



ABC NEWSLETTER

CURRENT EVENTS AND TRENDS IN BLOOD SERVICES

Visit ABC's Web site at: www.americasblood.org

2022 #25

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ABC and the Student Leadership Council Announce National Partnership

America's Blood Centers (ABC) and the [Student Leadership Council](#) (SLC), a new initiative for Veterans Affairs Voluntary Services (VAVS), are partnering nationally. This program connects students nationwide with mentors across the country as they work to develop leadership skills through volunteering with various veterans'-centered organizations. The Department of Veterans Affairs sponsors the SLC.

Students participating in the SLC are between the ages of 15-18, and the current class has roughly 35 participants. They focus on both local and national volunteer initiatives. This year, the students have chosen blood donation as part of their national volunteer initiative. They will partner with America's Blood Centers and the American Red Cross to host blood drives in their local community throughout August to compliment the VA's national blood drive initiative.

Many of these students have already identified possible blood donors, local partners, and drive locations as they developed ways to make their national volunteer initiative a success. SLC students are now ready to connect with their local blood center(s) to discuss next steps. ABC is beginning the process of connecting member blood centers with their local SLC student(s) as they work to turn their planned blood drive(s) into reality in the coming weeks.

The SLC has asked ABC to track the number of blood donors and units collected for all drives including first-time donor data if available as students learn about the impact of blood donation. ABC anticipates the SLC will make blood drives a recurring national initiative, so this year's work is an important step in teaching students best practices for scheduling and planning blood drives in the future for maximum success.

This further builds on the VA's partnership with ABC and commitment to blood donation. Earlier this year, the VA issued a [news release](#) on February 18th encouraging blood donation as part of the "[Roll Up Your Sleeve 2022](#)" campaign. The department also hosted a media roundtable that included ABC Chief Executive Officer Kate Fry, MBA, CAE to promote the campaign and help raise awareness of the ongoing need for eligible individuals to give blood.

For more information or questions on the SLC partnership, please contact ABC Director of Strategic Communications and National Partnerships [Jeff Gohringer](#).

(Source: MCN 22-061, 7/15/22) ♦

WORD IN WASHINGTON

The House Appropriations Committee has [published](#) summaries of six spending bills “expected to be considered in the House next week.” The bills include proposed funding levels for federal agencies such as the U.S. Food and Drug Administration (FDA) and the U.S. Department of Health and Human Services (HHS) and include a [report](#) that outlines proposed funding for several blood-related initiatives. Specifically, the committee report references:

- “Blood Donor Questionnaire Educational Materials — The Committee is concerned that certain FDA guidance in the educational materials provided [with] the blood donor questionnaire [is] inappropriate and misguided. The recommendations for deferral should not hinge on a person’s sexual orientation, and rather should focus on risk factors that might expose a potential donor to blood-borne illness. The Committee strongly recommends that NHLBI evaluate the need for additional research studies to inform the FDA on removing or replacing the recommended deferral of blood for men who have had sex with men in the last three months.
- Thalassemia — Donated blood has a relatively short shelf life and is generally stored for only 42 days. However, stored blood begins to degrade before the end of that 42-day period, with possible stiffening of cell membranes as early as after 21 days. For patients in need of emergency blood transfusions, that degradation may not be significant; however, studies are needed to determine the impact of older red blood cells on patients who require chronic transfusion, such as those with thalassemia, especially in terms of iron loading in the heart and internal organs. The Committee urges the National Heart, Lung, and Blood Institute (NHLBI) to establish research initiatives focused on this issue.
- Blood Donation Education — The Committee includes \$1,000,000 for outreach and education to individuals who become newly eligible to donate blood due to evidence-based updates to FDA’s deferral guidelines. The Committee directs HHS to conduct such community outreach in consultation with community stakeholders.
- Next Generation Blood Products — The Committee urges the Biomedical Advanced Research and Development Authority (BARDA) to continue investments in blood technologies, including the completion of the ongoing clinical trials for nucleic acid targeted pathogen reduction technology to improve red blood cell transfusion safety.”

(Source: House Appropriations Committee News Release and [Report](#), 7/11/22)

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ABC advocates for and advances policies that promote the role of independent blood centers in providing life-saving blood products and recognize the continuous need for a safe and robust blood supply. ABC exists to advocate for laws and regulations recognizing the essential role that independent blood centers play in the health care system; promote partnerships, policies and programs that increase awareness about the need for blood donation; and serve as a thought-leader in the advancement of evidence-based medical and scientific solutions related to health and safety.

