



ABC NEWSLETTER

CURRENT EVENTS AND TRENDS IN BLOOD SERVICES

Visit ABC's Web site at: www.americasblood.org

2023 #21

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ABC Submits Comments to ASPR Regarding National Health Care Preparedness and Response Capabilities

America’s Blood Centers (ABC) submitted comments to the Administration for Strategic Preparedness and Response (ASPR) to encourage the agency to include the nation’s blood supply in emergency preparedness and response efforts. Specifically, the comments stated that during incident coordination management, “[q]uestions of the allocation of blood and blood products should go through the local blood collector [who] will coordinate with the Interorganizational Task Force on Domestic Disasters and Acts of Terrorism should additional resources or support be necessary to acquire blood products from other blood collectors. Hospitals should be discouraged from stockpiling blood to ensure that sufficient supplies are available throughout the system and allocation decisions should not be centered on the hospital.”

Additionally, the comments advocated for the integration of the Interorganizational Task Force on Domestic Disasters and Acts of Terrorism into the disaster response process when medical information is disseminated as part of a response. ABC also explained that the nation’s blood supply should be included in disaster messaging. The comments urged the agency that “when appropriate based on the emergency, inform the public about the need for and safety of blood donation and provide information to assist in the identification of blood donation locations.”

ABC will continue to provide additional information on its advocacy efforts on this topic as it becomes available. ♦

ABC Presents to CenterLink as a Part of Efforts to Educate Members of the LGBTQ Community on Individual Donor Assessments and Implementation Timing

ABC Senior Director of Federal Government Affairs Diane, Calmus, JD joined members of CenterLink, an international nonprofit organization and association of LGBTQ centers and other LGBTQ organizations serving their local and regional communities, for a discussion of the U.S. Food and Drug Administration’s (FDA) shift to individual donor assessments. During the meeting, Ms. Calmus shared updates on the FDA’s final guidance, fielded questions, and discussed the implementation process, while informing and encouraging CenterLink members to work with their local blood centers. A link to find local CenterLink members is available [here](#). As a part of ongoing advocacy efforts, ABC continues to work with both the House and Senate for the inclusion of an appropriation for blood centers to support and increase local outreach and awareness efforts. Please contact [us](#) with questions. ♦

BRIEFLY NOTED

Reports are circulating that President Biden [plans](#) to name Mandy Cohen, MD, MPH as the next director of the Centers for Disease Control and Prevention (CDC). According to *Science*, in a story attributed to the *Washington Post*, the Administration intends to appoint Dr. Cohen by the end of the month. She previously served as the Secretary of the North Carolina Department of Health and Human Services (NCDHHS) from 2017 until last year and led the state’s pandemic response. According to her [bio](#) on the NCDHHS website, Dr. Cohen is “[a] graduate of Cornell University. [S]he received her medical degree from Yale School of Medicine and a master’s in public health from the Harvard School of Public Health. She trained in Internal Medicine at Massachusetts General Hospital.”

(Source: *Science*, [Biden’s plan to tap former North Carolina health chief as CDC director wins praise](#), 6/2/23)

The National Heart, Lung, and Blood Institute (NHLBI) has [announced](#) another Facebook Live event titled “What You Should Know about Blood Donation.” The event is scheduled to take place on June 14th, World Blood Donor Day, at 1 p.m. EDT and will include “blood health experts [discussing] the importance of blood donation. Featured speakers are:

- Julie Panepinto, MD, director of the Division of Blood Diseases and Resources at the NHLBI;
- Kamille West-Mitchell, MD, chief of the Department of Transfusion Medicine’s Blood Services Section at the National Institutes of Health (NIH) Clinical Center; [and]
- Yvette Miller, MD, executive medical officer for the Donor and Client Support Center of the American Red Cross.

NHLBI is partnering with NIH and the Association for the Advancement of Blood & Biotherapies in hosting this event.

(Source: NHLBI [Announcement](#), 6/2/23) 💧



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ABC advocates for and advances policies that promote the role of independent blood centers in providing life-saving blood products and recognizes the continuous need for a safe and robust blood supply. ABC exists to advocate for laws and regulations recognizing the essential role that independent blood centers play in the health care system; promote partnerships, policies, and programs that increase awareness about the need for blood donation; and serve as a thought leader in the advancement of evidence-based medical and scientific solutions related to health and safety.

