



ABC NEWSLETTER

CURRENT EVENTS AND TRENDS IN BLOOD SERVICES

Visit ABC's Web site at: www.americasblood.org

2023 #11

March 24, 2023

INSIDE:

| | |
|--|---|
| WORD IN WASHINGTON | 2 |
| PEOPLE | 3 |
| Recording and Slides Available from Webinar on National Poll Findings on FDA's Proposed Individual Donor Assessment Change | 4 |
| SMT Journal Club Webinar on March 29 th | 4 |
| Save the Date: ABC Summer Summit & MD Workshop | 4 |
| Participate in ABC's Blood Advocacy Week | 4 |
| BRIEFLY NOTED | 5 |
| MEMBER NEWS | 6 |
| GLOBAL NEWS | 6 |
| COMPANY NEWS | 7 |
| CALENDAR | 8 |
| POSITIONS | 9 |

Blood Community Responds to Revised HIV Guidance

America's Blood Centers (ABC), the Association for the Advancement of Blood & Biotherapies (AABB), and the American Red Cross submitted joint [comments](#) to the U.S. Food and Drug Administration's (FDA) guidance titled "[Recommendations for Evaluating Donor Eligibility Using Individual Risk-Based Questions to Reduce the Risk of Human Immunodeficiency Virus Transmission by Blood and Blood Products; Draft Guidance for Industry.](#)" In the comments, the blood community expressed their support for "evidence-based decision-making to update donor eligibility requirements" also requesting that the agency replace individual risk assessment with individual donor assessment in the final guidance "to remove the negative connotation perceived by donors and the public."

The comments urged the agency to address donor use of pre-exposure prophylaxis (PrEP), post-exposure prophylaxis (PEP), and antiretroviral therapies (ART) by requesting that "federal government partners join FDA in protecting the safety of the blood supply by actively promoting consistent messaging at every opportunity to the public." The blood community also advocated for timely evaluation of evidence-based decisions to update requirements for blood products to determine where similar updates can be appropriately applied to requirements for biotherapy products."

Additionally, the blood community asked the agency to assist with messaging on implementation timelines by "establish[ing] public messaging noting FDA's landmark decision and emphasizing our collective commitment to sustaining the high level of safety for our blood supply." In particular, communicating landmark changes, such as those proposed by FDA, must "be implemented with a commitment to safety over speed to maintain the public's trust in the blood supply [and] require extensive staff training and education, [along with] patience and public support for blood donor centers supplying transfusion services to meet the needs of patients across the country."

The blood community also requested that implementation "recognize the challenges and extended implementation timelines based on the collection of plasma for further manufacture."

(continued on page 2)



Joint Comments in Response to Revised FDA HIV Guidance (continued from page 1)

The comments also provided:

- recommendations on “clarification [of the] reference to ‘positive test’ verses ‘confirmed positive test;’”
- recommendations on clarification of “sexual contact with a person who has ‘ever had a positive test for HIV’ versus a ‘confirmed positive test for HIV;’”
- recommendations on the “definition of a ‘new partner;’” and
- recommendations on “calculating the donor deferral period.”

The blood community concluded the comments by recognizing the FDA’s “commitment to evidence-based donor eligibility recommendations to support the safety and availability of the blood supply” and expressing gratitude for the agency’s willingness to “work with us as we review the published data supporting the recommendations in the final guidance and prepare for the complex implementation process which will follow.”

(Source: Blood Community [Joint Comments](#), 3/24/23) 💧

WORD IN WASHINGTON

The U.S. Department of Health and Human Services (HHS) announced [clarification](#) to its COVID-19 Emergency Use Authorization (EUA) declarations. A notice published in the *Federal Register* stated that EUAs for biological and medical products issued during the COVID-19 public health emergency (PHE) “will remain in effect” after the conclusion of the COVID-19 PHE on May 11th. EUAs are independent of the PHE declaration by the administration.