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WORD IN WASHINGTON (continued from page 2)

The U.S. Food and Drug Administration (FDA) Commissioner Robert Califf, MD has [announced](#) that Namandjé Bumpus, PhD will become the agency’s new chief scientist and Hilary Marston, MD, MPH will join FDA as chief medical officer. According to *Endpoints News*, Dr. Bumpus “received her PhD in pharmacology at the University of Michigan in 2007 and will join the FDA after serving as the director of the department of pharmacology and molecular sciences at Johns Hopkins School of Medicine. She’s also the president-elect of the American Society for Pharmacology & Experimental Therapeutics.” Dr. Marston has been “a White House senior policy advisor on COVID-19 [and previously] served as the National Security Council’s director of medical and biodefense preparedness and previously worked at the National Institutes of Allergy and Infectious Diseases.”

(Source: *Endpoints News*, [FDA adds some fresh senior leadership with new chief scientist, chief medical officer](#), 6/30/22) 💧

RESEARCH IN BRIEF

Decreased Ferritin Levels Seen in Frequent Plateletpheresis Donors. A study in *Transfusion and Apheresis Science* “demonstrate[s] that [a]significant iron decrease is correlated with number of donations” according to the authors. Their research is based on data from the Taiwan Blood Services Foundation who reported that total single donor platelet[s] account for 99.78 percent of [the country’s] total platelet products.” For this study, the investigators determined “[t]he concentrations of hemoglobin (Hb), ferritin and erythropoietin (EPO)” and featured 150 individuals including 30 first-time whole-blood donors as the control and 120 earnest donors, within which 30 first-time plateletpheresis donors (Pf) and 90 repeat plateletpheresis donors, were recruited.” The authors explained that “[t]he earnest plateletpheresis donors, were divided into [the following groups], casual plateletpheresis (Pc), donated 72–120 times for 5 years, mediocre plateletpheresis (Pm), donated 121–168 times for 7 years, and enthusiastic plateletpheresis donors (Pe), donated 169 times and above for 7 years and a month...[S]tudy donors were males [age] 20–60 years...Of 120 platelet donors, 16 had serum ferritin below 15 µg/L, i.e., the threshold defined by [the World Health Organization] as iron deficiency, compared to none in the control group...The Pf, Pc and Pe groups each included three, four, and one donors, while the Pm groups had eight donors with ferritin less than 15 µg/L.” The study found that “post hoc tests showed that ferritin level was significantly higher in the control group compared to all study groups ($p < 0.001$)...The analysis also revealed that Hb level[s] were significantly lower in the Pf group (mean 14.52 ± 0.94 g/dL, $p < 0.001$), Pm group (mean 14.16 ± 1.00 g/dL, $p < 0.001$), Pe group (mean 14.63 ± 1.03 g/dL, $p < 0.01$) compared with the control group (mean 15.61 ± 0.93 g/dL)...The pattern of decreased ferritin was observed in all four apheresis populations...[A] Pearson correlation test, indicates a significant inverse correlation between EPO and ferritin ($r = -0.224$; $p < 0.05$) among apheresis donors, whereas [there was] a non-significant inverse correlation between [platelet count] and ferritin ($r = -0.109$; $p > 0.05$.” The authors concluded that “[t]hese findings suggest that pre-donation Hb screening is inadequate, and that ferritin measurement and iron supplementation, as well as other strategies, such as extended inter-donation intervals, are recommended to reduce the risk of iron deficiency in repeat plateletpheresis donors.”

Citation: Chin, L.-T., Woon, J.Y., Kuo, S.-W., Lu S.-C. [Decreased levels of ferritin, mild thrombocytosis, and increased erythropoietin are sequential events among frequent plateletpheresis donors: Implication for a ferritin screen.](#) *Trans and Apher Sci.* 2022.

Contributed by Richard Gammon, MD, Medical Director at OneBlood 💧





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INSIDE ABC

The programs and services described in the Inside ABC section are available to ABC member blood centers and their staff only, unless otherwise specified.

