinar** – Dec. 13th from 1-2 pm EST. Contact [us](#) for additional details and login info.

ABC Calendar of Events

ABC offers a variety of meetings, workshops and virtual opportunities for education and networking as well as participation in ABC business. The [calendar of events](#) includes annual and summer meetings, board meetings, workshops, and webinars, and details will be updated as confirmed. We look forward to your support and participation!

NEW on CollABOrate

COLLABORATE

SHARE STRATEGIC ADVICE | SOLVE CHALLENGES | DEVELOP NEW APPROACHES

Recent discussion topics on the ABC [CollABOrate](#) Online Member Community include:

- [COVID-19 Weekly Testing](#) (MEDICAL ISSUES)

ABC members are encouraged to [login](#) and join the conversations today!





America's Blood Centers®
It's About *Life.*

INSIDE ABC

The programs and services described in the Inside ABC section are available to ABC member blood centers and their staff only, unless otherwise specified.

Nominations Open for 25th Annual Awards of Excellence

America's Blood Centers (ABC) is accepting nominations for the 25th Annual Awards of Excellence. The program provides an opportunity for member blood centers to provide national recognition and showcase the best and brightest in the blood donation community. This year's ceremony will take place Tuesday, March 8, 2022, at the Ritz-Carlton (Pentagon City in Arlington, V.A.) in conjunction with ABC's 60th Annual Meeting in Washington, D.C. We encourage member blood centers to take advantage of this opportunity to recognize your supporters by submitting your nominations before Tuesday, November 30, 2021. Nominations may be submitted via this [form](#). Additionally, two complimentary tickets will be given to award winners. Additional details are available in MCN 21-094. Please contact [Member Services](#) with any questions.

November ABC Blood Bulletin Now Available

ABC's Scientific, Medical, and Technical (SMT) Publications Committee has published the November 2021 Issue of the [Blood Bulletin](#), titled "The Return of Whole Blood — A Blast from the Past." The article was written by Samantha Ngamsuntikul, MD, Associate Medical Director at South Texas Blood & Tissue Center, a subsidiary of BioBridge Global; Jed Gorlin, MD, MBA, Vice President of Medical and Quality Affairs at Memorial Blood Centers and Nebraska Community Blood Bank, Divisions of Innovative Blood Resources, a division of New York Blood Center; Thomas Watkins, DO, PhD, Chief Medical Officer at MEDIC Regional Blood Center; Nancy Van Buren, MD, Medical Director at Innovative Blood Resources, a division of New York Blood Center; and Mark H. Yazer, MD, Professor of Pathology at University of Pittsburgh. The [Blood Bulletin](#) is reviewed and edited by ABC's SMT Publications Committee. ABC publishes the [Blood Bulletin](#) for use by member blood centers in their educational programs as a value-added service for hospital customers. Please contact [Member Services](#) for trouble accessing the publication.

Please note: The MS Word version may not display properly for users with older versions of MS Word. For those individuals, we recommend viewing and using the PDF version of this publication instead.

(Source: MCN 21-092, 11/9/21) ♦

Register for the 60th ABC Annual Meeting

[Register](#) today for the [60th ABC Annual Meeting](#) and 25th Annual Awards of Excellence. These events will take place March 7th-9th, 2022 at the Ritz-Carlton (Pentagon City) in Arlington, Va. Please secure your hotel [reservation](#) today. This year's meeting will be in-person while [Advocacy Day](#) will be held virtually the following week given continued visitor restrictions on Capitol Hill. This will allow each blood center to bring together multiple colleagues to connect with their members of Congress and their staff. More information will be provided to ABC members as it becomes available. The ABC Annual Meeting brings together blood center executives and national leaders to discuss advocacy and regulatory updates, the latest in science, medicine, and technical affairs, and hot topics facing the blood community. In addition, ABC is excited to share that the final day of this year's meeting will feature two in-depth training workshops focused on building tangible advocacy skills that can immediately benefit your center. The preliminary program-at-a-glance is [available](#). Please contact [ABC Member Services](#) with questions. ♦



PEOPLE



Nancy Kelting has [retired](#) as the vice president of Business Development at ImpactLife (Davenport, Iowa) following a 37-year career at the blood center. According to the announcement on the organization's Facebook page, she began her career in 1983 as a medical technologist in the center's processing lab. During her tenure, she helped ImpactLife "expand [its] service region to include more than 125 hospitals in four states. Ms. Kelting's tenure also "saw technological advances in blood testing [with] a focus on blood utilization, leading to stronger hospital partnerships."