(Source: *Federal Register* [Notice](#), 3/24/23)

The Health Resources and Services Administration (HRSA), an agency of HHS, [introduced](#) a “modernization initiative” aimed at improving “accountability and transparency” in the Organ Procurement and Transplantation Network (OPTN). As part of the agency’s plan, The United Network for Organ Sharing (UNOS) will no longer be the lone government contractor for the nation’s organ transplant system. “Patients will be better served ‘by ensuring there’s competition in this process and that we’re getting best-in-class’ to handle the different transplant functions,” [said](#) HRSA Administrator Carole Johnson to the *Associated Press*. The new initiative also includes a “new data dashboard to share de-identified information on organ donors, organ procurement, transplant waitlists, and transplant recipients. Patients, families, clinicians, researchers, and others can use this data to inform decision-making as well as process

(continued page 3)

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ABC advocates for and advances policies that promote the role of independent blood centers in providing life-saving blood products and recognizes the continuous need for a safe and robust blood supply. ABC exists to advocate for laws and regulations recognizing the essential role that independent blood centers play in the health care system; promote partnerships, policies, and programs that increase awareness about the need for blood donation; and serve as a thought leader in the advancement of evidence-based medical and scientific solutions related to health and safety.

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WORD IN WASHINGTON (continued from page 2)

improvements.” According to an agency news release, the new initiative will also focus on five areas including: “technology; data transparency; governance; operations; and quality improvement and innovation.” President Biden’s proposed fiscal year 2024 budget “would more than double HRSA’s budget for organ-related work, including OPTN contracting and the implementation of the modernization initiative, to total \$67 million.”

(Sources: HHS [News Release](#), 3/22/23; *Associated Press*, [Biden administration plans revamp of organ transplant system](#), 3/22/23) 💧

PEOPLE

[Anita Birkman](#) has been named president and chief executive officer of the Plasma Protein Therapeutics Association (PPTA). She begins her new role on April 17th. According to a PPTA news release, Ms. Birkman has “a wealth of experience in communications and public affairs across a range of health care establishments. Immediately prior to her arrival at PPTA, she fulfilled simultaneous positions as Senior VP, Communications & Public Affairs, at the Consumer Healthcare Products Association (CHPA) and Executive Director at the CHPA Educational Foundation (CHPAEF). In both capacities, [Ms. Birkman] acted as national spokesperson, representing both CHPA and CHPAEF across all press and publicity channels. [She] also has significant expertise in the media, having served almost 20 years as a news anchor and medical reporter for WUSA9 TV (CBS) in Washington, D.C. and WPVI TV (ABC) in Philadelphia.”

(Source: PPTA [News Release](#), 3/22/23) 💧

Upcoming ABC Webinars – Don’t Miss Out!

- **ABC Scientific, Medical, and Technical Committee Journal Club Webinar** – March 29 from 3-4 PM EDT. A registration link and additional information available to ABC members [here](#).
- **ABC Advocacy Forum** – April from 3-4 PM EDT. A registration link and additional information available to ABC members [here](#).
- **ABC Blood Advocacy Week 2023** – April 24-28. [Registration](#) is open and the initial list of partners is now [available](#). More information available [here](#).





America's Blood Centers
It's About *Life*.

INSIDE ABC

The programs and services described in the Inside ABC section are available to ABC member blood centers and their staffs only, unless otherwise specified.

Recording and Slides Available from Webinar on National Poll Findings on FDA's Proposed Individual Donor Assessment Change

America's Blood Centers (ABC) has made a recording and slides available to ABC members from the webinar on "National Poll Findings on U.S. Food and Drug Administration's (FDA) Proposed Individual Donor Assessment Change." The webinar presented polling data on national reactions to the FDA's proposed shift to an individual donor assessment. The findings are meant to help inform messaging, public resources, and the donor screening process as the blood community continues to communicate the reality of this change. This was the first such polling conducted in the U.S. and is only being released to ABC member blood centers and select other stakeholders. Information discussed on the webinar should be kept confidential within your blood center. If you have not received the full poll results and webinar slides, please contact ABC Director of Strategic Communications and National Partnerships [Jeff Gohringer](#).

