

2022 #4

January 28, 2022

INSIDE:

ABC and Veterans
Administration Partner
on National Blood Drive 2

AHA, AMA, ANA Joint
Statement on Blood
Shortages3

RESEARCH IN BRIEF3

ABC Human Resources
Forum on January 31st .4

25th Annual Awards of
Excellence Winners4

Register for the 60th ABC
Annual Meeting5

REGULATORY NEWS5

WORD IN WASHINGTON
.....6

CALENDAR.....6

POSITIONS.....7

CBER Announces 2022 Guidance Agenda

The U.S. Food and Drug Administration's (FDA) Center for Biologics Evaluation and Research (CBER) has [published](#) its guidance agenda for 2022. The agenda outlines the guidance and draft guidance documents that CBER "is considering for development" throughout the calendar year. Topics of note that the agency will look to address include:

- "Blood Pressure and Pulse Donor Eligibility Requirements; Compliance Policy Draft Guidance for Industry;
- Alternative Procedures for Cold-Stored Platelets Intended for Transfusion Draft Guidance for Industry;
- Collection of Platelets by Automated Methods; Guidance for Industry;
- Compliance Policy Regarding Blood and Blood Component Donation Suitability, Donor Eligibility and Source Plasma Quarantine Hold Requirements; Draft Guidance for Industry; [and]
- An Acceptable Circular of Information for the Use of Human Blood and Blood Components: Guidance for Industry.

The topics listed for tissue and advanced therapies included gene therapy and chimeric antigen receptor T cell (CAR-T) therapies as well as:

- "Regulation of Human Cells, Tissues, and Cellular and Tissue-Based Products (HCT/Ps) – Small Entity Compliance Guide; Guidance for Industry; [and]
- Recommendations for Determining Eligibility of Donors of Human Cells, Tissues, and Cellular and Tissue-Based Products (HCT/Ps); Draft Guidance for Industry.

America's Blood Centers will continue to provide updates to member blood centers on its advocacy efforts regarding the CBER guidance agenda as they become available. Please contact ABC Director of Regulatory Affairs [Jill Mastin](#) with questions.

A complete listing of the potential guidances is available on the FDA's [website](#).

(Source: FDA [Announcement](#), 1/24/22) ♦



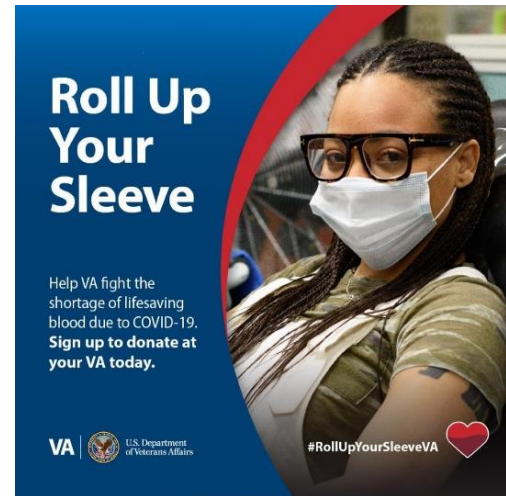


ABC and Veterans Administration Partner on National Blood Drive

America's Blood Centers (ABC) and ADRP, an international division of ABC, have partnered with the Veterans Administration (VA) on a National Blood Drive through 2022 in which the VA has asked each of their 150+ medical centers to schedule a drive with their local blood supplier. The partnership is a key priority and part of the VA's effort to support the nation's healthcare systems in times of disaster and all ABC members are encouraged to participate. The VA has created various social media graphics that are available to ABC members in MCN 22-014 and will continue to work with ADRP and ABC to develop additional assets.

The VA is promoting the campaign using the hashtag #RollUpYourSleevesVA2022 and asking all participating blood centers to do so as well. Additional updates will be provided as they become available. Please contact ABC Chief Executive Officer [Kate Fry, MBA](#) with any questions.

(Source: MCN 22-014, 1/24/22) ♦



Technical & Quality Workshop



April 4-7, 2022
Louisville, KY

*Featuring Inventory Management,
Component Manufacturing, Laboratory
Operations, and Quality Systems.*

ABC Calendar of Events

ABC offers a variety of meetings, workshops and virtual opportunities for education and networking as well as participation in ABC business. The [calendar of events](#) includes annual and summer meetings, board meetings, workshops, and webinars, and details will be updated as confirmed. We look forward to your support and participa-

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ABC advocates for and advances policies that promote the role of independent blood centers in providing life-saving blood products and recognize the continuous need for a safe and robust blood supply. ABC exists to advocate for laws and regulations recognizing the essential role that independent blood centers play in the health care system; promote partnerships, policies and programs that increase awareness about the need for blood donation; and serve as a thought-leader in the advancement of evidence-based medical and scientific solutions related to health and safety.