(Source: ImpactLife [Announcement](#) 11/15/21)

Lexie Pieper has been named chief quality officer at Versiti. According to an announcement from Versiti, Ms. Pieper "is a patient-focused healthcare executive with extensive quality leadership experience, including work in pharma, diagnostics, medical devices, and cell, and gene therapy. Her experience ranges from working with start-ups to multi-national organizations, such as Roche, Thermo Fisher Scientific, Celularity and Taysha Gene Therapies. Ms. Pieper brings a strong quality and regulatory compliance background covering all GxP and global experiences working across functions including research and development, operations, process development, complaints, and quality control."



(Source: Versiti Announcement, 11/18/21)



InVita Healthcare Technologies has announced **Mike Deming** as general manager of the Blood Management division. He previously led the company's service efforts for blood product customers for close to 10 years. "I am excited with InVita's direction and Mike Deming's prominent leadership role," said Todd Collins, president and chief executive officer of InVita, in the announcement. "Mike takes a holistic view of every InVita partner-customer. Over the years, Mike has gained a deep understanding of the blood management business and the constant change of industry trends. In his new role, Mike will be able to leverage these skills to lead the product direction and how we implement and support our important partner-customers. This is a natural next step for Mike and one that is well-deserved."

(Source: InVita Healthcare Technologies Announcement, 11/17/21) 💧

MEMBER NEWS

Connecticut Blood Center (Middletown, Conn.) [held](#) its grand opening this week. It will be operated by **Rhode Island Blood Center**, a division of **New York Blood Center Enterprises** according to a news release from the organization. "I'm thrilled that Connecticut Blood Center finally has its own donation center to help support our patients," said Bradford Jay Sherburne, MD, medical director of Transfusion Services and Clinical Laboratory at Hartford Hospital, in the news release. "In the wake of the pandemic, after postponing routine care, more patients than ever are requiring transfusions, but donations



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MEMBER NEWS (continued from page 6)

have not rebounded. We cannot blame a nationwide blood shortage on crowded shipping lanes or a backup of unloaded containers. The precious blood donors needed to solve this crisis are right in our backyard, and I hope the new center inspires them to give blood – an irreplaceable resource that can only come from one human being to another.” Beau Tompkins, senior executive director of Connecticut Blood Center added in the news release, “There is no substitute for blood. The dangerously unstable blood supply is a solvable problem, but only if our communities come together to roll up their sleeves and become regular blood donors. We are thrilled to provide that opportunity in Connecticut and believe the people of Connecticut will rise to the challenge of helping stabilize the local blood supply.”

(Source: Connecticut Blood Center [News Release](#), 11/16/21)

South Texas Blood & Tissue Center (San Antonio, Texas), a subsidiary of BioBridge Global, collected birth tissue from a donor this week from which the stem cells will be used to develop new cellular therapies according to a [news release](#). “This is a significant accomplishment for the entire organization and the teams involved,” said Martin Landon, chief executive officer of BioBridge Global, in the news release. “To the best of our knowledge, based on our review of the market and customer feedback, there is no source material provider in the United States delivering qualified birth tissue under current good manufacturing process (cGMP) [standards] for further manufacture into advanced therapies...Congratulations to the team that helped design and implement the collection and testing procedures, execute on those procedures to collect, test, and process the cord. We are still steps away from therapies that will save and enhance lives, but we have built a foundation where none existed before.”

(Source: BioBridge Global [News Release](#), 11/18/21)

The Community Blood Center (Appleton, Wisc.) has [partnered](#) with Biolog-id LLC to use their technological solutions “to further improve platelet manufacturing, documentation, and inventory availability,” according to a news release. “The extremely short shelf life of platelets makes this a precious and critical resource, donated by committed blood donors,” said Kristine Belanger, chief operating officer and vice president of Operations at The Community Blood Center, in the news release. “Our obligation is to get these, and all products, to the patients who rely on them in the most effective way possible. The biolog-id technology allows us to improve the efficiency of this process and help us fulfill our obligation to donors and patients.”

(Source: The Community Blood Center and Biolog-id LLC Joint [News Release](#), 11/8/21) ♦

GLOBAL NEWS

Sanquin, national blood provider in the Netherlands, will [begin](#) a pilot program in January 2022 that “screens the blood values” of 15,000 participating donors “to check for early stages of diseases like diabetes, cardiovascular disease, immune issues, and cancer. If a condition is detected, Sanquin will notify the donor to go to a doctor. According to a report from *NL Times*, “Sanquin hopes to detect “subtle changes” in blood values that could indicate a developing problem. Preferably at a time when the donor or medical care can intervene relatively simply, quickly, and cheaply. As an added benefit, the data Sanquin collects could lead to discoveries about signals that precede diseases. At a time when cardiovascular disease, diabetes, cancer, but also pandemics affect so many people in society, preventive health care is really something we as a society need to invest in.”

