



ABC NEWSLETTER

CURRENT EVENTS AND TRENDS IN BLOOD SERVICES

Visit ABC's Web site at: www.americasblood.org

2023 #22

June 16, 2023

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OIRA Publishes Spring 2023 Unified Agenda

The Administration has [published](#) the Spring 2023 Unified Agenda of Federal Regulatory and Deregulatory Actions. The agency rule list for the U.S. Food and Drug Administration (FDA) featured several items of note to the blood community. Proposed rules being worked on include:

- [“Requirements for Determining Donor Eligibility and Donation Suitability of Blood and Blood Components Intended for Transfusion or for Further Manufacturing Use](#) - FDA is proposing to revise certain regulations applicable to establishments that collect blood or blood components, including blood or blood components intended solely for autologous use. The proposed rule would revise and permit limited exceptions to certain donor eligibility and donation suitability requirements. The proposed rule would provide more flexibility to accommodate advancing technology, while continuing to help ensure the safety of the nation’s blood supply and donor health.
- [Medical Devices; Laboratory Developed Tests](#) - this proposed rule would propose to amend the Food and Drug Administration’s regulations to make explicit that laboratory developed tests (LDTs) are devices under the Federal Food, Drug, and Cosmetic Act.
- [Requirements for Requesting Records in Advance of or in Lieu of an Inspection, and Participation in a Remote Interactive Evaluation, of an Establishment that Manufactures Certain HCT/Ps](#) - The proposed amendment to the regulations at 21 CFR part 1271, subpart F would establish requirements for the submission of records or other information to FDA upon request, in advance of or in lieu of an inspection of establishments that manufacture 361 HCT/Ps and require the participation in a remote interactive evaluation of such establishments, upon request by FDA.
- [Biologics Regulation Modernization](#) - FDA’s biologics regulations will be updated to clarify existing requirements and procedures related to Biologic License Applications and to promote the goals associated with FDA’s implementation of the abbreviated licensure pathway created by the Biologics Price Competition and Innovation Act of 2009.”

All dates are estimates for the proposed rules to come out, not definite timeframes. America’s Blood Centers (ABC) will provide updates as they become available and keep you informed of our efforts. Please contact ABC Director of Regulatory Affairs and Public Policy [Justine Coffey, JD, LLM](#) with questions.

(Source: [Unified Agenda](#), 6/13/23) ♦

ABC & Allies Encourage Donors to Help Diversify the Blood Supply Ahead of Juneteenth and World Sickle Cell Awareness Day

America’s Blood Centers (ABC) convened allies in promoting blood donation and encouraged eligible individuals to “give blood to help strengthen and diversify our nation’s blood supply ahead of the Juneteenth federal holiday and World Sickle Cell Awareness Day, which are both recognized on Monday, June 19th.” In a June 16th [news release](#), ABC recognized its ongoing commitment “to increase diversity in the donor base to ensure blood products are available for frequently transfused patients like those living with sickle cell disease or Thalassemia. As part of this [work](#), ABC is asking Congress to develop and implement a new program that would provide grant funding to support blood centers’ efforts to reach young and diverse blood donors and fund testing to identify the closely matched united essential for frequently transfused patients, ensuring current and future patient needs are met.” ABC Chief Executive Officer Kate Fry, MBA, CAE stated in the news release, “[a] diverse blood supply is crucial for those living with diseases like sickle cell, yet less than twenty percent of blood donations in the United States come from communities of color. Individuals that receive regular blood transfusions, like those with sickle cell disease, often require more precisely matched blood from a donor with a similar ethnic background. That is why this is such a critical moment for people to give blood and for Congress to do its part to give community blood centers the resources they need to reach more diverse donors.” Angie Snyder, PhD, lead of the Georgia Sickle Cell Data Collection Program at the Georgia Health Policy Center, added “[o]ur research shows that transfusions for people living with sickle cell disease are common, and that creating better matches is one step that can have great impact to reduce the risk of complications for people requiring regular transfusions. The simple, yet generous act of donating blood can help people living with sickle cell disease survive and thrive.” Diversifying the donor base is a priority of ABC’s 2023 [Advocacy Agenda](#) and was a focus of [Blood Advocacy Week](#).