ABC Clinical Laboratory Workforce Webinar

America's Blood Centers (ABC) will host a webinar on July 20th titled "The Clinical Laboratory Workforce: Understanding the Challenges to Meeting Current and Future Need — ASCP Blueprint." The webinar will take place on July 20 from 3-4 PM EDT and feature the American Society for Clinical Pathology's (ASCP) Director of Scientific Engagement and Research Edna Garcia, MPH. Additional details including a link to join the webinar is available to ABC members in MCN 22-059. ABC members may contact [us](#) to receive a copy.

(Source: MCN 22-059, 7/12/22)

Keynote Speaker Announced for ABC Summer Summit

Working Conversations' Janel Anderson, PhD will be the keynote speaker at the ABC Summer Summit in August. Dr. Anderson will continue ABC's focus on workforce-specific conversations. As blood centers continue to face increased turnover and retention challenges, it is more important than ever to develop programs to identify and nurture the emerging leaders already within your organization. She will address:

- the research behind the business case for organizational talent development programs;
- the difference between leading with a capital 'L' versus a lower case 'l'; and
- strategies to create comprehensive development programs.

[Registration](#) remains open for the [ABC Medical Directors Workshop and ABC Summer Summit](#) taking place August 2-4 in Minneapolis, Minn. A [program](#) is available. Over the course of two days, attendees will hear case study rounds, engaging discussions, and have many networking opportunities to connect with peers and colleagues.

(Source: MCN 22-062, 7/15/22)

Recording and Slides Available from ABC Human Resources Forum Call

A recording and slides of the June 28th (ABC) Human Resources Forum Call are available to ABC member blood centers in MCN 22-058. The call featured several ABC members sharing their experiences with turnover and retention including:

- Rodney Green, Senior Human Resources Manager, Gulf Coast Regional Blood Center;
- Jennifer Feeney, Vice President, Human Resources, ImpactLife;
- Kathleen Fardeen, Vice President of Human Resources, San Diego Blood Bank; and
- Suzy Carnecchia, Human Resources Director, Central Pennsylvania Blood Bank.

Contact [us](#) to receive a copy of the MCN.

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INSIDE ABC (continued from page 4)

ADRP Webinar: “School Is in Session!”

[Register](#) today for the Wednesday, July 27th ADRP webinar titled “School Is in Session!” This webinar will take place at 1 p.m. ET and feature Kenda Burnham (Community Blood Center of the Ozarks), Pete Lux (ImpactLife), and Brad Terry (Community Blood Center of the Ozarks) sharing their experiences with high school donor groups and strategies to mitigate risk, ensuring return invitations to schools.

(Source: ADRP [Announcement](#), 6/30/22) 💧

PEOPLE



Brian Custer, PhD, MPH has been chosen to [become](#) the next director of the Vitalant Research Institute and senior vice president of Research and Scientific Programs at Vitalant. Dr. Custer will succeed Michael Busch MD, PhD who is transitioning to the role of director emeritus of the Vitalant Research Institute, while continuing to serve as vice president of Research and Scientific programs at Vitalant. “Through his accomplished career, Dr. Busch has made an impact not only on Vitalant, but on the field of blood banking and transfusion medicine in the U.S. and internationally,” said Vitalant Chief Medical and Scientific Officer Ralph Vassallo, MD in a news release. “We’re grateful that Dr. Busch will continue to serve and support the Vitalant Research Institute and are excited to see Dr. Custer assume leadership of the organization in its ongoing role as a leading transfusion medicine research institute and industry pioneer.” Dr. Custer has worked at the Vitalant Research Institute for 18 years, “most recently serv[ing] as director of Epidemiology and Policy Science at the Vitalant Research Institute and vice president of Research and Scientific Programs at Vitalant.”

(Source: Vitalant [News Release](#), 7/13/22)

John Youngdahl, MBA has been [named](#) senior vice president and chief financial officer at BioBridge Global. He joined the organization in 2016 “serving as Executive Director of Financial Planning and Analysis.” Mr. Youngdahl has also previously held “senior financial positions in Arjo-Huntleigh – Getinge AB, Kinetic Concepts Inc. (now 3M/KCI) and Dell Financial Services...He succeeds Glenn Kues, CPA, who has served as senior vice president and chief financial officer since December 2017” before retiring last month. “We are very fortunate to have a person of John’s experience and quality ready to lead our Financial and Information Services functions,” said Martin Landon, chief executive officer of BioBridge Global in a news release. “At the same time, the entire organization would like to thank Glenn for his leadership and contributions, including the development of John and other members of the team, during this past four and a half years. We wish him and his family all the best in his retirement years.”