(Source: *NL Times*, [Sanquin to screen donors’ blood for diseases](#), 11/18/21)

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GLOBAL NEWS (continued from page 7)

Canadian Blood Services and Takeda Canada have [partnered](#) to provide patients with hemophilia A a recombinant Factor VIII solution (ADYNOVATE®). “Being able to continue to provide Canadian hemophilia patients with this important treatment option is a tremendous source of pride for Takeda,” said Rute Fernandes, general manager of Takeda Canada, in a news release. “Adopting a holistic approach that incorporates real world evidence, delivers personalized care, and support services that address the needs of patients beyond their treatment, underscores Takeda’s commitment to patients and providing value to the healthcare system. We look forward to continuing our relationship with Canadian Blood Services.”

(Source: Canadian Blood Services & Takeda Joint [News Release](#), 11/17/21) ◆

COMPANY NEWS

Blood Centers of America, Inc. (BCA) has [announced](#) a partnership with **B Medical Systems**. According to a joint news release, the partnership “allows BCA members, at their discretion, to take advantage of special pricing and terms pre-negotiated by BCA for B Medical Systems’ medical refrigeration and transport products and solutions...As part of the agreement, BCA members will have access to B Medical Systems’ innovative line of blood bank refrigerators, plasma storage freezers, contact shock freezers for fast freezing of plasma and PCMs, ultra-low temperature freezers, laboratory/pharmacy refrigerators and freezers, and transport boxes.”

(Source: BCA and B Medical Systems [News Release](#), 11/18/21)

Terumo Blood and Cell Technologies has [partnered](#) with **Immunicom, Inc.** to “advance a cancer therapy that selectively removes immune inhibitors from a patient’s bloodstream.” According to the companies, the “collaboration is an important milestone in the advancement of Immunicom’s novel subtractive therapy to meaningfully address [advanced refractory triple negative breast cancer in patients]...[Additionally] under the agreement, Terumo Blood and Cell Technologies will be the exclusive distributor in Germany, France, Italy, and Spain with potential for future geographic expansion.”

(Source: Terumo Blood and Cell Technologies and Immunicom, Inc. Joint [News Release](#), 11/16/21)

Graphite Bio, Inc. has [enrolled](#) the first patient in a phase I/II clinical trial of its investigational gene edited autologous hematopoietic stem cell therapy to treat sickle cell disease (SCD). The therapy is designed to “directly correct the genetic mutation that causes SCD.” According to a company news release, the trial will, “evaluate the safety, engraftment success, gene correction rates, total hemoglobin, as well as other clinical and exploratory endpoints and pharmacodynamics of GPH101 in patients with severe SCD. The trial will enroll approximately 15 adult and adolescent participants at up to five clinical trial sites in the U.S.”

(Source: Graphite Bio, Inc. [News Release](#), 11/17/21) ◆

CALENDAR

***Note to subscribers:** Submissions for a free listing in this calendar (published weekly) are welcome. Send information to newsletter@americasblood.org or by fax to (202) 899-2621. (For a more detailed announcement in the weekly “Meetings” section of the newsletter, please include program information.)*

2021

Dec. 6-8. **American Association of Tissue Banks (AATB) Annual Meeting (Virtual)**. Registration is [open](#).

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CALENDAR (continued from page 8)

Dec. 1. **U.S. Department of Health and Human Services (HHS) Advisory Committee on Blood and Tissue Safety and Availability (ACBTSA) (Virtual)**. More information available [here](#).

2022

Mar. 7-9. **ABC Annual Meeting, Washington, D.C.** [Registration](#) is open. More information available [here](#).

May 10-12. **2022 ADRP Conference, Phoenix, Ariz.** Additional details coming [soon](#) and abstract [submission](#) is now open.