America's Blood Centers

Chief Executive Officer: Kate Fry
Chief Medical Officer: Rita Reik
Editor: Mack Benton
Subscriptions Manager: Leslie Maundy
Annual Subscription Rate: \$390

Send subscription queries to memberservices@americasblood.org
America's Blood Centers
1717 K St. NW, Suite 900, Washington, DC 20006
Phone: (202) 393-5725
Send news tips to newsletter@americasblood.org.

AHA, AMA, ANA Joint Statement on Blood Shortages

The American Hospital Association (AHA), American Medical Association (AMA), and American Nurses Association (ANA) published a joint statement on January 27th regarding blood shortages nationwide. In the statement, the organizations urge individuals to give blood, while acknowledging some of the challenges that the blood community continues to face. “[T]he COVID-19 pandemic poses ongoing challenges to organizations that have bolstered our blood supply for many years— such as businesses, houses of worship and universities—by hosting large blood drives. Over the past year, as we have caught up on delayed surgeries, treated many trauma patients, and cared for others who need transfusions, the need for blood has increased while staffing shortages and high rates of COVID-19 in communities have diminished donations... There will always be a need for blood in health care, and meeting that need will require consistent donations over time to ensure that our blood supply is restored to an acceptable level moving forward.” The full [statement](#) is available on the AMA website.

(Source: AHA, AMA, ANA [Joint Statement](#), 1/27/22) 💧

RESEARCH IN BRIEF

Treatment Benefit Index Identifies Hospitalized Patients Who Benefit from Convalescent Plasma. A study in *JAMA Network Open* reported “on an investigation to discover profiles of patients with COVID-19 associated with different benefit from COVID-19 convalescent plasma (CCP) treatment. The approach is based on a treatment benefit index (TBI), a continuous measure defined as a combination of patient characteristics that maximizes its interaction with CCP treatment.” The authors stated that the “COMPILE [study] included 2,369 hospitalized adults, not receiving mechanical ventilation at randomization, enrolled April 2020 to March 2021... There were three outcomes (i.e., the ordinal WHO 11-point scale) at two assessment times (i.e., 14 ± 1 and 28 ± 2 days) post randomization... The TBI was externally validated on four external data sets: the Expanded Access Program (1,896 participants), a study conducted under Emergency Use Authorization (210 participants), and two randomized controlled trials (RCTs) (with 80 and 309 participants).” The investigators explained that “[t]he median (IQR) age was 60 (50-72) years, and 845 participants (35.7 percent) were women... The TBIs were developed on 2,287 complete cases... The in-sample proportion of patients in the three groups were as follows: 629 participants (27.5 percent) in B1; 953 participants (41.7 percent), B2; and 705 (30.8 percent), B3... For all outcomes, patients in B1 were expected to have large benefit, patients in B2 expected to have modest benefit, and patients in B3 expected to have at least a potential for harm from CCP.” The study found that [f]or the “results for time to death and time to hospital discharge (up to day 28), [t]here was a large benefit with respect to mortality in B1, modest benefit in B2, and no benefit in B3... With respect to time to discharge, patients in B1 were discharged 2.3 (95 percent CI, 0.7-3.8) days earlier if treated with CCP compared with control treatment.” The authors noted that “[p]atients with preexisting conditions (diabetes, cardiovascular and pulmonary diseases), with blood type A or AB, and at an early COVID-19 stage (low baseline WHO scores) were expected to benefit most, while those without preexisting conditions and at more advanced stages of COVID-19 could potentially be harmed... Testing on four external datasets supported the validation of the derived TBIs.” They explained that “[a]s COVID-19 continues to evolve through mutations, the TBIs developed from the COMPILE study may need to be updated to reflect these potential changes.” The authors concluded that “[t]he TBI presented in this study is a simple tool that provides predictions for individual patients regarding their relative benefit from treatment with vs without CCP. The proposed TBIs are implemented as an application available for desktops and mobile devices.” The TBI calculator is available at: <https://covid-convalescentplasma-tbi-calc.org/>.

Citation: Park, H., Tarpey, T., Liu, M., *et al.* [Development and Validation of a Treatment Benefit Index to Identify Hospitalized Patients With COVID-19 Who May Benefit From Convalescent Plasma](#). *JAMA Network Open*. 2022.

Contributed by Richard Gammon, MD, Medical Director at OneBlood 💧



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It's About *Life.*

INSIDE ABC

The programs and services described in the Inside ABC section are available to ABC member blood centers and their staff only, unless otherwise specified.