(Source: ABC [News Release](#), 6/16/23) 💧



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ABC advocates for and advances policies that promote the role of independent blood centers in providing life-saving blood products and recognizes the continuous need for a safe and robust blood supply. ABC exists to advocate for laws and regulations recognizing the essential role that independent blood centers play in the health care system; promote partnerships, policies, and programs that increase awareness about the need for blood donation; and serve as a thought leader in the advancement of evidence-based medical and scientific solutions related to health and safety.

America’s Blood Centers

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RESEARCH IN BRIEF

Next Generation Sequencing Identifies Donor’s Iron Status. A [study](#) in *Blood Transfusion* “aimed to explore genetic variants affecting iron homeostasis among younger male blood donors.” The authors noted that “[t]his study used 48 archived genomic DNA (gDNA) samples from repeat blood donors who were recruited using sampling in a previous study...A custom next-generation sequencing panel was developed consisting of genes associated with clinical cases of genetic iron overload, anemia, or which have been functionally associated with the regulation of iron homeostasis in either animal models or *in vitro* experiments.” The researchers explained that “[o]f the 47 samples, plasma ferritin levels ranged from 8.9 to 157.3 µg/L (median: 28.3 µg/L)...Categorical ferritin results included 10 low samples, 32 medium samples, and five high samples...The median ferritin results for the low, medium, and high categories were 11.7 µg/L, 30.7 µg/L, and 103.8 µg/L, respectively.” The researchers noted that “[t]he average age of the participants was 22 years of age [and] [t]he median hemoglobin level was 148 g/L and was similar between ferritin groups...Duration since the previous donation spanned from 13 days to 18 months with a median of 84 days.” The study found that “[i]ron loss in the previous 12 months as a result of blood donation showed considerable variation ranging from no losses due to a lack of donations to 880 mg (estimated loss as a result of four whole blood donations).” A total of “285 genotype variants were identified across all targets and samples...As a result, 82 variants involved in iron homeostasis were identified, [including] rs8177181, an intron variant in the transferrin gene, [which] was found to statistically significantly predict plasma ferritin result ($p=0.03$, $R^2=0.357$).” The researchers stated that the “[h]eterozygous genotype, rs8177181T>A, significantly predicted a positive effect on ferritin levels ($p=0.001$) in [the] study cohort. The authors concluded that “[t]his study identified statistically significant associations of one gene variant, rs8177181, from a panel of genes known to be involved with iron homeostasis and ferritin in young male blood donors...A custom iron gene panel for blood donors could provide further benefit [to our] understanding about donors’ personal iron replenishment potential, and reduce risks of deferrals.”

Citation: Jacko, G., Sivakaanthan, A., Obeysekera, M., Welvaert, M., Viennet, E., Hyland, C., Tung, J.P., Perros, A.J., Flower, R.L., Roulis, E. “[Next generation sequencing to identify iron status and individualise blood donors’ experience.](#)” *Blood Transfus.* 2023.

Contributed by Richard Gammon, MD, Medical Director at OneBlood 



Upcoming ABC Webinars & Virtual Events – Don’t Miss Out!

- **ABC Human Resources Forum** – June 27. Registration is open to ABC members and more information is available [here](#).
- **ABC Advocacy Forum** – July 11. More information coming soon.
- **ABC Scientific, Medical, and Technical Committee Journal Club Webinar** – Aug. 11. More information coming soon.
- **ADRP: The Association for Blood Donation Professionals Master Class: Change Is Good – The Journey of Donor Eligibility** – Sept. 20-21. [Registration](#) is open. More information available [here](#).