June 4-8. **37th Annual International Congress of ISBT, Kuala Lumpur, Malaysia.** Additional details coming [soon](#). ♦

CLASSIFIED ADVERTISING

Classified advertisements, including notices of positions available and wanted, are published free of charge for a maximum of three weeks per position per calendar year for ABC institutional members. There are charges for non-members: \$139 per placement for *ABC Newsletter* subscribers and \$279 for non-subscribers. A six (6) percent processing fee will be applied to all credit card payments. Notices ordinarily are limited to 150 words. To place an ad, e-mail: newsletter@americasblood.org

POSITIONS

Enterprise Records Manager (Scottsdale, Ariz.). Vitalant is a nonprofit organization that collects blood from volunteer donors and provides blood, blood products and services across the United States. Under limited direction, this position is responsible for managing the system wide electronic and manual records management program and overseeing the lifecycle of enterprise records. Qualifications: Bachelor's degree in related area or equivalent combination of education and experience required. Extensive working knowledge of document control, records management and computer technology required. Seven years related experience in a controlled document environment required. To include: Five years of experience managing a records management system. Please click [here](#) to apply. EOE

Director of Quality Assurance and Compliance. Located in the magnificent California coastal redwoods, The Northern California Community Blood Bank has a low-stress environment and vibrant community relationship. Come join our team! Drive cultural transformation and promote the recognition and reporting of errors and improvement in quality and safety. Our Blood Bank seeks a Director of Quality Assurance and Compliance to oversee the quality assurance (QA) program for all areas of the blood center and its operations. This individual ensures that all pertinent details of the collection, manufacture, and distribution of blood products are in compliance with regulatory and standard-setting agencies. The ideal candidate will have experience leading quality improvement programs and expertise with risk management and accrediting organizations, ideally in a blood bank, health care, or laboratory environment. This candidate will have familiarity with FDA submissions, biologic regulations, and current good manufacturing practices (cGMP). For details, please visit www.nccbb.net/employment.

Manager, Plasma Operations. Blood Centers of America (BCA) is a national cooperative comprising over 50 blood center members. BCA is seeking an individual with industry experience to serve as Manager, Plasma Operations. This position is responsible for specific aspects of the Plasma for Fractionation Program including managing day-to-day inquiries and operational tasks for this business unit. The person in this role must be successful in understanding the technical requirements of multiple agreements and assisting members with plasma optimization and contract compliance. The ideal candidate will possess outstanding communication abilities, relationship development talent and strong customer service skills; five to 10 years of progressive experience in blood banking or similar field is required. Proven track record in a managerial role is a plus. BCA is based near Providence, Rhode Island. Will consider remote location for the right candidate. Position requires up to 20% overnight travel. Submit resume to careers@bca.coop.

Senior Geospatial Analyst. Blood Centers of America (BCA) is a national cooperative comprising over 50 blood center members. BCA is seeking an individual with industry experience to serve as Senior Geospatial Analyst. This position is responsible for specific aspects of the Geospatial and Business Intelligence Programs, including managing the day-to-day inquiries and tasks for this business unit. The person in this role must be successful in understanding the technical requirements of member blood centers to assist with donor optimization, marketing implementation and business intelligence gathering. They must be able to identify and extract useful results from large amounts of geographical data. A strong understanding of geography with data management, data analytics, market research, spatial analytics

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POSITIONS (continued from page 9)

and mapping experience is preferred. Professional experience with Arc/GIS/ArcGIS Pro ESRI is required. BCA is based near Providence, Rhode Island. Position requires approximately 10-20 percent overnight travel. Submit resume to careers@bca.coop.

Divisional Supervisor of Clinical Service (Charleston, SC Region). The Divisional Supervisor of Donor Services at The Blood Connection, Inc. provides direct supervision for mobile staging and operational support staff. This position is responsible for collections staff scheduling and coordinating staff changes post release of schedule. The Divisional Supervisor participates in staff call duties, performs bus driver duties (if applicable), and donor collection duties when required. Other responsibilities include submitting weekly time records for staff and assisting with daily QC review. Essential Operational Functions: Ensures supply of non-warehouse forms/tags used on mobiles and fixed sites are adequate. Assists with departmental equipment validations. Ensures mobile and

center staging pods are adequately stocked and made available to outgoing blood drives and/or fixed site centers in a timely fashion. Ensures equipment returning from inside set-up drives are properly stored, and if required, charged. Ensures all box trucks are clean, organized, have adequate supplies and equipment upon return and prior to every departure. Other duties as assigned or acquired. Minimum Qualifications: High School Diploma or GED. Valid Driver's License with no major infractions and dependable transportation. Experience in mobile and apheresis collections required. Ability to organize and prioritize workload and meet deadlines. Ability to establish and maintain effective working relationships with staff, management, and peers. Please click [here](#) to apply.

Clinical Laboratory Scientist - MT Certified. LifeSouth Community Blood Centers is currently seeking Level III Clinical Laboratory Scientists in Stone Mountain, GA. This position is responsible for performing and interpreting clinical laboratory tests that require the exercise of independent judgment. Must be MT certified; confirmatory testing experience preferred. Applicants should apply here: <https://lifesouth.csod.com/ux/ats/careersite/5/home/requisition/2342?c=lifesouth>. 💧