ABC Human Resources Forum on January 31st

The next America's Blood Centers (ABC) Human Resources (HR) Forum will take place on January 31st. This event will address:

- 2021 ABC Employee Turnover & Retention Survey Preparation;
- An Update on -Requesting Blood Center Workplace Assistance from Local Emergency Operations Centers;
- Open discussions on:
 - moving from remote work back to the blood center
 - measuring productivity of remote workers
 - converting a traditional sick/vacation policy to a more general PTO plan
 - current absenteeism among employees
 - continuation of vaccine mandates without federal requirements.

Tim Kirkpatrick, director of Talent and Organizational Development at Versiti, Inc. and Nikki Watlington MT(ASCP), director of Regulatory and Quality Services at LIFELINE Blood Services, will also present information on their respective talent development programs during the Forum. Additional information including a link to the join the event is available to ABC members in MCN 22-016.

(Source: MCN 22-016, 1/28/22)

25th Annual Awards of Excellence Winners

Recipients of America's Blood Centers' (ABC) 25th Annual Awards of Excellence will be honored during an awards ceremony on Tuesday, March 8th during the 60th ABC Annual Meeting. ABC and its member blood centers will recognize individuals and organizations that have made outstanding contributions in promoting blood donation and improving transfusion medicine. This year's recipients include:

- **William Coenen President's Award** – *Richard Gammon, MD (OneBlood), Brian Gannon (Gulf Coast Regional Blood Center), ABC Staff, and Greg Bishop, Bill Block, Marie DeQuattro, Lynne Elderkin, Jennifer Kapral, and Sam Keith (Blood Centers of America, Inc.)*
- **Thomas F. Zuck Lifetime Achievement Award** – *Michael P. Busch, MD, PhD (Vitalant)*
- **Blood Community Advocate of the Year** – *Mary J. Homer, PhD*
- **National Partner of the Year** – *Facebook and Microsoft*
- **Corporation of the Year Award** – *Broken Yolk Cafe (San Diego Blood Bank)*
- **Larry Frederick Award** – *City of La Quinta Mayor Linda Evans (LifeStream Blood Bank)*
- **ABC Outstanding Blood Drive of the Year** – *Cincinnati Arts Associations (Hoxworth Blood Center)*
- **ABC Outstanding Public Relations Campaign** – *COVID Rescue Team (Vitalant)*

Thank you to all blood centers that submitted nominations.

(Source: MCN 22-003, 1/7/22)

(continued on page 5)



INSIDE ABC (continued from page 4)

Register for the 60th ABC Annual Meeting

[Register](#) today for the [60th ABC Annual Meeting](#) and 25th Annual *Awards of Excellence*. These events will take place March 7th-9th, 2022 at the Ritz-Carlton (Pentagon City) in Arlington, Va. The deadline to secure a discounted hotel [reservation](#) is February 11th. This year's meeting will be in-person while [Advocacy Day](#) will be held virtually on March 16th given continued visitor restrictions on Capitol Hill. This will allow each blood center to bring together multiple colleagues to connect with their members of Congress and their staff. More information will be provided to ABC members as it becomes available. The ABC Annual Meeting brings together blood center executives and national leaders to discuss advocacy and regulatory updates, the latest in science, medicine, and technical affairs, and hot topics facing the blood community. In addition, ABC is excited to share that the final day of this year's meeting will feature two in-depth training workshops focused on building tangible advocacy skills that can immediately benefit your center. The program is [available](#). Please contact [ABC Member Services](#) with questions. 💧

REGULATORY NEWS

The U.S. Food and Drug Administration (FDA) recently [published](#) a proposed rule in the *Federal Register* on January 21st titled “Medical Devices; Immunology and Microbiology Devices; Classification of Human Leukocyte, Neutrophil and Platelet Antigen and Antibody Tests.” According to the agency, the proposed rule would “classify HLA, HPA, and HNA devices, a generic type of device, into class II (special controls). The Agency believes that the special controls established by this proposed rule, together with general controls, would provide reasonable assurance of the safety and effectiveness of these devices. FDA is also giving notice that we do not intend to exempt HLA, HPA, and HNA devices from premarket notification requirements of the FD&C Act.” Comments on the proposed rule must be submitted by April 21st. The FDA's Blood Products Advisory Committee (BPAC) previously [supported](#) these devices moving from unclassified to Class II.

(Source: *Federal Register* [Proposed Rule](#), 1/21/22) 💧

Upcoming ABC Webinars – Do Not Miss Out!

- **ABC Human Resources Forum** – January 31st from 2:30-4 PM ET. More information including a link to join the event is available to ABC Members in MCN 22-016. Contact [us](#) with questions or to receive a copy of the MCN.
- **Paid Donors-Platelet and Cellular Therapy Blood Center Perspectives Webinar** – February 15th from 3-4:30 PM ET. More information coming soon.
- **SMT Journal Club Webinar** – March 29th from 3-4 PM ET. More information coming soon.