(Source: BioBridge Global [News Release](#), 7/6/22)



Ruchika Goel, MD, MPH has been [announced](#) as the 29th recipient of the Biomedical Excellence for Safer Transfusion (BEST) Collaborative Scott Murphy Memorial Award Lectureship. She is an associate professor of Internal Medicine and Pediatrics at Southern Illinois University School of Medicine and Adjunct Faculty, Division of Transfusion Medicine, Department of Pathology, Johns Hopkins University, and Medical Director at ImpactLife. Dr. Goel will be presenting ‘Big Data’ applications and the power of collaborative efforts in yielding high-quality research output during the 64th Meeting of BEST

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PEOPLE (continued from page 5)

in Cocoa Beach, Fla. to be held September 28-29. A list of prior award recipients and their presentation titles can be found on the BEST [website](#).

(Source: BEST [News Release](#), 6/22/22) 💧

MEMBER NEWS

Versiti has [announced](#) the acquisition of Missouri-based Ethical and Independent Review Services (E&I). According to a news release from the organization, the acquisition “[f]urther expand[s] Versiti’s clinical trial services and expertise[.] E&I provides independent institutional review board (IRB) services to ensure thorough, timely reviews of research involving human subjects.” E&I is “an AAHRPP-accredited independent IRB [that] provides in-depth regulatory expertise to support the development of ethical and quality research designs for social and behavioral research as well as the biopharmaceutical and medical device industries.” Versiti Chief Executive Officer and President Chris Miskel, MBA stated in the news release, “Versiti and E&I share a mission-focused approach to advancing medical science and patient care through clinical trials. Joining forces with E&I allows us to expand our services to additional research areas with an industry-leading, best practice approach.”

(Source: Versiti [News Release](#), 7/12/22)

The Blood Connection is [celebrating](#) its 60th anniversary this year. The blood center was formed in 1962 by Dr. E. Arthur Dreskin whose service spanned 40 years at the organization. “It’s gone from a homegrown company to a regional, national, and international blood and biologics company that is serving millions of patients now but serving with the same spirit and mission and intent that they did when they started,” said J. Scott Pietrus, a board member at The Blood Connection since 2005, to the Upstate Business Journal. “For the next 60 years, we’re going to meet the needs of the health and healing of their communities.”

(Source: Upstate Business Journal, [The Blood Connection sticks to its mission through 60 years](#), 7/11/22)

OneBlood was recently honored by the Miami-Dade Board of County Commissioners at a July 7th meeting as part of the “Heroes Helping Heroes (HHH)” partnership. The collaboration with the Miami-Dade County Department of Transportation and Public Works, the University of Miami (UM) Miller School of Medicine, UM Health System, and Jackson Health System in addition to OneBlood was a “fully developed network created to provide COVID-19 disease prevention and treatment initiatives, including the collection of COVID-19 convalescent plasma. The Miami-Dade Board of County Commissioners honored OneBlood and the other coalition members for their “tireless efforts in making the HHH Project a success.”

(Source: OneBlood Announcement 7/6/22)

Kentucky Blood Center has [opened](#) a new donor center in Frankfort, Ky. It is the organization’s eighth location in the state. “A lot of what we collect is usually going out in businesses and places of worship and we just, quite frankly, weren’t able to do that for about a year and a half,” said Kentucky Blood Center’s Eric Lindsey to WKYT-CBS. “So, we’ve kind [of] transitioned a little bit to donor centers where people feel a little bit more comfortable coming in and they can do it at their own convenience. So, this is a great option for folks going forward.” Last month, the blood center opened a new location in Corbin, Ky.