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It's About *Life*.

INSIDE ABC

The programs and services described in the Inside ABC section are available to ABC member blood centers and their staffs only, unless otherwise specified.

ABC Launches Compensation & Benefits Survey

America's Blood Centers (ABC) [announced](#) the launch of its annual Compensation & Benefits Survey. This benchmarking survey has become a valuable tool for identifying trends in compensation and benefits programs at ABC member blood centers. New this year, ABC has transitioned the survey to an online platform that allows for improved comparison capabilities. The survey consists of two parts – benefits questions and compensation data. Individuals can save their data and return to the survey at any time. You are also able to download the questions once you log-in to the system. Responses are due by July 14th. Individual links to complete the survey have been sent via email. All data is kept strictly confidential and managed by a third-party, Dynamic Benchmarking. Results are only reported in aggregate. Please contact ABC Chief Executive Officer [Kate Fry, MBA, CAE](#) with questions.

(Source: [MCN 23-049](#), 6/13/23)

ABC Human Resources Forum Webinar Set for June 27th

The next ABC Human Resources (HR) Forum webinar will take place on June 27th at 3 p.m. EDT. The topic for this forum is: "Strategies for Blood Center Staff: Connecting with the Public Following the Implementation of an Individual Risk Based Questionnaire." The HR Forum will feature Simi Ranajee, PhD and Dina Proto, who will discuss positive approaches for blood center staff in engaging with the public including a specific focus on the U.S. Food and Drug Administration's new guidelines for blood donor screening. Following the presentations there will be an opportunity for Q&A and discussion. A registration link for the webinar is available to ABC members in [MCN 23-052](#). Please contact ABC Director of Scientific and Technical Operations [Betzy Gonzalez, MS, BB\(ASCP\)](#) with questions.

(Source: [MCN 23-052](#), 6/15/23)

ABC Thanks Donors on World Blood Donor Day

ABC joined blood centers around the world in celebrating World Blood Donor Day on June 14th. In a [press release](#) distributed earlier this week, ABC "thanked America's more than 7 million annual blood donors" and promoted the "ongoing need for a safe and available blood supply and recognizes individuals who voluntarily save lives through blood donation. "Blood donors are true heroes whose generosity saves countless lives," said ABC Chief Executive Officer Kate Fry, MBA, CAE in the news release. "From family members to friends to neighbors, we all know someone whose life has been forever changed by a lifesaving blood transfusion. As countries around the world mark World Blood Donor Day, we thank the more than seven million Americans who selflessly donate every year and encourage policymakers at all levels to make blood donation a national priority." The full [release](#) is available on the ABC website. America's Blood Centers continues to advocate for public policy that promotes the value of blood to patients, communities, and the healthcare system as part of its [Advocacy Agenda](#).

(Source: ABC World Blood Donor Day [News Release](#), 6/13/23)

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ADRP Develops New Social Media Toolkits

ADRP: The Association for Blood Donor Professionals has created two customizable social media toolkits for blood centers to promote blood donation. The first [toolkit](#) contains a series of social media graphics that can be used year-round and are available in English, French, and Spanish, in addition to being sized for Facebook, Twitter, and LinkedIn. The second [toolkit](#) aims to raise awareness for World Sickle Cell Awareness Day and the need for a diverse donor base for individuals living with sickle cell disease.

Save the Date: SMT Journal Club on August 11th

The next America's Blood Centers (ABC) Scientific, Medical, Technical Journal Club Webinar will take place on August 11th from 1-2 EDT. The webinar is free to all ABC members. An email announcement with a registration link and the articles to be reviewed on the webinar is forthcoming.

Registration Is Open for the ABC Summer Summit & MD Workshop

Mark your calendars for ABC [Summer Summit and Medical Directors Workshop](#) in St. Louis, Mo. The meeting will take place August 1st-3rd. [Registration](#) is open and hotel [reservations](#) can be made at Live! by Loews (St. Louis). Attendees will hear updates on blood center operational, scientific, and medical issues, case studies, engaging discussions, and have networking opportunities to connect with peers and colleagues. A preliminary agenda is coming soon.