WORD IN WASHINGTON

The National Institutes of Health (NIH) issued a [news release](#) on January 27th announcing the results of the **Inpatient Treatment with Anti-Coronavirus Immunoglobulin (ITAC) clinical trial**. According to the agency a combination of remdesivir paired with a highly concentrated anti-coronavirus hyperimmune intravenous immunoglobulin (hIVIG) “[was]not more effective than remdesivir alone for treating adults hospitalized with the disease. The trial also found that the safety of this experimental treatment may vary depending on whether a person naturally generates SARS-CoV-2-neutralizing antibodies before receiving it.” The results have been published in *Lancet*. The news release stated that the antibodies [in the hIVIG] solution were “highly purified and concentrated so that the anti-coronavirus hIVIG consistently contained several times more SARS-CoV-2 neutralizing antibodies than typically found in the plasma of people who have recovered from COVID-19...Four companies collaborated to provide anti-coronavirus hIVIG for the trial:

- Emergent BioSolutions of Gaithersburg, Maryland;
- Grifols S.A. of Barcelona;
- CSL Behring of King of Prussia, Pennsylvania; and
- Takeda of Tokyo.”

(Source: NIH [News Release](#), 1/27/22)

The U.S. Food and Drug Administration (FDA) has “**limited [the] use of certain monoclonal antibodies to treat COVID-19**” due to the **Omicron variant**. In the [announcement](#), the agency stated, “In light of the most recent information and data available, today, the FDA revised the authorizations for two monoclonal antibody treatments – bamlanivimab and etesevimab (administered together) and REGEN-COV (casirivimab and imdevimab) – to limit their use to only when the patient is likely to have been infected with or exposed to a variant that is susceptible to these treatments. Because data show these treatments are highly unlikely to be active against the omicron variant, which is circulating at a very high frequency throughout the [U.S.], these treatments are not authorized for use in any U.S. states, territories, and jurisdictions at this time.” The FDA did leave open the possibility of reversing course, “[i]n the future, if patients in certain geographic regions are likely to be infected or exposed to a variant that is susceptible to these treatments, then use of these treatments may be authorized in these regions.”

(Source: FDA [News Release](#) 1/24/22) ◆

We Welcome Your Letters

The *ABC Newsletter* welcomes letters from its readers on any blood-related topic that might be of interest to ABC members. Letters should be kept relatively short and to the point, preferably about a topic that has recently been covered in the *ABC Newsletter*. Letters are subject to editing for brevity and good taste and published after editorial review. Please send letters to the Editor at newsletter@americasblood.org or fax them to (202) 899-2621. Please include your correct title and organization as well as your phone number. The deadline for letters is Wednesday to make it into the next newsletter.

CALENDAR

Note to subscribers: *Submissions for a free listing in this calendar (published weekly) are welcome. Send information to newsletter@americasblood.org or by fax to (202) 899-2621. (For a more detailed announcement in the weekly “Meetings” section of the newsletter, please include program information.)*

2022

Mar. 7-9. **ABC Annual Meeting, Washington, D.C.** Registration is [open](#). More information available [here](#).

(continued on page 7)

CALENDAR (continued from page 6)

Mar. 15-16. **International Plasma and Fractionation Association (IPFA) and the European Blood Alliance (EBA) Symposium on Plasma Collection and Supply, Amsterdam, the Netherlands.** Registration is [open](#). More information available [here](#).

Mar. 16. **ABC Advocacy Day (Virtual).** Registration is [open](#). More information available [here](#).

April 4-7. **ABC Technical and Quality Workshop, Louisville, Ky.** Registration is [open](#). More information available [here](#).

April 12-13. **17th Annual FDA and the Changing Paradigm for HCT/P Regulation, Cambridge Md.** Registration is [open](#). More information available [here](#).

May 10-12. **2022 ADRP Conference, Phoenix, Ariz.** Registration is [open](#). More information available [here](#).

June 4-8. **37th Annual International Congress of ISBT, Kuala Lumpur, Malaysia.** Additional details coming [soon](#).

Aug. 2-4. **ABC Summer Summit and Medical Directors Workshop, Minneapolis, Minn.** More information coming [soon](#).