(Source: WKYT-CBS, [Kentucky Blood Center opens new location in Frankfort](#), 7/5/22) 💧



GLOBAL NEWS

The World Health Organization's (WHO) European Technical Advisory Group of Experts on Immunization [published](#) "Interim Recommendations" on COVID-19 vaccination for the fall of 2022 for member European nations. The recommendations include:

- administer a second booster dose to moderately and severely immunocompromised individuals aged 5 years and above and their close contacts (for immunocompromised persons a second booster dose is the fifth dose of COVID-19 vaccine that should be administered after the extended 3-dose primary vaccination series and the first booster dose);
- consider providing a second booster dose as a precautionary measure in a range of possible scenarios, including potential waning long-term immunity against severe disease, to the following individuals:
 - residents and staff of long-term care facilities;
 - older adults (age specific cut-off should be defined by countries based on local COVID-19 epidemiology);
 - health care workers;
 - pregnant women;
 - other patient groups at high risk of severe COVID-19 outcomes defined by countries based on local COVID-19 epidemiology;
- countries consider co-administration of COVID-19 vaccines and seasonal influenza vaccines, whenever feasible.

(Source: WHO [Interim Recommendations](#), 7/5/22) 💧

COMPANY NEWS

Freeline Therapeutics Holdings plc [reported](#) initial safety and efficacy data from a phase I/II clinical trial of the company's investigational gene therapy candidate to treat hemophilia B. The data showed that "a one-time dose of 7.7e11 vg/kg generated a rapid increase of coagulation factor IX (FIX), reaching levels in the normal range (93, 92, and 80 IU/dL) for the three patients in cohort one through days 77, 56, and 36, respectively. Patients stopped FIX prophylaxis and did not require FIX replacement or experience bleeding following treatment with [the investigational therapy]. The treatment and the prophylactic immune management regimen were well tolerated. No serious adverse events or infusion reactions were observed, and there has been no evidence of FIX inhibitors. All adverse events (AEs) were mild." A second cohort completed dosing in June "with early results showing a similar initial response. Based on the data from cohort one and consistent with the advice of the independent Data Monitoring Committee, patients in cohort two received the same dose and prophylactic immune management regimen that were used in the first cohort." The company added that "[a]s the data continue to evolve since the data cut-off for cohort one, two patients have experienced a decrease in FIX expression together with a mild and transient increase in liver enzymes. All patients continue to have expression levels above baseline, and no patient has experienced a bleed or required FIX supplementation."

(Source: Freeline Therapeutics Holdings plc [News Release](#), 7/10/22) 💧

ABC Calendar of Events

ABC offers a variety of meetings, workshops and virtual opportunities for education and networking as well as participation in ABC business. The [calendar of events](#) includes annual and summer meetings, board meetings, workshops, and webinars, and details will be updated as confirmed. We look forward to your support and participation!

CALENDAR

Note to subscribers: Submissions for a free listing in this calendar (published weekly) are welcome. Send information to newsletter@americasblood.org. (For a more detailed announcement in the weekly "Meetings" section of the newsletter, please include program information.)

2022

July 19-20. **U.S. Department of Health and Human Services (HHS) Tick-Borne Disease Working Group Meeting, Washington, D.C.** More information available [here](#).

Aug. 2-4. **ABC Summer Summit and Medical Directors Workshop, Minneapolis, Minn.** Registration is [open](#). More information available [here](#).

Aug. 29-30. **National Heart, Lung, and Blood Institute (NHLBI) of the National Institutes of Health (NIH) and the Office of the of the Assistant Secretary of Health (OASH) of the Department of Health and Human Services (HHS) 2022 State of the Science in Transfusion Medicine Workshop (Virtual).** More information coming soon.

Sept. 19-22. **American Association of Tissue Banks Annual Meeting, San Antonio, Texas.** More information available [here](#).

Sept. 21-22. **28th IPFA/ Paul-Ehrlich-Institut[e] (PEI) International Workshop on Surveillance and Screening of Blood-borne Pathogens, Porto, Portugal.** Registration is [open](#). More information available [here](#).

Sept. 28-29. **2022 ADRP Master Class (Virtual).** Registration is [open](#).

Sept. 28-29. **BEST Meeting LXIV, Cocoa Beach, Fla.** More information available [here](#).

Oct. 1-4. **Association for the Advancement of Blood & Biotherapies Annual Meeting, Orlando, Fla.** Registration is [open](#). More information available [here](#).

Nov. 15-16. **The Biomedical Advanced Research and Development Authority (BARDA) Industry Day (Virtual).** More details available [here](#).

2023

Mar. 6-8. **ABC Annual Meeting, Washington, D.C.** More information coming soon.