SMT Journal Club Webinar on March 29th

The next ABC Scientific, Medical, and Technical (SMT) Journal Club webinar is scheduled to take place on March 29th at 3 p.m. EDT. This webinar will include a review of and open discussion of the following articles by authors, presenters, and participants:

- "An evaluation of the clinical impacts of 7-day platelets" ([Transfusion](#));
- "The impact of revised definitions for transfusion-associated circulatory overload and transfusion related acute lung injury on haemovigilance reporting" ([Vox Sanguinis](#)); and
- "How do I initiate and maintain a mobile apheresis service in the era of cellular therapy" ([Transfusion](#)).

Additional information, including a link to sign-up for the webinar, is available to ABC members in [MCN 23-028](#).

(Source: [MCN 23-028](#), 3/23/23)

Save the Date: ABC Summer Summit & MD Workshop

Mark your calendars for America's Blood Centers (ABC) [Summer Summit and Medical Directors Workshop](#) in St. Louis, Mo. The meeting will take place August 1st-3rd. Hotel [reservations](#) can be made now through the ABC block at Live! by Loews (St. Louis). Attendees will hear updates on blood center operational, scientific, and medical issues, case studies, engaging discussions, and have networking opportunities to connect with peers and colleagues. Additional details, including registration information and a preliminary agenda, are coming soon.

Participate in ABC's Blood Advocacy Week

ABC is hosting the inaugural [Blood Advocacy Week](#) April 24th-28th. This initiative reinforces ABC's commitment to advocacy and advancing policies that assist community blood centers. These virtual events aim

(continued on page 5)



INSIDE ABC (continued from page 4)

to bring together members of the blood community, legislators, agency decision makers, advocates, providers, patients, and more to learn about and advance ABC's advocacy efforts on behalf of member blood centers. It includes the following:

- Monday, April 24th will be dedicated to discussing the current [status](#) of the nation's blood supply and trends impacting the collection and utilization of blood. Registration for the day's virtual event is [now open](#).
- Tuesday, April 25th will be dedicated to promoting the awareness of FDA donor [eligibility](#) changes impacting veterans and gay and bisexual men. Registration for the day's virtual event is [now open](#).
- Wednesday, April 26th will be ABC's virtual "Day on Capitol Hill." [Registration](#) is now open.
- Thursday, April 27th will be dedicated to examining changes that will expand early and increased access to blood, including in [pre-hospital](#) and [hospice](#) settings. Registration for the day's virtual event is [now open](#).
- Friday, April 28th will be dedicated to highlighting why increased [diversity](#) – racial, ethnic, and age – is important to patient care. Registration for the day's virtual event is [now open](#).

Additional updates will be provided in the coming weeks. If you or your organization is interested in becoming an official [advocacy partner](#), please contact [Jeff Gohringer](#), director of Strategic Communications and National Partnerships at ABC.

ABC also encourages all member blood centers to register for the [2023 "Day on Capitol Hill \(Virtual\)"](#) on April 26th. This "virtual" day provides an opportunity for member blood centers to connect with members of Congress and their staffs to discuss the ongoing work at the blood center and the work done collectively by ABC and community blood centers to advance the ABC Advocacy Agenda. This event is a chance for individuals to let their voice be heard as ABC will arrange the virtual meetings for member blood centers with their members of Congress and provide additional resources to help inform them and their staff about the latest policies impacting the blood community. Take advantage of this opportunity to easily meet with your local Congressional leaders and build relationships.

Each person from the blood center who would like to participate in the "Day on Capitol Hill" must register individually. ABC will arrange for group meetings but will need information for each person in attendance. Additional details, including the 2023 Advocacy Agenda, will be forthcoming. Please direct any questions to ABC Senior Director of Federal Government Affairs [Diane Calmus, JD](#).