2023

May 9-11. **2023 ADRP Conference.** More information coming soon. ♦

CLASSIFIED ADVERTISING

Classified advertisements, including notices of positions available and wanted, are published free of charge for a maximum of three weeks per position per calendar year for ABC institutional members. There are charges for non-members: \$139 per placement for ABC Newsletter subscribers and \$279 for non-subscribers. A six (6) percent processing fee will be applied to all credit card payments. Notices ordinarily are limited to 150 words. To place an ad, e-mail: newsletter@americasblood.org

POSITIONS

Assistant, Associate or Full Professor Academic Transfusion Medicine Physician. The Department of Pathology (<http://pathology.ucsd.edu/>) is committed to academic excellence and diversity within the faculty, staff, and student body, and seeks an academic transfusion medicine physician to join the Division of Laboratory and Genomic Medicine. The individual will serve as an Associate Director of Transfusion Medicine and the Blood Bank at UC San Diego Health's Jacobs Medical Center and Center for Advanced Laboratory Medicine (CALM) in La Jolla, and at the UC San Diego Medical Center in Hillcrest. These essential clinical services support the hemotherapy and human biologics manufacturing needs of UC San Diego Health's strategic programs, Level I trauma and regional burn centers. The position involves a broad range of clinical and administrative responsibilities, as well as teaching medical students, residents, and fellows. Candidates must have an MD, MD/PhD in health-related fields or equivalent degree(s), have or be eligible for a California medical license or equivalent certification/permit as determined by the California Medical Board, and be board certified/eligible by the American Board of Pathology in clinical pathology (CP) or anatomic pathology/clinical pathology (AP/CP) with subspecialty certification in transfusion medicine. For additional information and to apply, click [here](#).

Medical Technologist - IRL Lab. LifeSouth Community Blood Centers is currently seeking a skilled individual for a **Medical Technologist** to join our Immunohematology Reference Laboratory (IRL) in **Atlanta, GA**. This person needs to have the skills and abilities to work independently, communicate effectively, and can perform and interpret clinical laboratory tests for providing blood for a patient in need of a transfusion. This position requires extensive understanding of blood group serology, compatibility testing, and selection of blood for patients with complex serological problems. The schedule is flexible to accommodate individual and IRL staff openings. Full time (40 hours per week) can be either 8-hour or 10-hour shifts. Because this is a flexible staff position, the applicant's schedule will be set on a month-to-month basis. **This is an overnight position; third shift availability is a must.** Training: This is a full-time position. The starting salary range is \$29.00 - \$34.80 an hour. Shift differential applies to evening and overnight hours. LifeSouth offers a competitive benefits package and great career development opportunities. Background check and drug test required. Equal Opportunity/Affirmative Action Employer/DFWP/Tobacco Free. **Applicants should apply here:** <https://lifesouth.csod.com/ux/ats/careersite/5/home/req-uisition/2576?c=lifesouth>

(continued on page 8)

POSITIONS (continued from page 7)

Technical Services Director (R219222). Under the administrative direction of the Senior Director of Operations and technical direction of the Medical Director, the Technical Services Director is responsible for the administrative and technical management of the Technical Services Laboratory, including: Processing (testing), Quality Control, Components (manufacturing) Laboratory, Distribution, and Operations Support. The Technical Services Director acts as the CLIA Technical Supervisor for Stanford Blood Center and delegates responsibilities to administrative and professional support personnel as appropriate. Requirements: Bachelor's degree in Biology, Biological Science, Chemistry, or Medical Technology Required. Five plus years to seven years of directly relatable laboratory experience required. Three plus years to five years of progressively responsible supervisory experience required. Click [here](#) to apply.

Testing Lab Operations Manager (R2212874). Under the general operational direction of the Technical Services Director and the technical direction of the Medical Director, the Testing Lab Operations Manager is responsible for the administrative and technical management of Technical Services Testing Operations, which includes: Testing/Processing, Product QC, and Operations Support functions. Perform assigned duties with wide latitude in exercising judgment and discretion, taking accountability for meeting organizational objectives and compliance with regulatory agencies. Delegate responsibilities to supervisors and support personnel as appropriate. Requirements: Bachelor's degree in medical technology or life science, or related field. Lab\CLS – MTA - California Clinical Laboratory Scientist Upon Hire required. One to two years prior supervisory experience. Five to seven years relevant experience in clinical lab or blood center. Click [here](#) to apply.