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RESEARCH IN BRIEF

Blood Donor Characteristics Effects on Platelet Storage Properties. A [study](#) in *Transfusion Apheresis Science* “aimed to investigate the association between blood donor characteristics and *in vitro* biochemical changes in platelet concentrates (PCs).” The authors explained that “[t]he [prospective] observational study was conducted in a tertiary care hospital.” The study included eighty-five male donors between the ages of 18–30 and 45–65.” Females were excluded as they “constitute only 2.5 percent of the authors’ donor population.” The researchers found that “[o]lder donors had significantly higher mean HbA1c (5.6 ± 0.8 vs 5.2 ± 0.8 percent, $p = 0.029$) and LDH (211.6 ± 66.1 IU/L vs 180 ± 42.5 IU/L, $p = 0.009$) levels.” They explained that the [m]edian mean platelet volume (MPV) was significantly higher in platelets (PLTs) derived from donors in the older age group on day five of storage (9.8 vs 9.4 , $p = 0.037$)...PLTs prepared from donors with high HbA1c levels ($n=69$) had initially significantly lower median pH value on day one of storage but the difference became non-significant over the storage period.” The authors also noted that “[g]lucose consumption and lactate production was significantly higher in PLTs from donors with higher HbA1c levels...Median lactate levels were significantly lower in PLTs prepared from donors with high serum LDH levels ($n=20$) on day one of storage.” Median LDH levels on days one and five of storage were also significantly higher in PLTs from donors with high LDH levels...On multiple regression analysis, a positive association was seen between donor age and PLT LDH levels on day one ($p = 0.005$) and day five ($p = 0.035$).” “Donor total serum cholesterol levels were also positively associated with PLT glucose levels on day one ($p = 0.007$) and day five ($p = 0.004$). Donor HbA1c levels were negatively associated with day one PLT pH levels ($p = 0.018$) and positively associated with day one PLT glucose levels ($p = 0.0001$).” The study found that “[d]onor LDH levels were positively associated with platelet LDH levels on day one ($p = 0.0001$), day five ($p = 0.0001$), and LDH release during storage ($p = 0.002$).” The authors concluded that “*in vitro* platelet storage properties are affected by donor characteristics.”

Citation: Kaur, R., Mittal, K., Cheema, R.K., Gupta, S., Sood, T. Kaur, P. [Association of blood donor characteristics with *in vitro* platelet storage properties](#). *Transfusion Apheresis Science*. 2023.

Contributed by Richard Gammon, MD, Medical Director at OneBlood 



Upcoming ABC Webinars & Virtual Events – Don’t Miss Out!

- **ADRP: The Association for Blood Donor Professionals Webinar: Celebrating the Donor — Donor Recognition That Matters** – June 13. [Registration](#) is open. More information available [here](#).
- **ABC Scientific, Medical, and Technical Committee Journal Club Webinar** – Aug. 11. More information coming soon.
- **ADRP: The Association for Blood Donation Professionals Master Class: Change Is Good – The Journey of Donor Eligibility** – Sept. 20-21. [Registration](#) is open. More information available [here](#).





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It's About *Life*.

INSIDE ABC

The programs and services described in the Inside ABC section are available to ABC member blood centers and their staffs only, unless otherwise specified.

ADRP Develops New Resources Ahead of World Blood Donor Day and World Sickle Cell Awareness Day

ADRP: The Association for Blood Donor Professionals has created two customizable social media toolkits blood centers to promote World Blood Donor Day (June 14th) and World Sickle Cell Awareness Day (June 19th). The first [toolkit](#) contains a series of social media graphics that can be used year-round and are available in English, French, and Spanish, in addition to being sized for Facebook, Twitter, and LinkedIn. The World Sickle Cell Awareness Day [toolkit](#) aims to raise awareness of the need for a diverse donor base for individuals suffering from sickle cell disease.

Save the Date: SMT Journal Club on August 11th

The next America's Blood Centers (ABC) Scientific, Medical, Technical Journal Club Webinar will take place on August 11th from 1-2 EDT. The webinar is free to all ABC members. An email announcement with a registration link and the articles to be reviewed on the webinar is forthcoming.