May 9-11. **2023 ADRP Conference, Charlotte, N.C.** More information coming soon. ♦

Upcoming ABC Webinars – Don't Miss Out!

- **ADRP Webinar: School Is In Session** – July 27 from 1-2 PM ET. [Register](#) today!
- **The Clinical Laboratory Workforce: Understanding the Challenges to Meeting Current and Future Need-ASCP Blueprint Webinar** – July 20th from 3-4 PM EDT. More information and webinar link available to ABC members in MCN 22-059. Contact [us](#) for a copy of the MCN.
- **ABC SMT Journal Club Webinar** – August 10th from 3-4 PM EDT. More information coming soon.
- **ABC HIPAA & Privacy in Blood Banking Webinar** – September 13 from 3-4 PM EDT. More information coming soon.
- **ABC Cybersecurity Threats & Mitigation for Blood Centers Webinar** – September 20 from 3-4 PM EDT. More information coming soon.

For Sale. New and Unused CompoMat G5 Units. The Blood Bank of Alaska has three new and unused CompoMat G5 Units for sale. These units have not been validated or used. If interested, please contact Bryan Baynard at bbaynard@bbak.org or (907) 222-5664.

CLASSIFIED ADVERTISING

Classified advertisements, including notices of positions available and wanted, are published free of charge for a maximum of three weeks per position per calendar year for ABC institutional members. There are charges for non-members: \$139 per placement for ABC Newsletter subscribers and \$279 for non-subscribers. A six (6) percent processing fee will be applied to all credit card payments. Notices ordinarily are limited to 150 words. To place an ad, e-mail: newsletter@americasblood.org

POSITIONS

Sr. Medical Officer, Corporate Medical Affairs (Scottsdale, AZ). Vitalant is seeking a **Senior Medical Officer** for its Corporate Medical Affairs group in Scottsdale, AZ. This physician will work closely with both the Senior Director and Vice President of Corporate Medical Affairs as well as Vitalant's Chief Medical & Scientific Officer. This critical role participates in the development of enterprise medical strategy, gives medical and operational direction to donor health staff, provides medical input on donor- and product-related processes and services, participates in Quality and Regulatory decisions, and coordinates field Medical Director activity through three directly-reporting field Senior Chief Medical Officers. Requirements: Eligibility for state licensure, board certification in Clinical Pathology, Pediatrics, or Internal Medicine, and certification in Blood Bank/Transfusion Medicine or Hematology (or eight years' experience in the field of Transfusion Medicine) are required. At least five years' practice in the field of Transfusion Medicine is necessary, and experience at a blood center that collects, tests, and distributes blood products for transfusion is preferred. Vitalant is where donors, talent and innovation meet to save and improve lives. We are the nation's largest independent, nonprofit blood services provider exclusively focused on providing lifesaving blood and comprehensive transfusion medicine services for about 900 hospitals and their patients across the U.S. At Vitalant you can expect competitive compensation, paid time off and other benefits. Click [here](#) for more information or to apply. EOE

Regional Operations Director (Baton Rouge, LA). LifeShare Blood Center is seeking an Operations Director to oversee blood collection and donor recruitment operations in the Baton Rouge, LA region. Relocation assistance available. The Operations Director will develop and implement strategic and tactical plans for donor recruitment and collections within the donor center and community-based activities; direct, develop and coach teams for achievement of established goals and KPI's; develop relationships with community leaders and groups to promote our mission and business needs; ensure operations adhere to standards and regulations governing the blood banking industry; and model LifeShare's mission and values, integrating them into daily decisions, behaviors and actions. **Join us in our important mission to**

connect blood donors and the lives they impact! LifeShare offers a competitive salary, commensurate with experience plus incentive bonus opportunities, as well as a generous benefits package, including employer-paid medical, life and disability insurance; 401k with employer contributions (6%), paid time off bank, and employee wellness program. Visit our [Careers Page](#) to apply.