Registration is Open for ADRP Masterclass: Change is Good — The Journey of Donor Eligibility

Registration is open for the next [ADRP Masterclass](#), “Change is Good — The Journey of Donor Eligibility,” taking place September 20th-21st. This is a virtual event held over two days featuring both blood center professionals and invited speakers. Join ADRP, as the masterclass will explore all aspects of eligibility changes. This includes community outreach and education, public relations, blood donor recruitment, staff training, member resources, community partnerships, and much more. Participants will hear case studies and best practices from those who have already implemented changes. ADRP encourages teams to register together to take advantage of the discounted rate and build on the momentum of post-conference collaboration. 💧

REGULATORY NEWS

The U.S. Food and Drug Administration (FDA) [published](#) guidance on June 14th titled “Implementation of Acceptable Full-Length and Abbreviated Donor History Questionnaires and Accompanying Materials for Use in Screening Donors of Source Plasma.” According to the agency, the guidance “recognizes, as acceptable, the standardized full-length and abbreviated donor history questionnaires and accompanying materials, version 3.0 dated June 2023, prepared by the Plasma Protein Therapeutics Association (PPTA). This guidance also advises Source Plasma manufacturers on how to report implementation of the acceptable PPTA Source Plasma donor history questionnaires and accompanying materials (SPDHQ documents) under Title 21 of the Code of Federal Regulations 601.12 (21 CFR 601.12). The SPDHQ documents provide establishments that collect Source Plasma with a specific process for administering questions to donors to determine their eligibility to donate.” The guidance document supersedes that May 2020 guidance document.

(Source: FDA [Guidance](#), 6/14/23) 💧

WORD IN WASHINGTON

The Centers for Medicare and Medicaid Services (CMS) has [published](#) projections for **National Health Expenditures (NHE) from 2022-31**. According to the report, the agency projects that over 2022-2031, average annual growth in NHE (5.4 percent) will outpace average annual growth in gross domestic product (GDP) (4.6 percent), resulting in an increase in the health spending share of GDP from 18.3 percent in 2021 to 19.6 percent in 2031.” Additionally, hospital trends include “[o]ver 2022-2031, hospital spending growth is expected to average 5.8 percent annually. In 2022, hospital spending is projected to have increased 0.8 percent, reflecting declines in PHI and out-of-pocket spending and low growth for Medicare, as growth in the use of hospital services slowed from higher rates in 2021. In 2023, faster growth in hospital utilization rates and accelerating growth in hospital prices (related to economywide inflation and rising labor costs) are expected to lead to faster hospital spending growth of 9.3 percent. For 2025-2031, hospital spending trends are expected to normalize (with projected average annual growth of 6.1 percent) as there is a transition away from pandemic public health emergency funding impacts on spending.”

(Source: CMS [News Release](#), 6/14/22) 💧

BRIEFLY NOTED

The American Medical Association (AMA) recently adopted [Resolution #433](#) from Texas “**Upholding Scientifically and Medically Valid Practices for Blood Transfusions.**” The resolution states that the AMA “support[s] scientifically and medical supported transfusion best practices; and be it further resolved that AMA discourage patient requests for blood products and components beyond current federal regulations or best-practice guidelines, including requests to exclude products from individuals who have received COVID-19 vaccines; and be it further resolved that AMA oppose all legislation or policy mandating patient requests for blood products from specific donors.”