Upcoming ADRP Webinar: "Celebrating the Donor — Donor Recognition That Matters!"

[Register](#) today for the Tuesday, June 13th ADRP [webinar](#) titled "Celebrating the Donor — Donor Recognition That Matters!" This webinar will take place at 1 p.m. EDT and feature blood center professionals sharing programs and best practices that recognize the efforts of blood donors. Participants will also be able to join the conversation by sharing their ideas and experiences. The webinar is free for ADRP members. Non-members may register for \$25 and \$50 for industry partners. Please contact [us](#) with questions.

(Source: ADRP [Announcement](#), 5/24/23)

Registration Is Open for the ABC Summer Summit & MD Workshop

Mark your calendars for ABC [Summer Summit and Medical Directors Workshop](#) in St. Louis, Mo. The meeting will take place August 1st-3rd. [Registration](#) is open and hotel [reservations](#) can be made at Live! by Loews (St. Louis). Attendees will hear updates on blood center operational, scientific, and medical issues, case studies, engaging discussions, and have networking opportunities to connect with peers and colleagues. A preliminary agenda is coming soon.

Register for the Next ADRP Masterclass: Change is Good — The Journey of Donor Eligibility

Registration is open for the next [ADRP Masterclass](#), "Change is Good — The Journey of Donor Eligibility," taking place September 20th-21st. This is a virtual event held over two days featuring both blood center professionals and invited speakers. Join ADRP, as the masterclass will explore all aspects of eligibility changes. This includes community outreach and education, public relations, blood donor recruitment, staff

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training, member resources, community partnerships, and much more. Participants will hear case studies and best practices from those who have already implemented changes. ADRP encourages teams to register together to take advantage of the discounted rate and build on the momentum of post-conference collaboration. 💧

MEMBER NEWS

A brief report [published](#) in *Transfusion* describes the three-year experience of **Innovative Blood Resources** in providing more than two gender choices on the donor history questionnaire (DHQ). After updating its blood establishment computer systems (BECS), the blood center “offered blood donors four options for the gender question on the DHQ: male (M), female (F), transgender (T), or other (O).” The researchers explained that, “[t]o simplify the computer steps, we chose to treat donors in the “Trans” and “Other” (T/O) categories the same and ask both the male and female (M/F) specific questions for pregnancy and [sexual contact with gay and bisexual men]. Based on their responses, they would be deferred accordingly. The T/O option also triggered the use of the male cut off value for hemoglobin, the female algorithm for estimation of the blood volume, and the female process for HLA testing. During each visit, donors are asked to self-identify gender and changes are flagged for verification prior to collection.” The authors reported that, “[i]n the first year after implementation, we had 96 active donors that had previously identified as M/F self-identify as T/O. By the end of three years, our donor gender makeup included 127,072 individual M/F donors and 282 individual T/O donors. Of these individuals, 14.07 percent of M/F first time donors returned for a second donation compared to 23.76 percent for T/O donors... By generational breakdown, our M/F donors were 20.06 percent Gen Z, 25.25 percent Millennial, 25.65 percent Gen X, 26.80 percent Boomer, and 2.23 percent Silent. In contrast our T/O were 71.28 percent Gen Z, 21.99 percent Millennial, 3.19 percent Gen X, and 3.55 percent Boomer... Complete collections were 87.02 percent M/F vs. 76.48 percent T/O. Overall deferrals were 10.40 percent M/F and 19.47 percent T/O, while incomplete draws were 2.59 percent M/F and 4.05 percent T/O... Gen Z and Millennial donors make up just over 45 percent of our total donors, however they comprise over 93 percent of our T/O donors.” The researchers concluded that, “[w]hile this population accounts for a minority of donors, our BCO experienced a growth in the number of gender diverse donors, many of whom were younger and more likely to be first-time donors. Offering gender options promotes inclusivity without compromising safety of our blood supply. With increased awareness of gender nonconforming donors, continued progress will require dedicated efforts by BCOs to provide a safe and inclusive environment.”

Citation: Reynolds, V., Van Buren, N.L., Gorlin, J. “[Confronting the challenge of gender nonconforming donors: A blood center's three-year experience.](#)” *Transfusion*. 2023.