Chief Financial Officer. Blood Assurance is seeking to fill a job opening for a Chief Financial Officer (CFO) based in our downtown Chattanooga home office. This role will be primarily responsible for strategically leading and executing on all accounting, payroll, finance, and other fiscal management needs of the organization. The CFO will regularly partner with other members of the executive team, with the company's executive Board and with external financial advisors to ensure that the company's fiscal policy decisions consistently meet short and long-term operational objectives. The CFO will also lead a team of three experienced members of the Finance department with clear management direction and accountability. Minimum qualifications include: Bachelor's degree in Accounting or Finance. Current CPA licensure. Minimum of 10-15 years of finance and accounting experience. Three to five years in a senior-level leadership role with experience supervising others Success in this role will require advanced skills in all of the

following areas: verbal and written leadership communications, staff management/development, analytics, customer service, conflict resolution, decision-making, strategic planning, collaborative teamwork, flexibility, adaptability, accounting and finance modeling, group presentations and complex problem solving. Qualified candidates are encouraged to submit an online application for consideration at www.bloodassurance.org. Blood Assurance is an EOE and a Tobacco Free Workplace.

Supervisor of Component Production (Carter Blood-Care). Principal Accountability: Assists in all aspects of the coordination, management, and supervision of Component Production manufacturing functions. The position will oversee daily operations, participate in interviews for staff vacancies, and directly supervise the Production Coordinators and Production Technicians. This includes solving personnel problems, addressing procedural or behavioral problems, and making verbal or written reports to management. This job requires the ability to make sound judgments of overall production and quality with the strictest adherence to regulations set forth by, but not limited to FDA, AABB, EU, OSHA, CLIA, and DOT. The position will develop staff and hold them accountable to Carter BloodCare core values. The position must have flexibility to respond to emergency, disaster, or weather situations with little or no notice. Education: High School Graduate. Experience: Two years' supervisory experience in a blood banking industry with emphasis on component production or five years in a supervisory position in a government regulated production environment. Six months' experience in blood banking, regulated production, or regulated laboratory required. Equal Opportunity Employer: Disability/Veteran. Apply at www.carterbloodcare.org, click Careers & search job # 31659.

Medical Technologist 1 - MT / MLS (Carter Blood-Care). Principal Accountability. The Medical Technologist 1 (MT 1) will report to the Manager or designee of Reference & Transfusion (R&T) Services in Bedford, Texas. The incumbent will participate in all activities in the R&T Services to include but not limited to: 1. Support Carter BloodCare's (CBC) vision, mission, and core values. 2. Maintain compliance with the Carter BloodCare's (CBC) attendance policies and department schedules as outlined in the CBC Employee Handbook. 3. Perform testing and services associated with assigned departmental duties. These duties are in the scope of complexity according to accrediting agencies. 4. Participation in competency, proficiency, and educational opportunities. Education: Bachelor's degree required. Medical Technologist: MT (ASCP), BB (ASCP), MT (AMT) or equivalent certification required. Experience: Recent graduate from an accredited Clinical Laboratory Sciences (CLS) program within the last five years and currently

(continued on page 9)

POSITIONS (continued from page 8)

board eligible. NOTE: Must successfully obtain, maintain board certification (i.e., MLS (ASCP) or equivalent) and provide board certification documentation to the CBC Human Resources department within 12 months of hire date. Equal Opportunity Employer: Disability/Veteran. Apply at www.carterbloodcare.org, click Careers & search Req # 29048 or 28777.

Clinical Apheresis Manager (Carter BloodCare). Principal Accountability: The Manager of Clinical Apheresis Services is responsible for meeting Carter BloodCare and departmental objectives. The Manager is responsible for ensuring excellent customer service and managing issues. The Manager provides oversight for a team of nurses and apheresis collection technicians who perform therapeutic procedures on hospitalized patients for treatment of disease, or collection of cells from donor or patient peripheral blood for various cell therapy treatments or research projects. The Manager is responsible for managing daily operations, business activities, and quality patient care. The position is responsible for staffing field assignments and performing procedures in the field to assist in training or as staffing indicates. Also, the Manager is responsible for maintaining statistics and quality indicators of procedures and records of preventative or responsive maintenance along with quality control of supplies and equipment. Regular full-time attendance is required during office hours. Education: Bachelor of Science in Nursing. RN active licensure in the State of Texas, preferably with Hemapheresis Practitioner (HP) or Qualification in Apheresis (QIA) credentialing. Experience: At least five years' apheresis experience of which three years should be in therapeutic/PBSC apheresis. Two years' management experience required. Equal Opportunity Employer: Disability/Veteran. Apply at www.carterbloodcare.org, click Careers & search Req # 27905.

Assistant Manager of Hematology Services (Blood Center Quality Control) (Carter BloodCare). Principal Accountability. Carter BloodCare is hiring for a Hematology Assistant Manager (Blood Center Quality Control). This position is responsible for detailed record keeping of quality control testing, reporting quality control results to medical directors, the technical review of quality control documents, and scheduling/timekeeping. In addition to direct oversight of the department staff, this role will also oversee the training of lab staff for technical processes. The Assistant Manager will be responsible for all daily, routine departmental activities and operations, consulting the Manager of Hematology Services as needed. The individual will oversee strict fiscal adherence to the budget and other administrative activities for the department as assigned by the Manager or Medical Director. The Assistant Manager is able and willing to perform any departmental task as needed to ensure efficient workflow in the department. Regular full-time

attendance is required during office hours. Education: Minimum MT ASCP or equivalent required. Experience: Minimum four years of laboratory experience required. Minimum two years of supervisory experience required. Previous management experience preferred. Equal Opportunity Employer: Disability/Veteran. Apply at www.carterbloodcare.org, click Careers & search job # 31586.