(Source: [MCN 23-020](#), 2/24/23) ♦

BRIEFLY NOTED

The Human Rights Campaign (HRC) Foundation has [published](#) its [findings](#) on the potential impact of the current U.S. Food and Drug Administration (FDA) blood donor deferral policy and the proposed shift to individual donor assessments. Specifically, the HRC examined the reactions on those who are part of the lesbian, gay, bisexual, transgender and queer (LGBTQ+) community. According to the HRC Foundation data, 72.3 percent of respondents "believe the proposed policy is still discriminatory, as a significant number of individuals would still be ineligible to donate. Nearly 90 percent believe the federal government needs to prioritize investing in more technologies and research to expand eligibility." Kelley Robinson, president of the HRC, added in the news release, "[a]lthough these new proposed guidelines are

(continued on page 6)



BRIEFLY NOTED (continued from page 5)

a real step forward in ending blood donation discrimination, they are still lacking in some key ways — namely, the continued ban on individuals using PrEP. This report shows that the LGBTQ+ community sees blood donation discrimination as a major issue to be remedied, and unfortunately the updated policy would still implicitly discriminate against many in our community. We’re calling on the federal government to further invest in research and technology so that more people can donate blood and save lives while maintaining the safety of the blood supply.”

(Source: HRC [News Release](#), 3/22/23) 💧

MEMBER NEWS

San Diego Blood Bank (SDBB) has [finished](#) its solar-plus-storage project. According to a blood center announcement, the project included “rooftop solar with battery storage, two new bloodmobiles that have been outfitted with batteries and solar panels that have made it possible to replace the two diesel power generators needed to operate the lights, [air conditioning], and equipment on these new buses, and two Tesla blood delivery vehicles, one of which was generously funded by the Walter J. and Betty C. Zable Foundation.” The news release also stated that “the energy storage system, rooftop, and carport solar system will provide shade and 100 percent renewable energy to help charge the batteries on SDBB’s two new bloodmobiles. The system is expected to generate 1,500,000 kWh annually of renewable energy and allow SDBB to generate and store that energy to use when electricity costs are highest.”

(Source: SDBB [News Release](#), 3/21/23)

MEDIC Regional Blood Center will [begin](#) the celebration of its 65th anniversary on March 25th. “It’s a great honor to work for an organization with such a treasured history,” said chief executive officer, Jim Decker DHA, FACHE, to *The Knoxville Focus*. “MEDIC continues to thrive in our region. MEDIC has a great support system through the board of directors, [leadership], and amazing staff who collect and process blood products every day.” The blood center, founded in 1958, plans to celebrate by “showcas[ing] its history through social media, newsletters, and a new online history ‘museum’ this year. Additionally, MEDIC will have special additions to [donor] centers throughout the year to highlight key moments.”

(Source: *The Knoxville Focus*, [MEDIC Regional Blood Center to Celebrate 65th Anniversary](#), 3/17/23) 💧

GLOBAL NEWS

The Sydney Morning Herald [reported](#) this week that Therapeutic Goods Administration (TGA), Australia’s regulatory authority, is “prioritizing” review of a submission from Australian Red Cross Lifeblood that “all questions relating to sexual encounters be removed from the plasma donor questionnaire.” According to the publication, Lifeblood’s “plasma pathway” application, if approved, would allow “gay and bisexual men, as well as [individuals] taking HIV pre-exposure prophylaxis (PrEP), [to] be able to donate [plasma] without any wait time regardless of sexual activity as long as they met all other eligibility criteria.” The application is based on research data and modelling from Lifeblood which “found there would be no change to the current safety profile of Australia’s blood supply due to the additional safety precaution involved in processing blood plasma known as pathogen [inactivation].” According to the news outlet, the proposed change would make Australia the first nation to implement such a policy as “Australia has the largest plasma collection program per-capita [worldwide].” Lifeblood Chief Medical Officer Joanne Pink told the publication, “[y]ou can imagine in a country where there is a very small plasma program this type of change would not be feasible, but we are in a very good position to be able to do this.

(continued on page 7)



GLOBAL NEWS (continued from page 6)

We want to ensure that as many people as possible can safely donate. I think it's fantastic because it's the most inclusive option and great for donor experience because we won't need to ask questions about sexual activity." She also added that "we would make this change if we did not think it was safe for patients."

(Source: *The Sydney Morning Herald*, [World-first move to lift gay, bisexual ban on blood plasma donation](#), 3/20/23) 💧

The Netherlands is set to [implement](#) changes to its blood donation policies for sexually active gay and bisexual men by January 2024, according to the *NL Times*. The publication stated that with this change "all blood donors will receive the same [questions on the donor history] questionnaires to fill out starting early next year to determine whether their blood or plasma is safe to use...Sexual behavior will still be a factor when considering the risk of blood-borne infections. Currently, sexually active gay and bisexual men are only allowed to donate if they have been in a monogamous relationship for an extended time or if they have not had sex for the four months prior to donating."