Versiti recently received [approval](#) from the Wisconsin Joint Finance Committee for a \$10 million grant to expand the Versiti Blood Research Institute. In a news release, the blood center expresses gratitude to state lawmakers and the governor for the investment, which is part of a “\$63.5 million project that will also include donations and private funding to build a state-of-the-art 65,000 square foot addition at Versiti’s blood research facility on the Milwaukee Regional Medical Center campus in Wauwatosa, Wis.” Chris Miskel, MBA, president and chief executive officer (CEO) at Versiti, stated in the news release, “[w]e are grateful to Governor Evers for including this project in his budget proposal and for the members of the Joint Finance Committee for choosing to invest in these life-saving endeavors... This project will promote the discovery of life-saving therapies for a broad range of blood conditions.” Versiti anticipates the expansion will result in the creation of “more than one hundred new jobs, generat[ing] an estimated \$19 million in additional tax revenue for the state over 30 years and by 2050, it is expected to have an economic impact for the state of Wisconsin of more than a half billion dollars.” According to the news release, the proposed appropriation now needs approval from both houses of the state legislature and the governor signing it into

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MEMBER NEWS (continued from page 5)

law. “The Versiti Blood Research Institute currently gets more funding from the National Institutes of Health (NIH) than any other blood center in the nation and leads the state of Wisconsin in the amount of NIH funding per investigator. As a result of the expansion, Versiti projects that it will draw an additional \$14 million a year in grant funding from the federal government.”

(Source: Versiti [News Release](#), 6/7/23)

Vitalant [announced](#) a partnership with Hemanext, Inc. According to a news release, “the strategic partnership includes an initial investment by Vitalant and collaboration in research through their new Vitalant Innovation Center, which provides scientific research and translational development expertise to design innovative processes and bring new products to patients across the country.” Vitalant President and CEO David Green added in the news release, “[t]his partnership supports our vision of becoming the nation’s most innovative and inclusive blood and biotherapies partner. With donor and patient safety always our top priorities, we are focused on discovering practical applications of new knowledge in blood safety and transfusion medicine. We look forward to this opportunity to work with Hemanext to help develop innovative technologies that could make a meaningful difference for the transfusion medicine community.”

(Source: Vitalant and Hemanext [News Release](#), 6/7/23) 💧

GLOBAL NEWS

The World Health Organization (WHO) has [published](#) new resources ahead of World Blood Donor Day 2023. The additional resources include:

- key [messages](#);
- campaign [assets](#);
- information on what individuals and organizations can do to [support](#) blood donation; and
- information on [eligibility](#) requirement.

A [fact sheet](#) containing information and statistics on global blood safety and availability was also developed and released on June 2nd. Statistics include:

- “[o]f the 118.5 million blood donations collected globally, 40 percent of these are collected in high-income countries, home to 16 percent of the world’s population;
- [i]n low-income countries, up to 54 percent of blood transfusions are given to children under 5 years of age; whereas in high-income countries, the most frequently transfused patient group is over 60 years of age, accounting for up to 76 percent of all transfusions;
- [b]ased on samples of 1,000 people, the blood donation rate is 31.5 donations in high-income countries, 16.4 donations in upper-middle-income countries, 6.6 donations in lower-middle-income countries and 5.0 donations in low-income countries;
- [a]n increase of 10.7 million blood donations from voluntary unpaid donors has been reported from 2008 to 2018. In total, 79 countries collect over 90 percent of their blood supply from voluntary unpaid blood donors; however, 54 countries collect more than 50 percent of their blood supply from family/replacement or paid donors;

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GLOBAL NEWS (continued from page 6)

- [o]nly 56 of 171 reporting countries produce plasma-derived medicinal products (PDMP) through the fractionation of plasma collected in the reporting countries. A total of 91 countries reported that all PDMP are imported, 16 countries reported that no PDMP were used during the reporting period, and eight countries did not respond to the question; [and]
- [t]he volume of plasma for fractionation per 1,000 population varied considerably between the 45 reporting countries, ranging from 0.1 to 52.6 lit[ers], with a median of 5.2 lit[ers].”

According to the WHO, the data was “obtained through the WHO Global Database on Blood Safety from 108 countries for the year 2018. To give a more complete overview of the global situation, data for the year 2017 have been used for 40 countries and data for the year 2015 have been used for 23 countries, where current data are not available. Overall, responses received from 171 countries cover 97.5 percent of the world’s population.”