(Source: AMA [Resolution](#), 5/24/23)

According to data [reported](#) in the “**National Hospital Flash Report: May 2023**” from Kaufman Hall, “**hospital finances broke even in April amid a continuing trend of high expenses and the unwinding of the Medicaid continuous coverage requirement of the COVID-19 public health emergency.**” The report also explained that “median Kaufman Hall Year-To-Date (YTD) Operating Margin Index reflecting actual margins was 0.0 percent in April.” Other takeaways included:

- “volumes dropped while lengths of stay increased;
- effects of Medicaid disenrollment could be materializing; [and]
- inflation continued to throttle hospital finances.”

The full report is available [here](#).

(Source: [Kaufman Hall, National Hospital Flash Report: May 2023](#), 5/31/23) 💧

MEMBER NEWS

The Blood Emergency Readiness Corps (BERC) [activated](#) today to assist **Our Blood Institute at Coffee Memorial Blood Center** following severe weather in Texas. According to a news release from BERC, the activation marked the fifth occasion that BERC has responded since its inception in September 2021. As part of the activation, the following members of America’s Blood Centers sent blood to the affected region:

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MEMBER NEWS (continued from page 6)

- **Blood Bank of Hawaii** (Honolulu, H.I.);
- **Cascade Regional Blood Services** (Tacoma, Wash.);
- **Houchin Community Blood Bank** (Bakersfield, Calif.);
- **ImpactLife** (Davenport, Iowa);
- **LifeStream Blood Bank** (San Bernardino, Calif.);
- **Mississippi Blood Services** (Flowood, Miss.);
- **Northern California Community Blood Bank** (Eureka, Calif.);
- **South Texas Blood & Tissue** (San Antonio, Texas);
- **Stanford Blood Center** (Palo alto, Calif.); [and]
- **We Are Blood** (Austin, Texas).

Additionally, Inova Blood Center also distributed blood to Our Blood Institute at Coffee Memorial Blood Center as part of response efforts.

(Source: BERC [Announcement](#), 6/16/23)



Photo courtesy of Rep. Lahood.

Rep. Darin LaHood (R-Ill.) recently [toured](#) **Rock River Valley Blood Center** to raise awareness of the need for blood donors and learn more about the work of the blood center. “We want to make sure that everyone knows how important it is to have these blood samples, and have more people donating because it saves lives,” said Rep. Lahood according to WREX-13. “We hope to look at this issue from a public health standpoint and continue to promote this using our federal tax resources in Washington. We will work on legislation that helps to incentivize our community and remind people from a health care standpoint how vital it is to have a strong blood supply in our nation and today is a part of that.” A [tweet](#) from Congressman Lahood also announced his visit to the blood center and urged members of the community to donate blood.

(Source: WREX-13, “[Congressman Darin Lahood brings changes to rock river valley blood center](#),” 6/9/23)

Hawaii governor Josh Green recently [donated](#) blood in support of a **Blood Bank of Hawaii** blood drive. The governor continues to support blood donation and stated to news organization KITV-4, “[y]ou have to have these donations otherwise we are going to start [relying on] blood from the mainland which is costly and not [timely.] [W]e need this for our people.”



Photo courtesy of KITV-4.

(Source: KITV-4, “[Governor Josh Green and the community donated blood to support ‘Every Drop Counts’ blood drive](#),” 6/10/23) 💧



GLOBAL NEWS

Grifols [announced](#) that an agreement has been reached to buy plasma from Canadian Plasma Resources (CPR). According to a news release, the agreement is a precursor to Grifols fully acquiring by 2025 as part of “support[ing] the company’s long-term collaboration agreement with Canadian Blood Services, announced in September 2022, to increase Canada’s self-sufficiency in immunoglobulin (Ig) medicines through an all-Canadian supply chain. [Grifols] is working with Canadian Blood Services to steadily increase sourcing of the Canadian plasma necessary so that volumes eventually reach the agreed-to 600,000 liters to manufacture 2.4 million grams of Ig treatments annually by 2026. Production is exclusively for Canadian Blood Services and Canadian patients.” Additionally, Grifols announced “[s]eparate from its CPR agreement, [the company] also plans to open more plasma donation centers in Canada, expanding on its first, acquired in Winnipeg, Manitoba, in early 2022, and a second currently under development in Edmonton, Alberta. It expects to open as many as five additional centers in the country and is exploring potential locations in Ontario, where [Grifols] would operate as an ‘agent’ of Canadian Blood Services per exemption under the province’s Voluntary Blood Donations Act.”