(Source: *NL Times*, [Blood banks will soon stop segregating gay and straight blood donors](#), 3/14/23) 💧

COMPANY NEWS

Graphite Bio, Inc. has "[discontinued](#)" development of its investigational gene therapy to treat sickle cell disease. According to a news release, the company will explore the feasibility of external development of the gene therapy. This announcement came in the wake of January [announcement](#) that a voluntary hold had been placed on a phase I/II trial of the investigational gene therapy candidate following a "serious and unexpected adverse event of prolonged low blood cell counts (pancytopenia) requiring ongoing transfusion and growth factor support in the first patient dosed."

(Source: Graphite Bio, Inc. [Announcement](#), 2/22/23)

Blood Centers of America, Inc. (BCA) and **Bluejay Diagnostics, Inc.** have [agreed](#) to a strategic partnership. As part of the collaborative agreement, BCA will use Bluejay Diagnostics' Symphony™ Platform as part of group purchasing efforts, while also being provided "opportunities to support clinical studies." BCA President and Chief Executive Officer Bill Block added in the news release, "BCA is excited to partner with Bluejay to bring innovation that helps support the sustainability of the blood supply. Symphony and its products will bring critical care closer to the community, something not previously possible."

(Source: Bluejay Diagnostics, Inc. & BCA Joint [News Release](#), 2/14/23)

Medi-Ops has [announced](#) the launch of an logistics algorithm specifically designed for integration into the company's software platform. The tool, named BloodForward, "assists in the routing of ground and air transportation for human blood products while taking into consideration the unique circumstances surrounding blood shipments and the urgency based on patient condition," according to Medi-Ops news release.

(Source: Medi-Ops [News Release](#), 2/14/23) 💧





CALENDAR

Note to subscribers: Submissions for a free listing in this calendar (published weekly) are welcome. Send information to newsletter@americasblood.org. (For a more detailed announcement in the weekly "Meetings" section of the newsletter, please include program information.)

2023

Mar. 29. **ABC Scientific, Medical, and Technical Committee Journal Club Webinar.** A registration link and additional information available to ABC members [here](#).

April 12-13. **Centers for Disease Control and Prevention (CDC) Clinical Laboratory Improvement Advisory Committee Meeting (Virtual).** More information available [here](#).

April 20. **End of Selection Criteria Based on Sexual Orientation – International Symposium on Alternatives to Donation Deferral (Virtual).** [Registration](#) is open. More information available [here](#).

April 24-28. **ABC Blood Advocacy Week.** More information available [here](#).

April 25. **U.S. Food and Drug Administration's (FDA) Center for Biologics Evaluation and Research (CBER) Office of Therapeutic Products (OTP) Town Hall: Gene Therapy Chemistry, Manufacturing, and Controls – April 2023 (Virtual).** [Registration](#) is open. More information available [here](#).

April 26. **ABC Day on Capitol Hill.** [Registration](#) is open. More information available [here](#).

April 26. **FDA Blood Products Advisory Committee (BPAC) Meeting (Virtual).** More information available [here](#).

April 27. **FDA's CBER Office of Tissues and Advanced Therapies (OTAT) Public Listening Meeting: Methods and Approaches for Capturing Post-Approval Safety and Efficacy Data on Cell and Gene Therapy Products (Virtual).** [Registration](#) is open. More information available [here](#).

May 9-11. **2023 ADRP Conference, Charlotte, N.C.** [Registration](#) is open. Additional information is available [here](#).

May 10-11. **29th IPFA/ Paul-Ehrlich-Institut[e] (PEI) International Workshop on Surveillance and Screening of Blood-borne Pathogens, Bologna, Italy.** More information available [here](#).

Aug. 1-3. **ABC Medical Directors Workshop and Summer Summit, St. Louis, Mo.** More information available [here](#).