(Sources: WHO WBDD [Resources](#), 6/8/23; WHO [Fact Sheet](#), 6/2/23) 💧



COMPANY NEWS

The U.S. Food and Drug Administration (FDA) has [accepted](#) a biologics license application (BLA) from **Vertex Pharmaceuticals** and **CRISPR Therapeutics** for an investigational gene therapy to treat severe sickle cell disease (SCD) and transfusion-dependent beta thalassemia (TDT). According to a joint news release, the FDA “has granted Priority Review for SCD and Standard Review for TDT and assigned Prescription Drug User Fee Act (PDUFA) target action dates of December 8, 2023, and March 30, 2024, respectively. The companies also recently shared “positive results” from interim analyses of clinical trials for the investigational therapy during the Annual European Hematology Association (EHA) Congress. According to the [data](#), “[o]f the 48 patients with TDT who had received [the gene therapy] at the time of the analysis, more than half (58.3 percent) have genotypes associated with severe disease, beta-zero/beta-zero or other beta-zero-like severe genotypes. At the time of the data cut, 27 TDT patients were evaluable for the primary and key secondary endpoint. 24/27 (88.9 percent) achieved the primary endpoint of transfusion-independence for at least 12 consecutive months (TI12) and the secondary endpoint of transfusion-independence for at least six consecutive months (TI6) with a mean weighted hemoglobin of at least 9 g/dL (95 percent CI: 70.8 percent, 97.6 percent; P<0.0001). Mean duration of transfusion-independence was 20.5 months with a maximum of 40.7 months...Increases in total hemoglobin occurred early within the first few months and were maintained over time...Patients also had clinically significant improvements in patient-reported outcomes. Of the 35 patients with SCD who had received [the gene therapy] at the time of the analysis, 17 patients were evaluable for the primary and key secondary endpoint at the time of the data cut. 16/17 (94.1 percent) achieved the primary endpoint of freedom from vaso-occlusive crises (VOCs) for at least 12 consecutive months (VF12) (95 percent CI: 71.3 percent, 99.9 percent; P=0.0001). Mean duration of VOC-free was 18.7 months, with a maximum of 36.5 months. 17/17 (100 percent) achieved the key secondary endpoint of being free from hospitalizations related to VOCs for at least 12 consecutive months (HF12) (95 percent CI: 80.5 percent, 100.0 percent; P<0.0001)...Increases in fetal hemoglobin and total hemoglobin occurred early, within the first few months, and were maintained over time.”

(Source: Vertex Pharmaceuticals News Releases, [6/8/23](#); [6/9/23](#))

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COMPANY NEWS (continued from page 7)

Cerus Corp. announced that the U.S. Department of Defense (DoD) Industrial Base Analysis and Sustainment (IBAS) program has awarded the company an additional \$8.7 million in funding for the development of pathogen reduced, lyophilized cryoprecipitate (“LyoCryo”) to treat bleeding due to trauma. DoD previously awarded Cerus \$9.1 million. According to a company news release, “Cerus’ LyoCryo product is being designed for shelf stability, rapid availability, and portability, enabling administration to patients in remote environments with the aim of increasing survival from traumatic injury bleeding...LyoCryo is designed for both DoD and civilian use. Since receiving the initial DoD funding award in November 2022, Cerus has met with the U.S. Food & Drug Administration (FDA) to define the regulatory pathway for LyoCryo, including potential clinical trial design, successfully scaled-up the lyophilization process, and provided prototype materials for evaluation to the DoD. The additional funding [will] support implementation of manufacturing processes required by the FDA, continued scale-up of manufacturing technology for the LyoCryo product, and development of data to support a submission to the FDA for regulatory review.”

(Source: Cerus Corp. [News Release](#), 6/5/23) 💧

ABC Calendar of Events

ABC offers a variety of meetings, workshops and virtual opportunities for education and networking as well as participation in ABC business. The [calendar of events](#) includes annual and summer meetings, board meetings, workshops, and webinars, and details will be updated as confirmed. We look forward to your support and participation!

CALENDAR

***Note to subscribers:** Submissions for a free listing in this calendar (published weekly) are welcome. Send information to newsletter@americasblood.org. (For a more detailed announcement in the weekly “Meetings” section of the newsletter, please include program information.)*

2023

June 13. **ADRP: The Association for Blood Donor Professionals Webinar: Celebrating the Donor – Donor Recognition That Matters.** [Registration](#) is open. More information available [here](#).