(Source: Grifols [News Release](#), 6/8/23)

The World Health Organization (WHO) recently [declared](#) that the Marburg virus outbreak in Equatorial Guinea has ended following “two consecutive incubation periods (42 days) without a new confirmed case reported.” During the outbreak, “[a] total of 17 confirmed and 23 probable cases were reported from five districts in four provinces; 12 of the 17 confirmed cases died and all of the probable cases were reported deaths.” According to the WHO, “Marburg virus disease is a highly virulent disease that causes h[e]morrhagic fever, with a fatality ratio of up to 88 percent. It is in the same family as the virus that causes Ebola virus disease.”

(Source: WHO [Announcement](#), 6/9/23) ◆

COMPANY NEWS

Blood Bank Computer Systems, Inc. (BBCS) recently [announced](#) the launch of ForLife Biologics Platform™. The software solution is currently being piloted by ABC member blood centers LifeSouth Community Blood Centers (Gainesville, Fla.) and Coastal Bend Blood Center (Corpus Christi, Texas). According to a company news release, the platform is powered by Amazon Web Services and integrates with the BBCS Blood Bank Control System 6.0 which received clearance from the FDA in February. “This launch marks the rebirth of our entire offering, meticulously crafted to cater to the unique requirements of the blood and advanced therapies sector, enabling seamless collection, manufacturing, and distribution of life-saving products and services to customers worldwide,” said BBCS, Inc. President and Chief Executive Officer Brian Forbis in the news release. “By collaborating closely with leaders at all levels within our customer base, we have forged a groundbreaking solution that will shape the present and future of the blood and biotherapies industry.”

(Source: BBCS, Inc. [News Release](#), 6/15/23)

Valneva has [published](#) new [data](#) in *Lancet* from a phase III clinical trial of its investigational chikungunya vaccine candidate. In the analysis of the randomized, controlled trial, the vaccine candidate “demonstrated a very high seroresponse rate of 98.9 percent in participants 28 days after receiving the single administration. This immunogenicity profile was similar in both younger and older adults, and 96 percent of participants maintained seroresponse six months after vaccination. [The vaccine] was generally safe and equally well tolerated in younger and older adults.” The U.S. Food and Drug Administration (FDA) is

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COMPANY NEWS (continued from page 8)

currently reviewing a biologic license application (BLA) submission from Valneva for the investigational vaccine with a “review goal date at the end of August 2023.”

(Source: Valneva [News Release](#), 6/13/23)

Terumo Blood and Cell Technologies recently [collaborated](#) with the government of Meghalaya, India on a behavioral change campaign the seeks to increase voluntary blood donation. The campaign kickoff featured the development of a multi-lingual comic book along with blood donation awareness videos that hope to “debunk myths surrounding voluntary blood donation and urge [individuals] to donate blood for the greater good. The comic book aims to engage and educate individuals of all ages, making the message accessible to diverse audiences.” The Health Minister of Meghalaya, Dr. Mazel Ampareen Lyngdoh, added in a news release, “[b]ehavioral change campaigns have proven to be incredibly effective in driving positive societal transformations. I firmly believe that implementing such a campaign may significantly alter the mindset and behavior of the [residents], encouraging them to engage in regular, voluntary blood donation. This, in turn, may lead to establishing a self-sustaining blood bank ecosystem for the Aspirational District of Ri-Bhoi. I extend my heartfelt congratulations to the Department of Health and Family Welfare, the Government of Meghalaya, and Terumo Blood and Cell Technologies for their commendable initiative in spearheading this campaign.”