Donor Testing Laboratory Director. LifeSouth Community Blood Centers and The National Blood Testing Cooperative (NBTC) are currently seeking a skilled individual for the Donor Testing Laboratory Director position in the NBTC owned Donor Testing Laboratory in **Stone Mountain, GA**. This position is responsible for the strategic planning, development, organization, coordination, management, and daily oversight of all activities associated with a blood testing laboratory. This position will also ensure the laboratory performs in accordance with all regulatory requirements and will possess the oversight and responsibility of all standard operating procedures (SOPs) within the lab. Must have bachelor's degree in: chemical, physical, biological, clinical laboratory science, or medical technology. Scientific and technical knowledge from current sources, such as the AABB Standards and relevant guidances related to FDA, CLIA, and CMS, both state and federal. Minimum of four years of management/supervisory experience required; Equivalent combination of demonstrated work experience and education may be considered. Starting salary range is \$120,000 - \$132,000 annually. Please click [here](#) to apply.

Director, Human Resources. National Blood Testing Cooperative is now interviewing for a Director of Human Resources who through direct or delegated oversight, ensures financial feasibility, customer, and employee desirability of business decisions, strategic planning, development, and execution of all human resource systems. The Director of Human Resources will create and foster a collaborative environment in the organization that allows all employees to work together to further the mission and vision of the organization to ensure that the

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POSITIONS (continued from page 9)

organization is increasing customer value, growing in a smart and efficient manner, driving operational efficiency, inspiring the talent base, and continually reinventing the business. A BA in Business Administration, Human Resources Management, or the equivalent in related work experience and current PHR or SHRM-CP designation required. Current SPHR or SHRM-SCP designation preferred. Minimum four years required in Management/Supervisory experience with emphasis on employee development, performance evaluations, coaching and counseling and daily work management and involvement in strategic planning and execution and a minimum six years of Human Resource experience, with emphasis on employee relations, recruitment and selection, training/organization development; AAP/EERO; and policy and procedure development. Knowledge and experience in employment law (federal, state, local), management practices and approaches, needs assessments, and training and design. A valid driver's license and good driving record are also required. If you meet the above qualifications, please apply by sending your resume to: mharper@nbtcooop. EOE/AAE

Regional Account Manager. The essential element of the **Regional Account Manager** position is to develop, maintain, and expand professional relationships with community businesses and organizations through quality customer service with the goal of adding donations from new groups and increasing donations from existing groups. The Regional Account Manager is responsible for all aspects of the blood drive recruitment process within an assigned territory in order to ensure successful drives and achieve collection goals. This includes, but is not limited to booking the drive, education, marketing, and coordination of the drive. This position comes with a company car. Recruits donor groups within the assigned territory to run blood drives. Develops and maintains positive and professional relationships with blood drive coordinators and organizations. Provides the highest level of customer service to internal and external customers. Click here to view the full job description and apply. LifeStream is a full-service blood bank serving approximately 80 hospitals in six Southern California counties. We distribute over 150,000 products a year, have an AABB accredited reference laboratory, a thriving therapeutic apheresis service and offer specialty products not provided by other blood banks in the area. For more information about LifeStream Blood Bank, please visit our website at: <https://www.lstream.org/>.

QRA Supervisor (Stanford Blood Center). Responsibilities: Quality Assurance/Training/ GMP/GTP/GLP: Lead the department's quality activities, initiatives, and process improvement activities. Perform training on QRA core functions and activities, Good Manufacturing Practice/Good Tissue Practice/Good Laboratory Practice, and safety. Compliance: Ensure compliance to current regulations and accreditation requirements by federal, state, county, and accreditation agencies. Team Leadership: Manage the performance of direct reports. Set team objectives, priorities, and resources to align staff with Blood Center objectives. Safety: Lead the safety, emergency, and disaster management of the organization. Quality Management System: Provide oversight on the appropriate use of the quality management tools in handling the various documents, records, and activities of the blood center. Registration and Licensure: Ensure all licenses, permits and certificates are current and regulatory requirements are met. Qualifications: Bachelor's degree required. One to two plus years supervisory experience in a regulated or GMP (Good Manufacturing Practice) required. Please click [here](#) to view the full job description and apply.

Medical Technologist – Overnight/Shift Differential. LifeSouth Community Blood Centers is currently seeking a skilled individual for a **Medical Technologist** position in our Immunohematology Reference Laboratory (IRL) in **Jacksonville, FL**. This position is responsible for performing and interpreting clinical laboratory tests that require the exercise of independent judgment. **We are looking to fill an overnight/third shift.** Starting salary range is \$27.00 \$32.40 an hour. Shift differential of 15 percent 20 percent may apply for working overnight hours. Applicants should apply [here](#). 💧