Compatibility Testing Lab Supervisor – (2nd shift) Tallahassee, FL – Recruitment Bonus Eligible! Bachelor's degree in medical technology, biological science, or related field and three plus years in a clinical laboratory, preferably in blood banking. Requires a current Florida Technologist license in Immunohematology or Blood Banking; FL Supervisor License preferred. OneBlood offers competitive benefits, including **excellent** shift differential pay for night and weekend schedules, Paid Time Off, Student Loan Repayment Program, a **FREE** medical coverage option, 403(b) Retirement Plan, company-paid annual CEU training & CE Broker account and MORE! To apply visit our OneBlood careers website at www.oneblood.org/careers.

Medical Technologist – Various locations available in Florida. A valid and current Florida Clinical Laboratory Technologist license in Immunohematology or Blood Banking is required. Prior blood banking experience preferred. Multiple shifts available. OneBlood offers competitive benefits, including **excellent** shift differential pay for night and weekend schedules, Paid Time Off, Student Loan Repayment Program, a **FREE** medical coverage option, 403(b) Retirement Plan, company-paid annual CEU training & CE Broker account and MORE! To apply visit our OneBlood careers website at www.oneblood.org/careers.

Registered Nurse – opportunities in Ft. Lauderdale, Jacksonville, St. Petersburg, and Orlando. Recruitment Bonus eligible! Current and valid Florida RN license, current BLS CPR certification, and a valid and clear driver's license is required. Flexibility in scheduling needed to meet the needs of the department; travel required. OneBlood offers competitive benefits, including **excellent** shift differential pay for night and weekend schedules, Paid Time Off, Student Loan Repayment Program, a **FREE** medical coverage option, 403(b) Retirement Plan, company-paid annual CEU training & CE Broker account and MORE! To apply visit our OneBlood careers website at www.oneblood.org/careers.

Therapeutic Apheresis Nurse. LifeSouth Community Blood Centers is currently seeking an experienced professional to join our team as a Therapeutic Apheresis Nurse in Jacksonville, FL. This position is responsible for traveling to hospitals to perform apheresis procedures. Nurses will only care for one patient at a time and will

(continued on page 10)

POSITIONS (continued from page 9)

work alongside hospital nurses and physicians to complete procedures. Nurses will also spend time at the LifeSouth office to coordinate upcoming apheresis procedures and organize necessary documentation. Training: Do not let a lack of apheresis experience stop you from applying! No previous apheresis experience is required. If hired, you will be given sufficient on-the-job training to learn the specialized skills this position requires. Training for this position will be conducted during regular business hours. This is a full-time position. Starting salary range is \$60,000 - \$66,000 annually plus travel and on-call bonus. Background check and drug test required. Equal Opportunity/Affirmative Action Employer/DFWP/Tobacco Free. Applicants should apply here: <https://lifesouth.csod.com/ux/ats/career-site/5/home/requisition/2490?c=lifesouth>

Therapeutic Apheresis Nurse. LifeSouth Community Blood Centers is currently seeking an experienced professional to join our team as a Therapeutic Apheresis Nurse in Gainesville, FL. This position is responsible for traveling to hospitals to perform apheresis procedures. Nurses will only care for one patient at a time and will work alongside hospital nurses and physicians to complete procedures. Nurses will also spend time at the LifeSouth office to coordinate upcoming apheresis procedures and organize necessary documentation. Training: Do not let a lack of apheresis experience stop you from applying! No previous apheresis experience is required. If hired, you will be given sufficient on-the-job training to learn the specialized skills this position requires. Training for this position will be conducted during regular business hours. This is a full-time position. Starting salary range is \$60,000 - \$66,000 annually plus travel and on-call bonus. Background check and drug test required. Equal Opportunity/Affirmative Action Employer/DFWP/Tobacco Free. Applicants should apply here: <https://lifesouth.csod.com/ux/ats/career-site/5/home/requisition/2489?c=lifesouth>.