(Source: Terumo Blood and Cell Technologies [News Release](#), 5/30/23) 💧

ABC Calendar of Events

ABC offers a variety of meetings, workshops and virtual opportunities for education and networking as well as participation in ABC business. The [calendar of events](#) includes annual and summer meetings, board meetings, workshops, and webinars, and details will be updated as confirmed. We look forward to your support and participation!

CALENDAR

***Note to subscribers:** Submissions for a free listing in this calendar (published weekly) are welcome. Send information to newsletter@americasblood.org. (For a more detailed announcement in the weekly “Meetings” section of the newsletter, please include program information.)*

2023

June 17-21. **International Society of Blood Transfusion (ISBT) Regional Congress, Gothenburg, Sweden.** More information available [here](#).

June 22. **Centers for Disease Control & Prevention (CDC) Public Health Webinar Series on Blood Disorders: Emerging Trends in Gene Therapy: Thalassemia as a Case Study.** [Registration](#) is open. More information available [here](#).

June 27. **America’s Blood Centers (ABC) Human Resources Forum (Virtual).** More information and a registration link [available](#) to ABC members.

July 6-7. **U.S. Department of Health and Human Services (HHS) Advisory Committee on Blood and Tissue Safety and Availability (ACBTSA) (Virtual).** More information available [here](#).

July 11. **ABC Advocacy Forum (Virtual).** More information coming soon.

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CALENDAR (continued from page 9)

July 31. **Blood Centers of America (BCA) Medical Directors Meeting, St. Lois, Mo.** The meeting will be held from 9-5 pm at the Loews. Please contact [Stacy Conway](#) for more information.

Aug. 1-3. **ABC Medical Directors Workshop and Summer Summit, St. Louis, Mo.** [Registration](#) is open. More information available [here](#).

Aug. 11. **ABC Scientific, Medical, and Technical Committee Journal Club Webinar.** More information available soon.

Sept. 17-20. **American Association of Tissue Banks Annual Meeting, National Harbor, Md.** More information available [here](#).

Sept. 20-21. **ADRP Masterclass: Change Is Good – The Journey of Donor Eligibility (Virtual).** [Registration](#) is open. More information available [here](#).

Oct. 9-11. **Advanced Medical Technology Association (AdvaMed) The MedTech Conference, Anaheim, Calif.** [Registration](#) is open. More information available [here](#).

Oct. 14-17. **AABB Annual Meeting, Nashville, Tenn.** [Registration](#) is open. More information available [here](#).

Oct. 18-20. **American Society for Clinical Pathology (ASCP), Long Beach, Calif.** More information available [here](#).

Nov. 18-21. **ISBT Regional Congress, Cape Town, South Africa.** More information available [here](#).

2024

Mar. 4-6. **ABC Annual Meeting, Arlington, Va.** More information available [here](#).

May 15-17. **2024 ADRP Annual Conference, St. Louis, Mo.** More information available [here](#). ♦

CLASSIFIED ADVERTISING

Classified advertisements, including notices of positions available and wanted, are published free of charge for a maximum of three weeks per position per calendar year for ABC members. There are charges for non-members: \$139 per placement for ABC Newsletter subscribers and \$279 for non-subscribers. A six (6) percent processing fee will be applied to all credit card payments. Notices ordinarily are limited to 150 words. To place an ad, e-mail: newsletter@americasblood.org

POSITIONS

Executive Director of Community Engagement (Shreveport, LA). LifeShare Blood Center is seeking a skilled **Executive Director, Community Engagement** to provide leadership, development and oversight of our marketing, public relations, communication, and branding strategies. Reporting to the Chief Operations Officer, the Executive Director will develop a clear public relations strategy and tactical plan to aggressively build brand awareness in traditional and non-traditional venues; develop and direct effective strategies and campaigns to recruit and influence blood donors; develop and maintain strong media relations in all of LifeShare's operating regions; and represent and communicate LifeShare's interests to state legislative bodies, advocacy organizations and coalitions. LifeShare offers a competitive beginning salary, commensurate with experience and a generous benefits package, including employer-paid

medical, life and disability insurance; 401(k) with employer contributions; employee wellness program; and paid time off. Please visit our [Careers Page](#) to apply.