Sept. 17-20. **American Association of Tissue Banks Annual Meeting, National Harbor, Md.** More information available [here](#).

Sept. 20-21. **2023 ADRP Master Class (Virtual).** More information coming soon.

Oct. 9-11. **Advanced Medical Technology Association (AdvaMed) The MedTech Conference, Anaheim, Calif.** More information available [here](#).

Oct. 14-17. **AABB Annual Meeting, Nashville, Tenn.** More information available [here](#). 💧

CLASSIFIED ADVERTISING

Classified advertisements, including notices of positions available and wanted, are published free of charge for a maximum of three weeks per position per calendar year for ABC members. There are charges for non-members: \$139 per placement for ABC Newsletter subscribers and \$279 for non-subscribers. A six (6) percent processing fee will be applied to all credit card payments. Notices ordinarily are limited to 150 words. To place an ad, e-mail: newsletter@americasblood.org



POSITIONS

Transfusion Lab Supervisor. Join Florida's leading blood bank, **OneBlood**, as a Lab Supervisor, working 2nd shift, in Lakeland, FL. Bring your leadership, technical expertise, and management experience to support the transfusion testing procedures on patient and/or donor samples. Qualified candidates should possess three (3) or more years' experience in a clinical laboratory, preferably blood banking environment, including one (1) or more years' experience in supervision and management experience, as well as a valid and current Florida Clinical Laboratory Technologist license in Immunohematology or Blood Banking; Supervisor license strongly preferred. To apply and view a complete Job Description of this position, visit www.oneblood.org/careers. OneBlood, Inc. is an Equal Opportunity Employer/Vet/Disability.

Registered Nurse. If you have a passion to join a team that is providing specialized and focused, cutting-edge therapeutic apheresis procedures in a one-on-one patient care environment, consider joining OneBlood as a **Registered Nurse**. **OneBlood**, a proven leader in blood banking, also needs dedicated nurses to join our organization to provide their exceptional nursing skills to the hospital's we support and their patient care needs. This position includes a competitive benefit package, 403(b) retirement plan with company contribution PLUS a company match, paid time off, cell phone stipend, mileage reimbursement, tuition assistance, professional growth and much more. This position will be based out of the St. Petersburg/Tampa area, close to some of the most gorgeous beaches in the nation! If you want to join our life saving mission and team of dedicated employees, visit our **Careers** page at www.oneblood.org to learn more. OneBlood, Inc. is an Equal Opportunity Employer/Vet/Disability.

Medical Technologists Needed with experience working in a Molecular Lab! OneBlood is currently recruiting for Medical Technologists to work in our Reference Lab in St. Petersburg, Florida. This position will perform basic through advanced testing serologic and molecular (ex: HEA, HLA, RHD, RHCE, NGS) procedures on patient and/or donor samples and interpret results in accordance with regulatory guidelines and organizational policies and procedures. Applicants must have a bachelor's degree in a biological science or related scientific field from an accredited college or university or an equivalent combination of education, certification, training and/or experience. Applicants must also have a valid and current Florida Clinical Laboratory Technologist license, or eligible, in Immunohematology or Blood Banking. To apply and view a complete Job Description of these positions, go to www.oneblood.org and click on the **Careers** tab. OneBlood, Inc. is an Equal Opportunity Employer/Vet/Disability

Manager of Donor Resources. The Blood Connection is seeking a Manager of Donor Resources in Asheville, NC, Raleigh, NC, and Greenville, SC to provide oversight to

our recruitment teams within these divisions. This position directs Account Managers and Business Development Representatives to strategically manage our existing portfolio of blood donor groups and new business to reach collection targets. The Manager of Donor Resources monitors progress to goal proactively and effectively coaches and manages the team to success. The ideal candidate will have a strong background in territory management and team building. Candidates must possess excellent interpersonal, analytical, and strategic planning abilities. We offer an exceptional benefits package including a generous 401k match, 30 days PTO, company bonuses, tuition reimbursement, cell phone stipend, and yearly increases. Join one of the fastest growing blood centers in the country and help make an impact in your community today! How to apply: [Manager of Donor Resources](#)