June 13-14. **FDA Science Forum (Virtual).** Registration is [open](#). More information available [here](#).

June 17-21. **International Society of Blood Transfusion (ISBT) Regional Congress, Gothenburg, Sweden.** More information available [here](#).

June 22. **Centers for Disease Control & Prevention (CDC) Public Health Webinar Series on Blood Disorders: Emerging Trends in Gene Therapy: Thalassemia as a Case Study.** [Registration](#) is open. More information available [here](#).

July 6-7. **U.S. Department of Health and Human Services (HHS) Advisory Committee on Blood and Tissue Safety and Availability (ACBTSA) (Virtual).** More information available [here](#).

July 31. **Blood Centers of America (BCA) Medical Directors Meeting, St. Louis, Mo.** The meeting will be held from 9-5 pm at the Loews. Please contact [Stacy Conway](#) for more information.

Aug. 1-3. **ABC Medical Directors Workshop and Summer Summit, St. Louis, Mo.** [Registration](#) is open. More information available [here](#).

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CALENDAR (continued from page 8)

Aug. 11. **ABC Scientific, Medical, and Technical Committee Journal Club Webinar.** More information available soon.

Sept. 17-20. **American Association of Tissue Banks Annual Meeting, National Harbor, Md.** More information available [here](#).

Sept. 20-21. **ADRP Masterclass: Change Is Good – The Journey of Donor Eligibility (Virtual).** [Registration](#) is open. More information available [here](#).

Oct. 9-11. **Advanced Medical Technology Association (AdvaMed) The MedTech Conference, Anaheim, Calif.** [Registration](#) is open. More information available [here](#).

Oct. 14-17. **AABB Annual Meeting, Nashville, Tenn.** [Registration](#) is open. More information available [here](#).

Oct. 18-20. **American Society for Clinical Pathology (ASCP), Long Beach, Calif.** More information available [here](#).

Nov. 18-21. **ISBT Regional Congress, Cape Town, South Africa.** More information available [here](#).

2024

Mar. 4-6. **ABC Annual Meeting, Arlington, Va.** More information available [here](#).

May 15-17. **2024 ADRP Annual Conference, St. Louis, Mo.** More information available [here](#). ♦

CLASSIFIED ADVERTISING

Classified advertisements, including notices of positions available and wanted, are published free of charge for a maximum of three weeks per position per calendar year for ABC members. There are charges for non-members: \$139 per placement for ABC Newsletter subscribers and \$279 for non-subscribers. A six (6) percent processing fee will be applied to all credit card payments. Notices ordinarily are limited to 150 words. To place an ad, e-mail: newsletter@americasblood.org

POSITIONS

Executive Director of Community Engagement (Shreveport, LA). LifeShare Blood Center is seeking a skilled **Executive Director, Community Engagement** to provide leadership, development and oversight of our marketing, public relations, communication, and branding strategies. Reporting to the Chief Operations Officer, the Executive Director will develop a clear public relations strategy and tactical plan to aggressively build brand awareness in traditional and non-traditional venues; develop and direct effective strategies and campaigns to recruit and influence blood donors; develop and maintain strong media relations in all of LifeShare's operating regions; and represent and communicate LifeShare's interests to state legislative bodies, advocacy organizations and coalitions. LifeShare offers a competitive beginning salary, commensurate with experience and a generous benefits package, including employer-paid medical, life and disability insurance; 401(k) with employer contributions; employee wellness program; and paid time off. Please visit our [Careers Page](#) to apply.

Director of Regulatory Affairs and Compliance – Biologics Processing and Manufacturing. The Blood Connection is seeking a Director of Regulatory Affairs – Biologics Process and Manufacturing – to provide regulatory guidance with a focus on completing licensure for

blood products and processes. This position will serve as the primary contact with the FDA (CBER) regarding licensure of blood products. Additional responsibilities will include the creation and review of validation protocols and ensuring ongoing compliance for the organization. We offer an exceptional benefits package including a generous 401k match, 30 days PTO, company bonus, tuition reimbursement, cell phone stipend, and yearly increases. How to apply: [Director of Regulatory Affairs and Compliance – Biologics Processing and Manufacturing](#).