Director of Regulatory Affairs and Compliance – Biologics Processing and Manufacturing. The Blood Connection is seeking a Director of Regulatory Affairs – Biologics Process and Manufacturing – to provide regulatory guidance with a focus on completing licensure for s the primary contact with the FDA (CBER) regarding licensure of blood products. Additional responsibilities will include the creation and review of validation protocols and ensuring ongoing compliance for the organization. We offer an exceptional benefits package including a generous 401k match, 30 days PTO, company bonus, tuition reimbursement, cell phone stipend, and

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POSITIONS (continued from page 10)

yearly increases. How to apply: [Director of Regulatory Affairs and Compliance – Biologics Processing and Manufacturing](#).

Divisional Manager of Clinical Services. The Blood Connection is seeking a Divisional Manager of Clinical Services for each of the following territories in Raleigh, NC, Rock Hill, SC, and North Charleston, SC. This position will oversee donor collection operations within the aforementioned divisional territory. This position provides leadership and discipline to direct reports, interviews and hires new staff, and ensures staff is appropriately trained. Additional responsibilities will include the conduction of audits to ensure departmental and organizational procedures, processes, and policies followed. This role requires frequent travel to various fixed site centers and mobile collection drives. We offer an exceptional benefits package including a generous 401k match, 30 days PTO, company bonus, tuition reimbursement, cell phone stipend, and yearly increases. How to apply: [Divisional Manager of Clinical Services](#).

Regional Director. LifeSouth Community Blood Centers is seeking a highly skilled leader with proven management experience and a passion for making a difference. The Regional Director for Dunwoody, GA is responsible for overseeing daily operations of the region, is organized and decisive, and can motivate the team to reach daily and long-range collection goals. Join our team and help us continue our dedication to making sure the blood is there when you or your family is in need. Visit our careers page to learn more about this position and to apply. <https://www.lifesouth.org/work-at-lifesouth/>

Immunohematology Reference Lab Technologist. LifeSouth Community Blood Centers is seeking individuals who want the opportunity to learn and continue to improve their skills. The Technologists working at our Immunohematology Reference Laboratory (IRL) in Atlanta, GA resolve complex immunohematology and compatibility problems to provide the safest donor blood for the patients in our community. Join our team and help us continue our dedication to making sure the blood is there when you or your family is in need. Visit our careers page to learn more about this position and to apply. <https://www.lifesouth.org/work-at-lifesouth/>

Regional Manager. LifeSouth Community Blood Centers is seeking a highly skilled leader with proven management experience and a passion for making a difference. The Regional Manager for McDonough, GA is responsible for overseeing daily operations of the region, is organized and decisive, and can motivate the team to reach daily and long-range collection goals. Join our team and help us continue our dedication to making sure the blood is there when you or your family is in need. Visit our careers page to learn more about this position and to apply. <https://www.lifesouth.org/work-at-lifesouth/>

Purchasing Manager. LifeSouth Community Blood Centers is seeking a highly skilled leader with proven management experience and a passion for making a difference. The Purchasing Manager at our headquarters location in Gainesville, FL is responsible for vendor selection, negotiation, establishment and maintenance of all purchased materials, supplies, equipment, and services used by the company. The Purchasing Manager oversees the daily operations of the Purchasing team, is organized and decisive, and can motivate the team to reach daily and long-range goals. Join our team and help us continue our dedication to making sure the blood is there when you or your family is in need. Visit our careers page to learn more about this position and to apply. <https://www.lifesouth.org/work-at-lifesouth/>. 💧