Director, Strategic Communications and National Partnerships. America's Blood Centers (ABC), North America's largest network of community-based, independent blood programs, is seeking a Director, Strategic Communications and National Partnerships. The position is a key role in a new area of work for ABC and will lead the development and execution of a comprehensive strategy and tools to motivate action by the public and key stakeholders related to blood donation and the need for blood donors. The position will also direct ABC's digital, social, and traditional media affairs, including content creation, and implementation of communication strategies to promote the association's advocacy agenda and increase members' engagement with their elected officials. The position will report directly to the Chief Executive Officer. Responsibilities: Oversee the development of integrated public action and advocacy campaigns

that drive significant shifts in how stakeholders view, understand, and support blood donation. Facilitate dialogue and coordinated and aligned messaging, tools, and activities to maximize engagement with strategic partners and the public to promote blood donation. Develop and nurture relationships and accelerate collaboration with national partners to increase base of support. Educational Requirements: Bachelor's required. Experience, Knowledge, Skills and Abilities: Seven plus years of experience with communications and media relations, campaign execution, and partnership development. Click [here](#) to view the full job description. Interested applicants should send a cover letter and resume to careers@americasblood.org.

Territory Sales Consultant (Hot Springs, Arkansas). Outside sales representatives must develop new partnerships with targeted decision makers in community organizations, educational and religious institutions, and businesses to gain support in meeting the needs for volunteer blood donors. Responsibilities include organizing and promoting blood donation events; assessing, developing, and implementing strategic/tactical plans to achieve recruitment objective/goals. She/he is expected to develop a customer-focused culture that will result in successful community partnerships and donation awareness. Identify opportunities for growth within current group base and facilitate a plan to achieve growth percentage for total unit collection within territory. Book recurring blood drives for the following year. Develop and maintain relationships with key accounts. Give presentations to promote blood collection. Identify and provide feedback on issues regarding customer needs/requirements, customer issues/concerns and satisfaction, competitor activities/strategies, etc. Interact effectively and professionally with team members and all internal/external contacts. Qualifications: Associate/Bachelor's degree preferred, one to three years sales related experience, public speaking/presentation experience preferred, excellent communication skills, and valid driver's license with access to vehicle. Salary Range: Competitive salary, commission plan, and excellent benefits package including health, dental, vision, and life insurance, 401(k), paid time off, and holiday pay. How to apply: <http://arkbi.org/careers/>

Territory Sales Consultant (Fort Smith, Arkansas). Outside sales representatives must develop new partnerships with targeted decision makers in community organizations, educational and religious institutions, and businesses to gain support in meeting the needs for volunteer blood donors. Responsibilities include organizing and promoting blood donation events; assessing, developing, and implementing strategic/tactical plans to achieve recruitment objective/goals. She/he is expected to develop a customer-focused culture that will result in

(continued on page 11)

POSITIONS (continued from page 10)

successful community partnerships and donation awareness. Identify opportunities for growth within current group base and facilitate a plan to achieve growth percentage for total unit collection within territory. Book recurring blood drives for the following year. Develop and maintain relationships with key accounts. Give presentations to promote blood collection. Identify and provide feedback on issues regarding customer needs/requirements, customer issues/concerns and satisfaction, competitor activities/strategies, etc. Interact effectively and professionally with team members and all internal/external contacts.

Qualifications: Associate/Bachelor's degree preferred, one to three years sales related experience, public speaking/presentation experience preferred, excellent communication skills, and valid driver's license with access to vehicle. Salary Range: Competitive salary, commission plan, and excellent benefits package including health, dental, vision, and life insurance, 401(k), paid time off, and holiday pay. How to apply: <http://arkbi.org/careers/>

Territory Sales Consultant (Little Rock, Arkansas).

Outside sales representatives must develop new partnerships with targeted decision makers in community organizations, educational and religious institutions, and businesses to gain support in meeting the needs for volunteer blood donors. Responsibilities include organizing and promoting blood donation events; assessing, developing, and implementing strategic/tactical plans to achieve recruitment objective/goals. She/he is expected to develop a customer-focused culture that will result in successful community partnerships and donation awareness. Identify opportunities for growth within current group base and facilitate a plan to achieve growth percentage for total unit collection within territory. Book recurring blood drives for the following year. Develop and maintain relationships with key accounts. Give presentations to promote blood collection. Identify and provide feedback on issues regarding customer needs/requirements, customer issues/concerns and satisfaction, competitor activities/strategies, etc. Interact effectively and professionally with team members and all internal/external contacts.

Qualifications: Associate/Bachelor's degree preferred, one to three years sales related experience, public speaking/presentation experience preferred, excellent communication skills, and valid driver's license with access to vehicle. Salary range: Competitive salary, commission plan, and excellent benefits package including health, dental, vision, and life insurance, 401(k), paid time off, and holiday pay. How to apply: <http://arkbi.org/careers/>. ♦