Director of Finance. LifeSouth Community Blood Centers is seeking an experienced CPA for our Director of Finance position in Gainesville, FL. The Director is responsible for ensuring the stability of LifeSouth's finances through planning, directing, and controlling financial functions, including establishing appropriate control environments, preparing financial reports for management, financial analysis, overseeing development and implementation of effective financial and accounting systems. This position oversees all staff in the Accounting and Purchasing departments. Join our team and help us continue our dedication to making sure the blood is there when you or your family is in need. Visit our careers page to learn more about this position and to apply. <https://www.lifesouth.org/work-at-lifesouth/>

Compensation and Benefits Manager. LifeSouth Community Blood Centers is seeking an experienced Compensation and Benefits Manager to join our Human Resources team at our headquarters in Gainesville, FL. This position is responsible for facilitating the organization's compensation and benefits programs as well as providing strategic leadership for its administration, including enrollment, maintenance, and compliance with regulations. Join our team and help us continue our dedication to making sure the blood is there when you or your family is in need. Visit our careers page to learn more about this position and to apply. <https://www.lifesouth.org/work-at-lifesouth/>

Regional Manager. LifeSouth Community Blood Centers is seeking a highly skilled leader with proven management experience and a passion for making a difference. The Regional Manager for McDonough, Ga. is responsible for overseeing daily operations of the region, is organized and decisive, and can motivate the team to reach daily and long-range collection goals. Join our team and help us continue our dedication to making sure the blood is there when you or your family is in need. Visit

(continued on page 10)

POSITIONS (continued from page 9)

our careers page to learn more about this position and to apply. <https://www.lifesouth.org/work-at-lifesouth/>

Executive Director, Operations – Eastern Wisconsin/ UP Michigan. The Community Blood Center (CBC) (a division of Midwest Blood Centers, Inc. (MBC)) is looking to hire an Executive Director, Operations – Eastern Wisconsin/ UP Michigan. Responsible for achieving the organizational objectives of the business unit within (CBC). This includes collaborating with executive-level management in the development, oversight and expansion of blood recruitment, collections, manufacturing, and hospital services activities. Accountable for ensuring operations are compliant with all applicable regulations, standards, and organizational policies. Create an engaged, collaborative, and productive culture while ensuring blood donors and blood drive sponsors receive exceptional service. At CBC, we lead our teams while keeping our mission, vision, and values at the forefront of all that we do. As a leader, you will inspire, train, and collaborate with those in your department accordingly in addition to focusing on the organization's strategic goals. Essential duties include develop, implement, and monitor day to day operational systems and processes in the areas of field donor recruitment, blood donor collections, manufacturing and hospital services. Participate in strategic and annual planning of the organization. Provide the processes, infrastructure, staff, and training to ensure exceptional, skillful, and knowledgeable services are provided. Effectively initiates, implements, and manages change within the organization. Read full job description and apply: <https://www.communityblood.org/current-openings/executive-director-operations/>.

Chief Executive Officer (Flowood, MS). Mississippi Blood Services makes a difference in people's lives every day. With the support of the community and voluntary blood donors, we have been serving the needs of hospital patients since 1979. To help us meet our mission, as part of a planned retirement, we are looking for a new Chief Executive Officer with the necessary expertise to direct all functions of the corporation in accordance with Board directives and regulatory guidelines in order to attain strategic objectives. The CEO will provide leadership to provide exceptional service and products to hospitals giving maximum consideration to the safety and efficiency of those products and services, direct overall operation of

the corporation, ensure implementation of established policies and acts as liaison with the Board of Directors, and maintain positive relationships with the business and medical community, civic groups, and other blood banking organizations. Education and/or Experience: Bachelor's degree (B.A.) or higher from a four-year college or university; 10 years of related experience preferably with either large nonprofits or blood services/products organizations; or equivalent combination of education and experience. Click [here](#) to view the full job description. Mississippi Blood Services is an equal opportunity employer and makes employment decisions without regard to race, color, sex, religion, national origin, age, disability, veteran status, genetic information, sexual orientation, or gender identity. Please submit cover letter, resume and salary requirements to Kiffany Lee, Director of Human Resources klee@msblood.com.