Divisional Manager of Clinical Services. The Blood Connection is seeking a Divisional Manager of Clinical Services for each of the following territories in Raleigh, NC, Rock Hill, SC, and North Charleston, SC. This position will oversee donor collection operations within the aforementioned divisional territory. This position provides leadership and discipline to direct reports, interviews and hires new staff, and ensures staff is appropriately trained. Additional responsibilities will include the conduction of audits to ensure departmental and organizational procedures, processes, and policies are

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POSITIONS (continued from page 9)

followed. This role requires frequent travel to various fixed site centers and mobile collection drives. We offer an exceptional benefits package including a generous 401k match, 30 days PTO, company bonus, tuition reimbursement, cell phone stipend, and yearly increases. How to apply: [Divisional Manager of Clinical Services](#).

Regional Director. LifeSouth Community Blood Centers is seeking a highly skilled leader with proven management experience and a passion for making a difference. The Regional Director for Dunwoody, GA is responsible for overseeing daily operations of the region, is organized and decisive, and can motivate the team to reach daily and long-range collection goals. Join our team and help us continue our dedication to making sure the blood is there when you or your family is in need. Visit our careers page to learn more about this position and to apply. <https://www.lifesouth.org/work-at-lifesouth/>

Immunohematology Reference Lab Technologist. LifeSouth Community Blood Centers is seeking individuals who want the opportunity to learn and continue to improve their skills. The Technologists working at our Immunohematology Reference Laboratory (IRL) in Atlanta, GA resolve complex immunohematology and compatibility problems to provide the safest donor blood for the patients in our community. Join our team and help us continue our dedication to making sure the blood is there when you or your family is in need. Visit our careers page to learn more about this position and to apply. <https://www.lifesouth.org/work-at-lifesouth/>

Supervisor, Immunohematology Reference Laboratory. Outstanding opportunity for qualified individuals! This position reports to the Laboratory Services Manager and Director of Laboratory Services. This position also works closely with the New York Blood Center Enterprise IRL laboratories. Responsible for the supervision of Immunohematology Reference Laboratory (IRL) staff, daily workload, and compliance with applicable standards of the AABB, RI State, NY State and CLIA regulations. This position requires advanced knowledge of immunohematology techniques and knowledge of proper handling of biological materials and hazardous chemicals. Requires: BS in Medical Technology. Certified Specialist in Blood Banking (SBB.) At least six years' experience at the bench level or higher post baccalaureate degree and national certification. Exceptional compensation and benefit package. For more information and online application, please go to: www.ribc.org/careers.

Lead Technologist-Reference Lab. This position reports to the Manager of Laboratory Operations. Responsible for the review of daily workload, staff training and competency and compliance with applicable standards of the AABB, CLIA and NYSDOH. This position requires advanced technical knowledge of immunohematology techniques and knowledge of proper handling of biological materials and hazardous chemicals. Candidates must have a BS in Medical Tech or Clinical Lab Science, plus six years' experience at the bench level. Exceptional compensation and benefit package. For more information and online application, please go to: www.ribc.org/careers.

Regional Manager. LifeSouth Community Blood Centers is seeking a highly skilled leader with proven management experience and a passion for making a difference. The Regional Manager for McDonough, GA is responsible for overseeing daily operations of the region, is organized and decisive, and can motivate the team to reach daily and long-range collection goals. Join our team and help us continue our dedication to making sure the blood is there when you or your family is in need. Visit our careers page to learn more about this position and to apply. <https://www.lifesouth.org/work-at-lifesouth/>

Purchasing Manager. LifeSouth Community Blood Centers is seeking a highly skilled leader with proven management experience and a passion for making a difference. The Purchasing Manager at our headquarters location in Gainesville, FL is responsible for vendor selection, negotiation, establishment and maintenance of all purchased materials, supplies, equipment, and services used by the company. The Purchasing Manager oversees the daily operations of the Purchasing team, is organized and decisive, and can motivate the team to reach daily and long-range goals. Join our team and help us continue our dedication to making sure the blood is there when you or your family is in need. Visit our careers page to learn more about this position and to apply. <https://www.lifesouth.org/work-at-lifesouth/>. 💧